



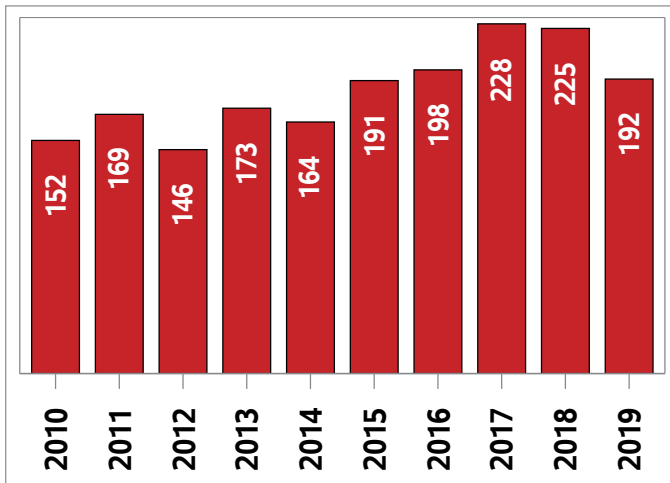
**Prince Edward Island
Residential Market Activity
July 2019**



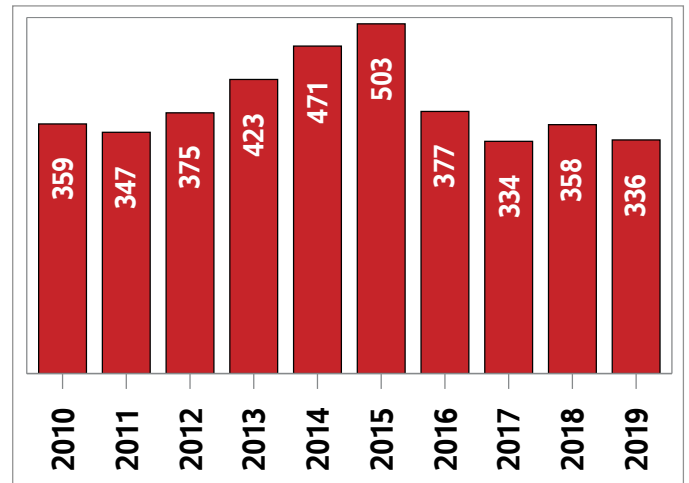
Prepared for the Prince Edward Island Real Estate Association by the Canadian Real Estate Association

Prince Edward Island Real Estate Association MLS® Residential Market Activity

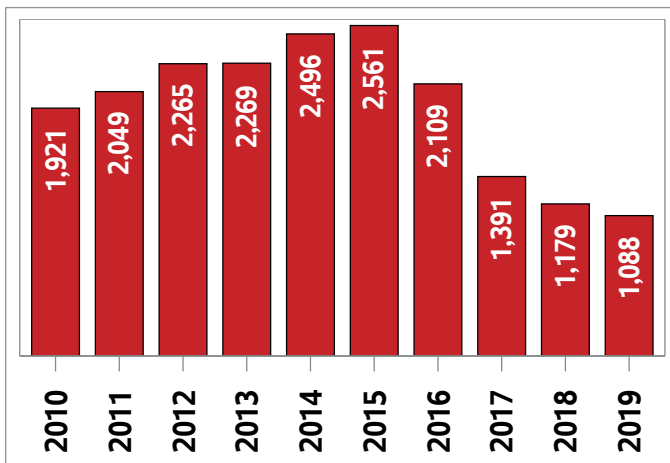
Sales Activity (July only)



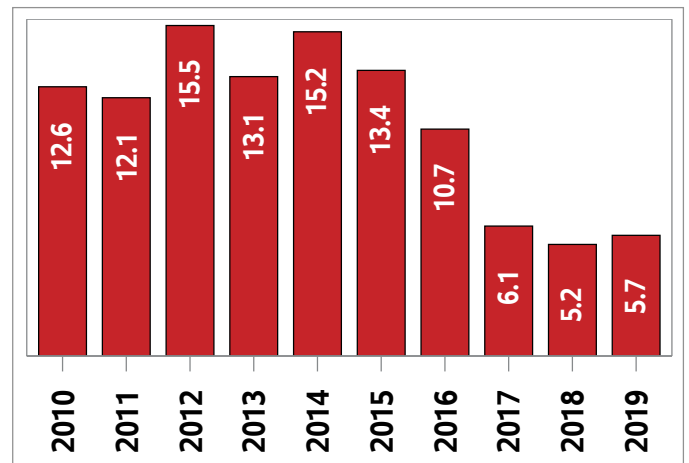
New Listings (July only)



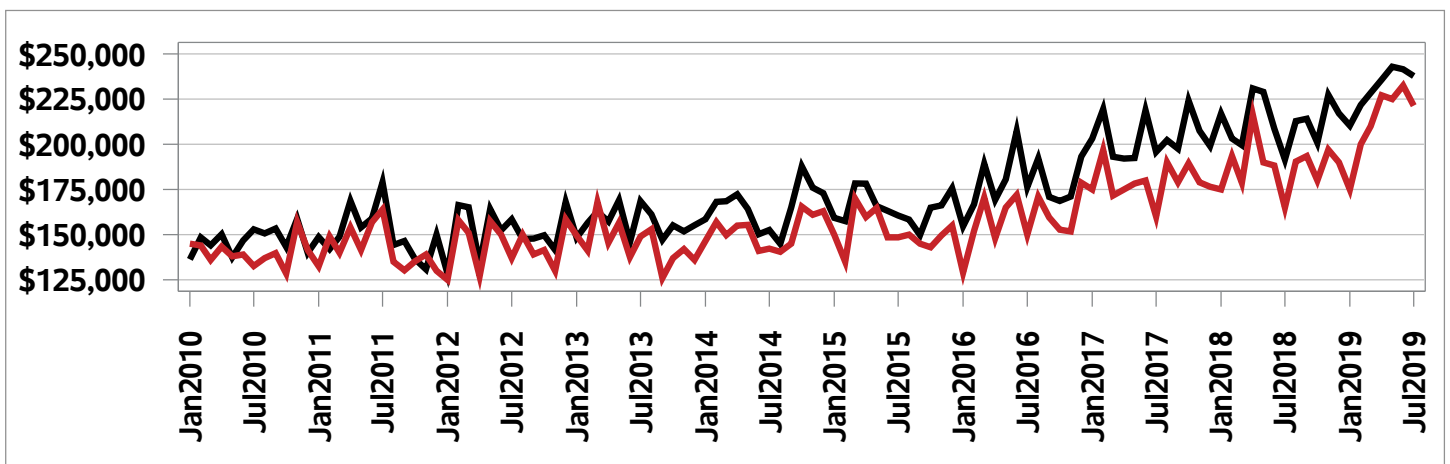
Active Listings (July only)



Months of Inventory (July only)



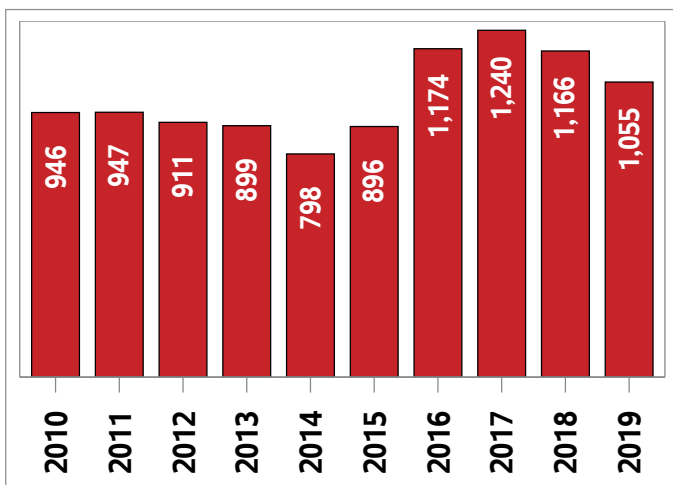
Average Price and Median Price



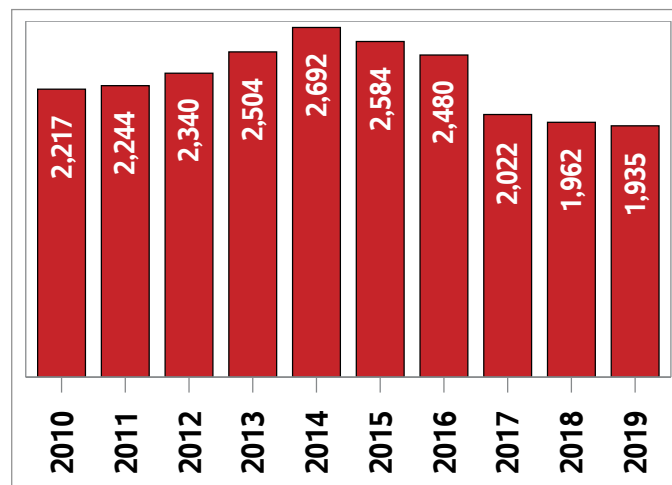
Prince Edward Island Real Estate Association

MLS® Residential Market Activity

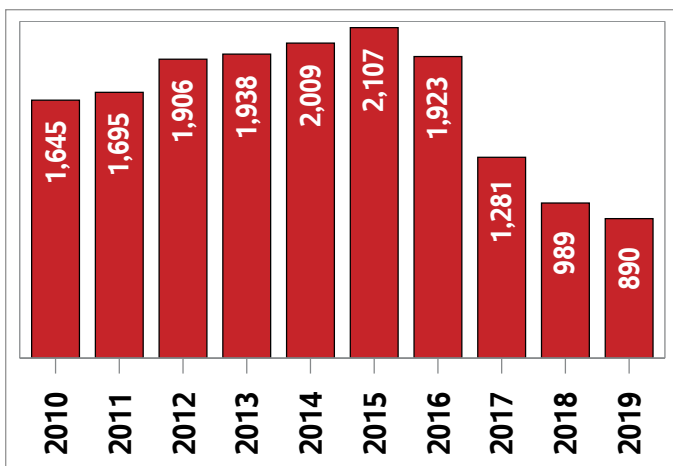
Sales Activity (July Year-to-date)



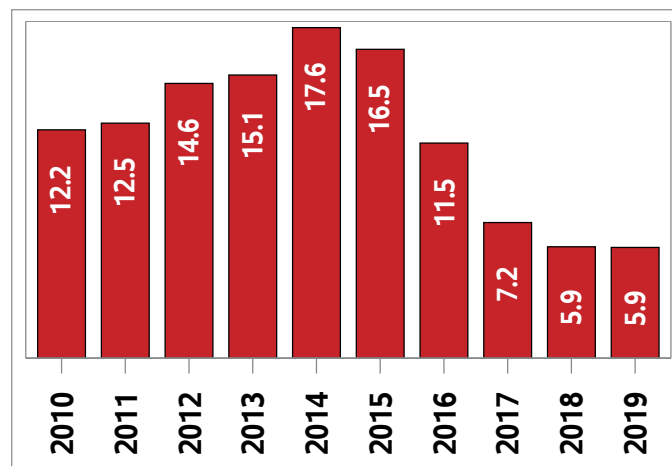
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

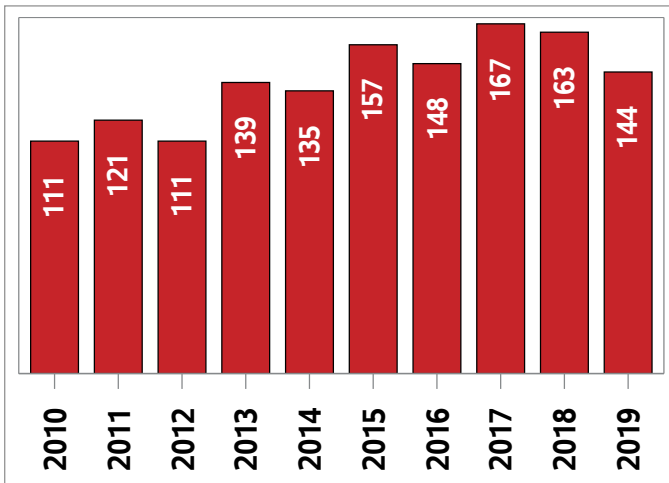
Prince Edward Island Real Estate Association MLS® Residential Market Activity

Actual	July 2019	Compared to ⁶					
		July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	192	-14.7	-15.8	-3.0	17.1	31.5	29.7
Dollar Volume	\$45,649,830	5.9	2.3	30.7	82.4	97.3	115.7
New Listings	336	-6.1	0.6	-10.9	-28.7	-10.4	-8.9
Active Listings	1,088	-7.7	-21.8	-48.4	-56.4	-52.0	-40.9
Sales to New Listings Ratio ¹	57.1	62.8	68.3	52.5	34.8	38.9	40.1
Months of Inventory ²	5.7	5.2	6.1	10.7	15.2	15.5	12.4
Average Price	\$237,760	24.1	21.4	34.8	55.8	50.0	66.2
Median Price	\$221,350	34.2	38.3	47.6	55.6	61.6	66.8
Sales to List Price Ratio	96.6	95.5	95.0	93.9	94.5	94.3	93.2
Median Days on Market	48.0	46.0	54.0	66.5	54.0	61.5	67.0

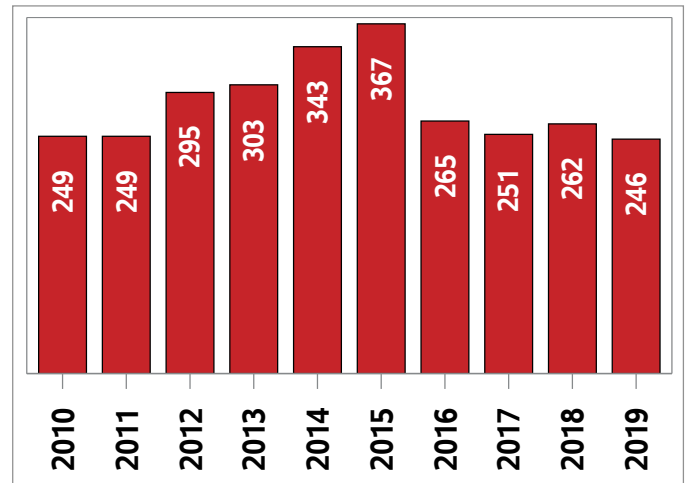
Year-to-date	July 2019	Compared to ⁶					
		July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	1,055	-9.5	-14.9	-10.1	32.2	15.8	25.0
Dollar Volume	\$247,180,240	0.3	-1.0	16.2	92.7	76.3	100.1
New Listings	1,935	-1.4	-4.3	-22.0	-28.1	-17.3	-1.8
Active Listings ³	890	-10.1	-30.5	-53.7	-55.7	-53.3	-44.6
Sales to New Listings Ratio ⁴	54.5	59.4	61.3	47.3	29.6	38.9	42.8
Months of Inventory ⁵	5.9	5.9	7.2	11.5	17.6	14.6	13.3
Average Price	\$234,294	10.9	16.4	29.3	45.7	52.3	60.1
Median Price	\$218,000	17.8	24.4	37.8	47.3	51.4	60.3
Sales to List Price Ratio	96.1	95.6	94.6	93.4	93.9	94.1	93.6
Median Days on Market	44.0	46.0	54.0	76.0	68.0	75.0	66.0

Prince Edward Island Real Estate Association MLS® Single Family Market Activity

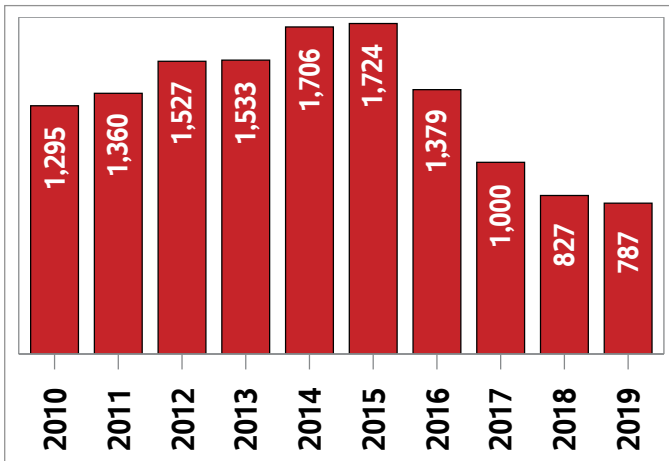
Sales Activity (July only)



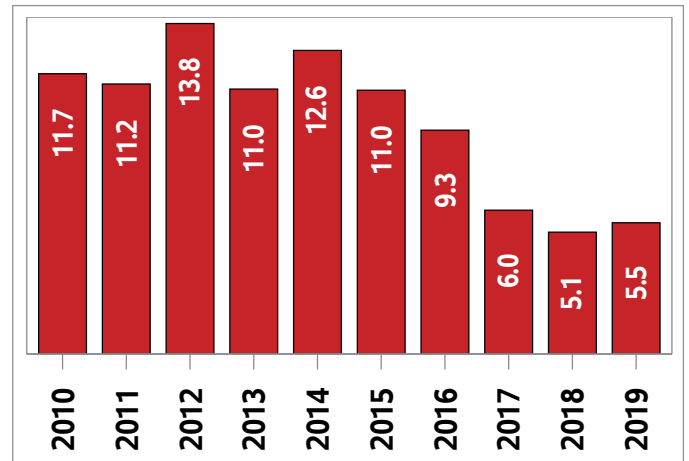
New Listings (July only)



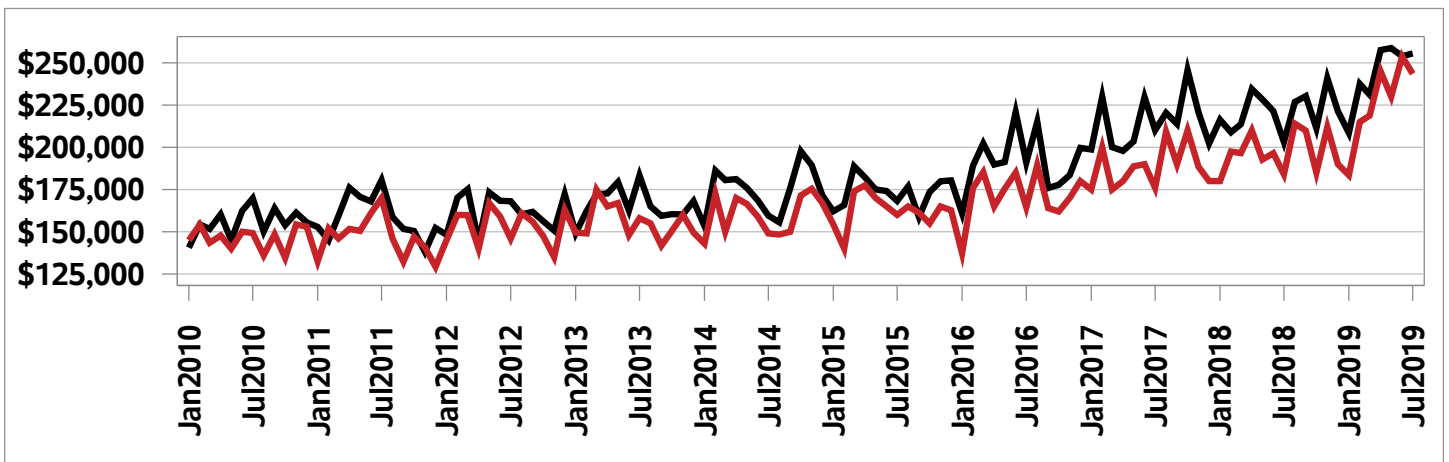
Active Listings (July only)



Months of Inventory (July only)

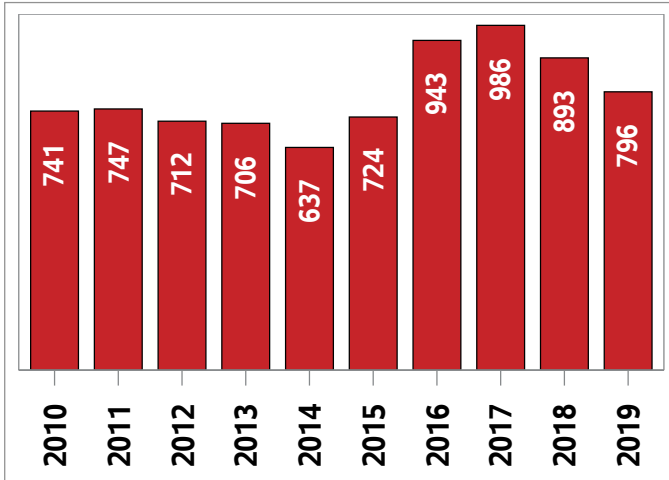


Average Price and Median Price

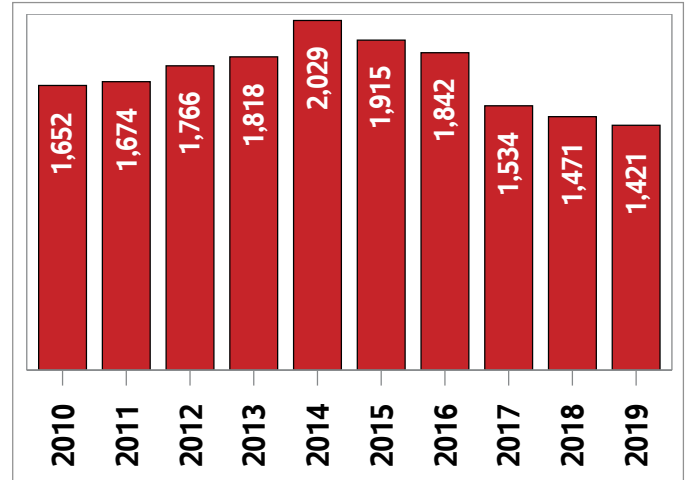


Prince Edward Island Real Estate Association MLS® Single Family Market Activity

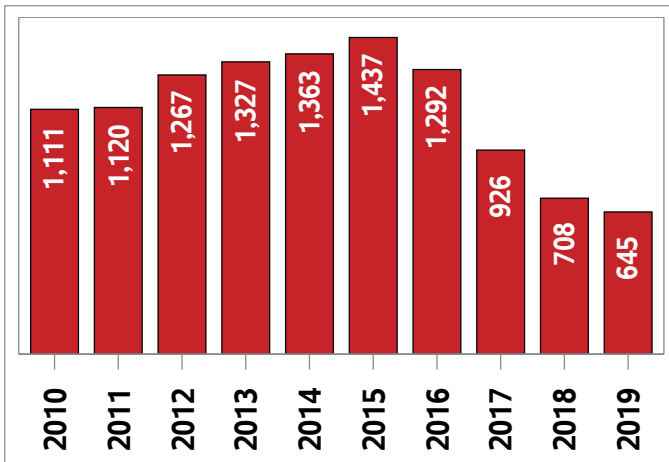
Sales Activity (July Year-to-date)



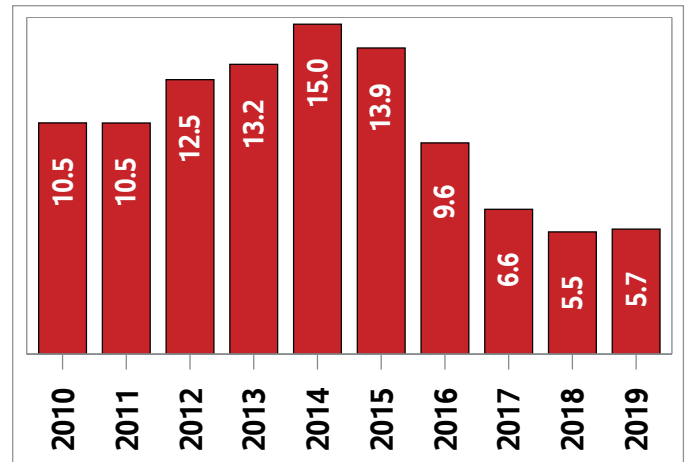
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

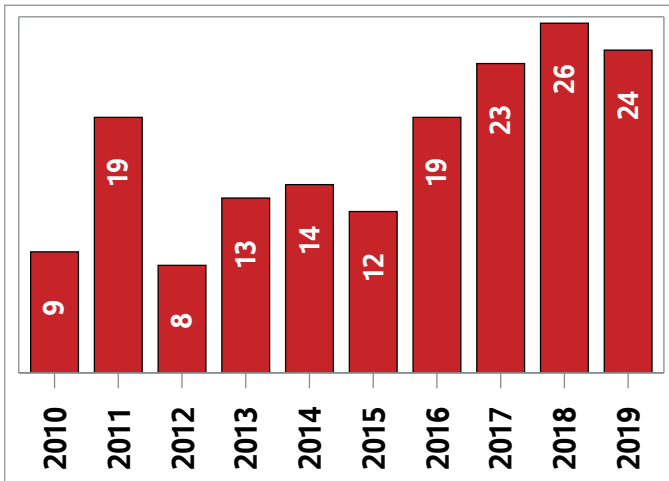
Prince Edward Island Real Estate Association MLS® Single Family Market Activity

Actual	July 2019	Compared to ⁶					
		July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	144	-11.7	-13.8	-2.7	6.7	29.7	24.1
Dollar Volume	\$36,806,200	11.2	4.9	30.2	70.8	97.3	106.9
New Listings	246	-6.1	-2.0	-7.2	-28.3	-16.6	-9.9
Active Listings	787	-4.8	-21.3	-42.9	-53.9	-48.5	-38.6
Sales to New Listings Ratio ¹	58.5	62.2	66.5	55.8	39.4	37.6	42.5
Months of Inventory ²	5.5	5.1	6.0	9.3	12.6	13.8	11.1
Average Price	\$255,599	25.8	21.6	33.8	60.2	52.1	66.7
Median Price	\$243,500	32.3	38.4	48.0	63.4	66.9	72.1
Sales to List Price Ratio	96.5	94.3	95.2	94.3	94.9	94.4	93.3
Median Days on Market	48.0	46.0	58.0	62.0	51.0	62.0	57.5

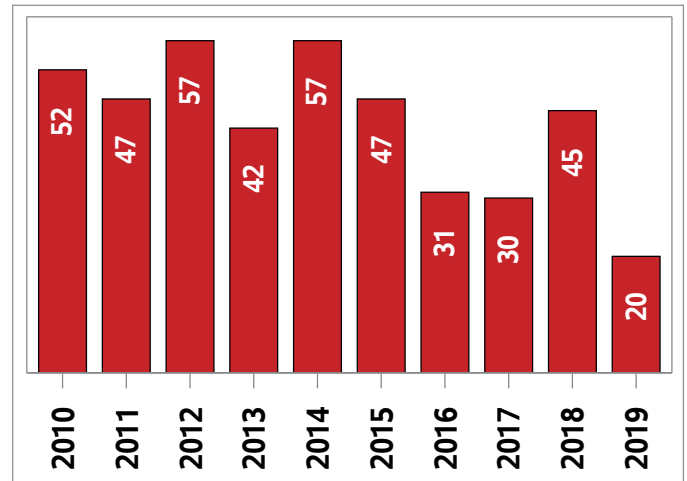
Year-to-date	July 2019	Compared to ⁶					
		July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	796	-10.9	-19.3	-15.6	25.0	11.8	16.7
Dollar Volume	\$197,072,246	0.9	-5.0	6.5	80.3	67.3	88.7
New Listings	1,421	-3.4	-7.4	-22.9	-30.0	-19.5	-5.6
Active Listings ³	645	-8.8	-30.3	-50.0	-52.6	-49.1	-42.6
Sales to New Listings Ratio ⁴	56.0	60.7	64.3	51.2	31.4	40.3	45.3
Months of Inventory ⁵	5.7	5.5	6.6	9.6	15.0	12.5	11.5
Average Price	\$247,578	13.2	17.6	26.2	44.3	49.7	61.6
Median Price	\$233,750	20.5	26.4	35.1	46.1	50.7	64.6
Sales to List Price Ratio	96.2	95.4	94.9	94.1	94.2	94.7	94.0
Median Days on Market	45.0	45.0	54.0	72.0	67.0	73.5	65.0

Western PEI MLS® Residential Market Activity

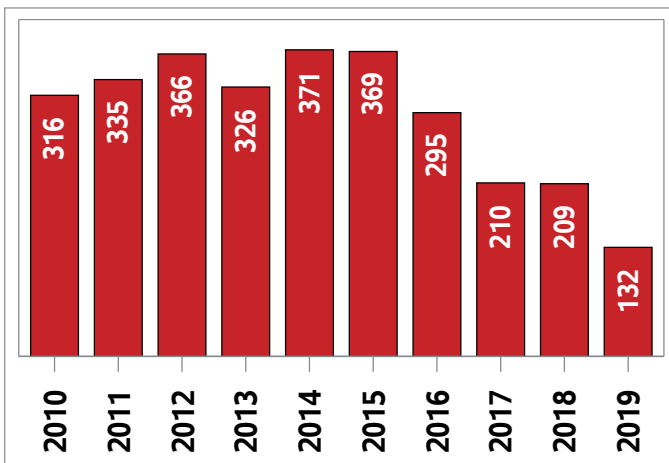
Sales Activity (July only)



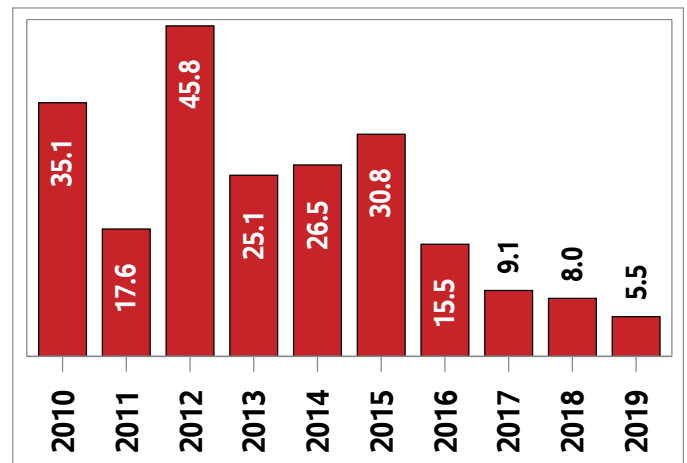
New Listings (July only)



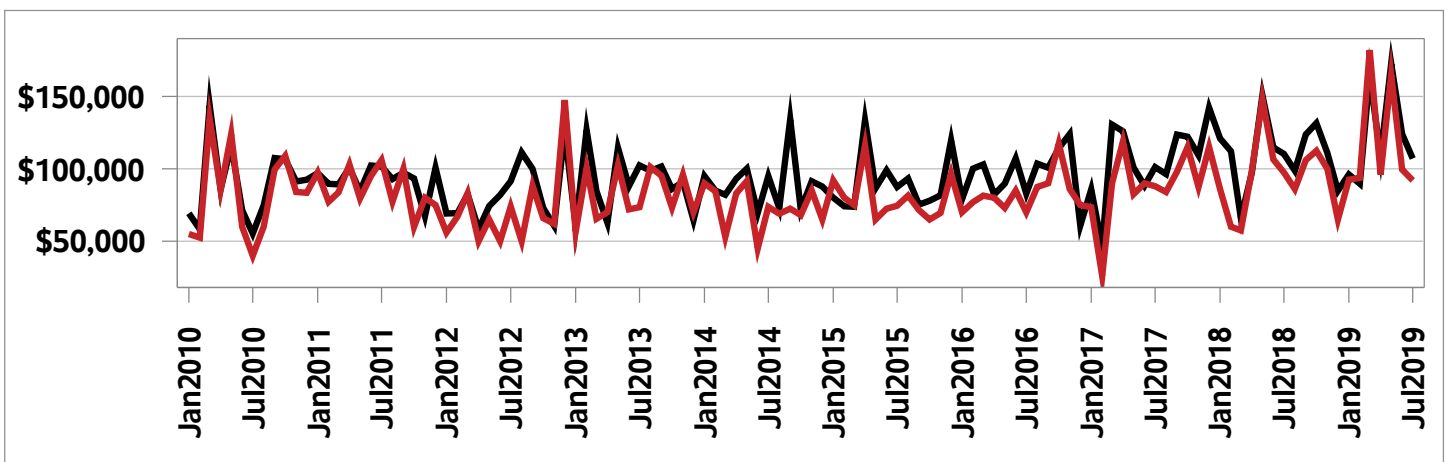
Active Listings (July only)



Months of Inventory (July only)

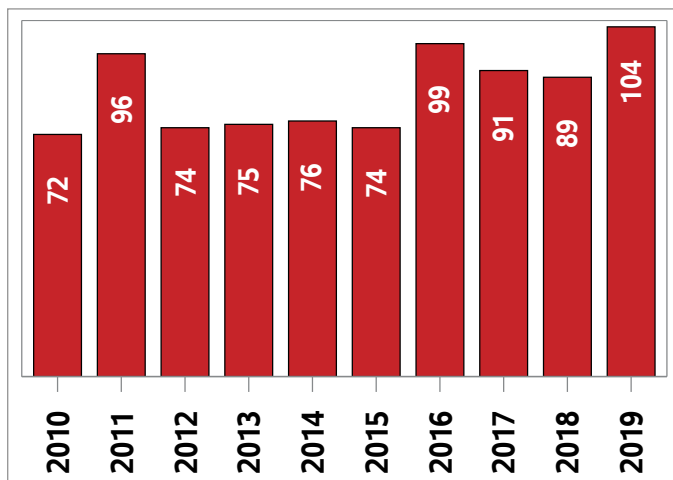


Average Price and Median Price

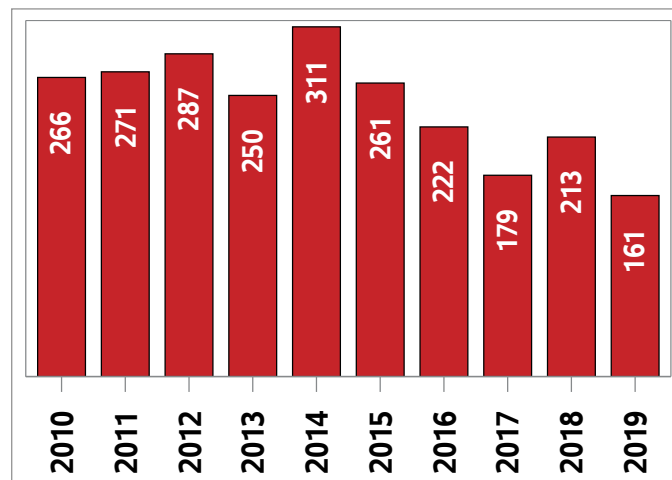


Western PEI MLS® Residential Market Activity

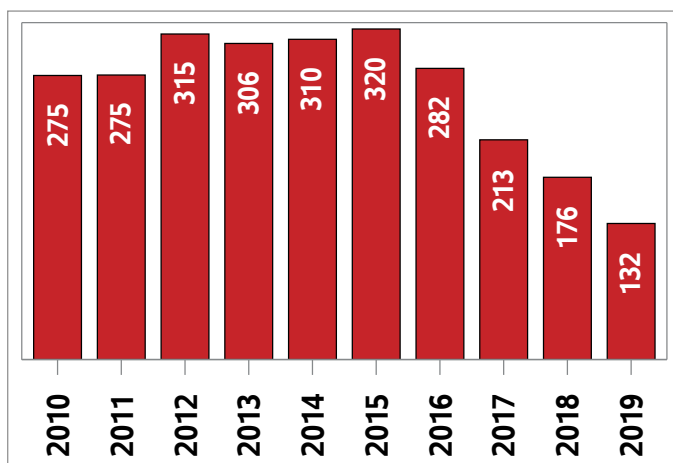
Sales Activity (July Year-to-date)



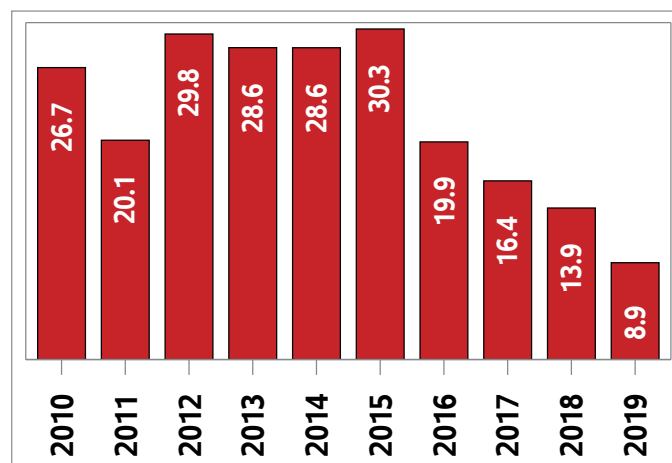
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Western PEI MLS® Residential Market Activity

Actual	July 2019	Compared to ⁶					
		July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	24	-7.7	4.3	26.3	71.4	200.0	118.2
Dollar Volume	\$2,570,500	-10.4	10.4	63.3	93.3	251.3	118.9
New Listings	20	-55.6	-33.3	-35.5	-64.9	-64.9	-28.6
Active Listings	132	-36.8	-37.1	-55.3	-64.4	-63.9	-54.3
Sales to New Listings Ratio ¹	120.0	57.8	76.7	61.3	24.6	14.0	39.3
Months of Inventory ²	5.5	8.0	9.1	15.5	26.5	45.8	26.3
Average Price	\$107,104	-2.9	5.8	29.2	12.7	17.1	0.3
Median Price	\$92,000	-5.6	4.5	31.4	24.7	24.4	24.5
Sales to List Price Ratio	93.9	91.4	89.5	88.2	88.5	94.0	88.6
Median Days on Market	64.0	131.0	144.0	85.0	99.5	76.5	106.0

Year-to-date	July 2019	Compared to ⁶					
		July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	104	16.9	14.3	5.1	36.8	40.5	62.5
Dollar Volume	\$13,045,625	28.3	44.7	42.1	97.3	131.3	124.6
New Listings	161	-24.4	-10.1	-27.5	-48.2	-43.9	-27.1
Active Listings ³	132	-25.3	-38.1	-53.3	-57.5	-58.2	-48.2
Sales to New Listings Ratio ⁴	64.6	41.8	50.8	44.6	24.4	25.8	29.0
Months of Inventory ⁵	8.9	13.9	16.4	19.9	28.6	29.8	27.8
Average Price	\$125,439	9.8	26.6	35.2	44.2	64.6	38.2
Median Price	\$99,750	-0.2	20.9	30.4	30.8	48.9	30.9
Sales to List Price Ratio	92.7	90.2	89.1	89.7	89.4	90.6	89.9
Median Days on Market	112.5	95.0	137.0	131.0	104.5	139.5	131.5

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

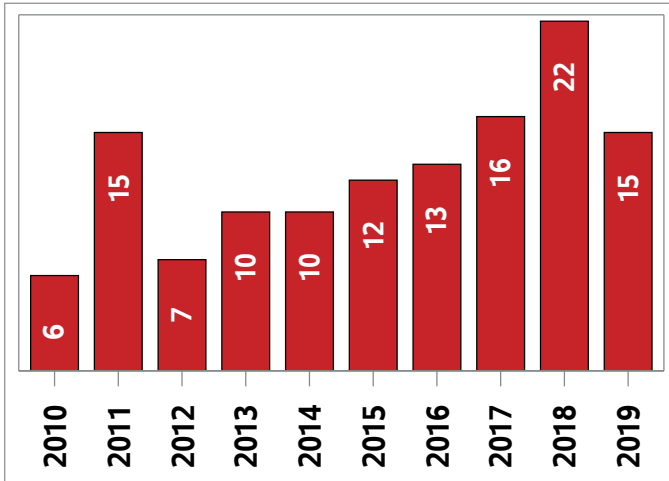
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

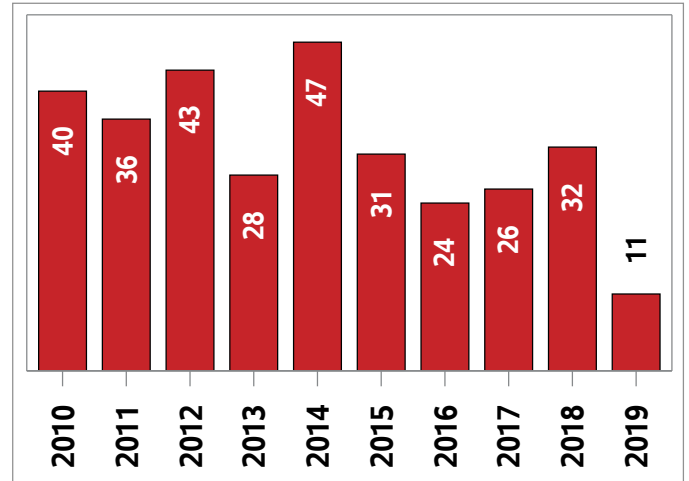
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

Western PEI MLS® Single Family Market Activity

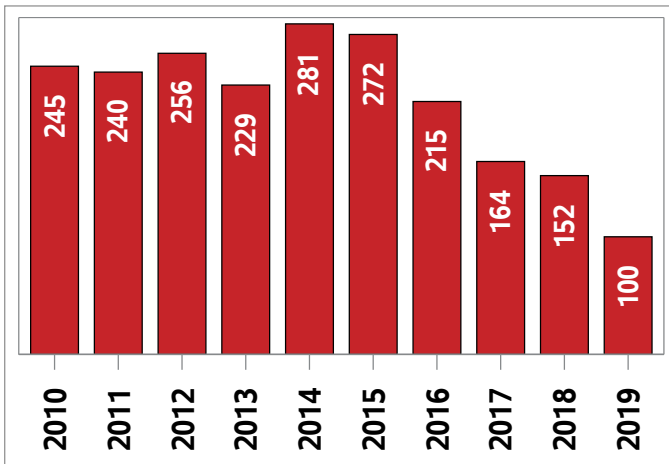
Sales Activity (July only)



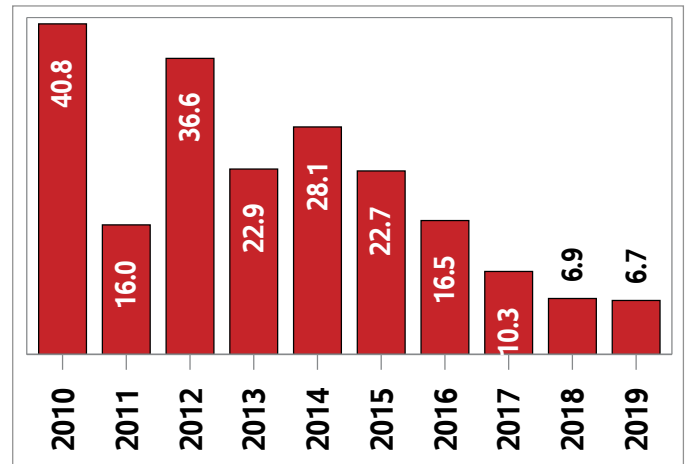
New Listings (July only)



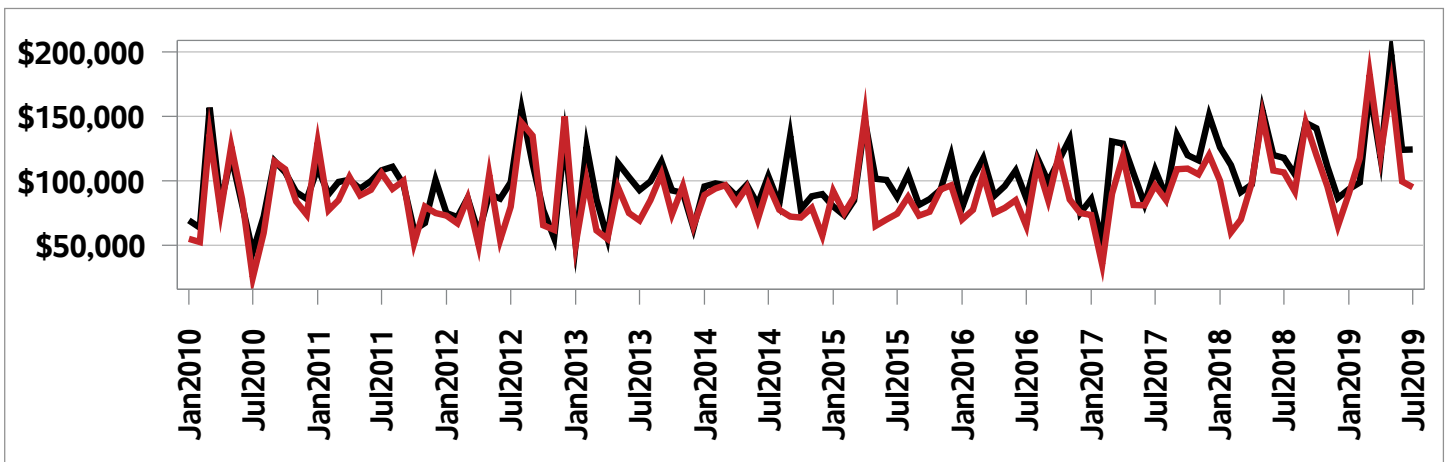
Active Listings (July only)



Months of Inventory (July only)

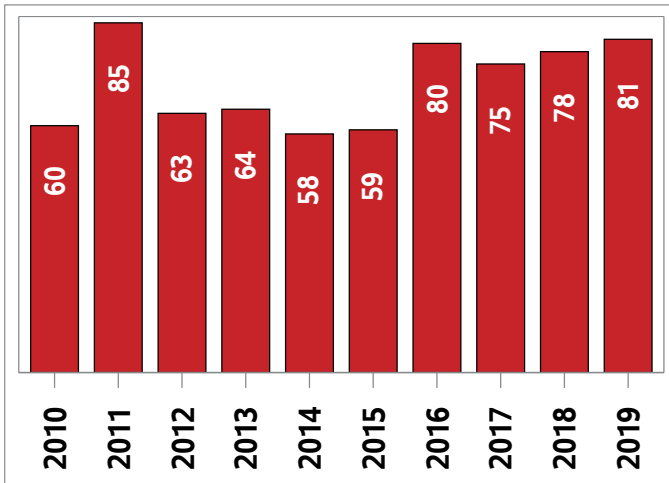


Average Price and Median Price

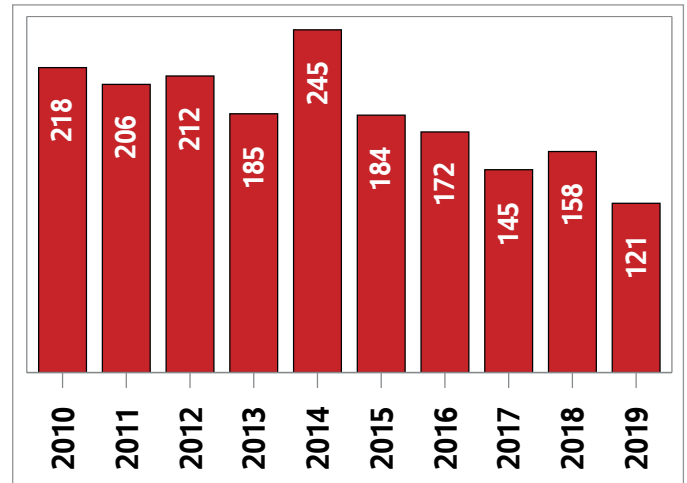


Western PEI MLS® Single Family Market Activity

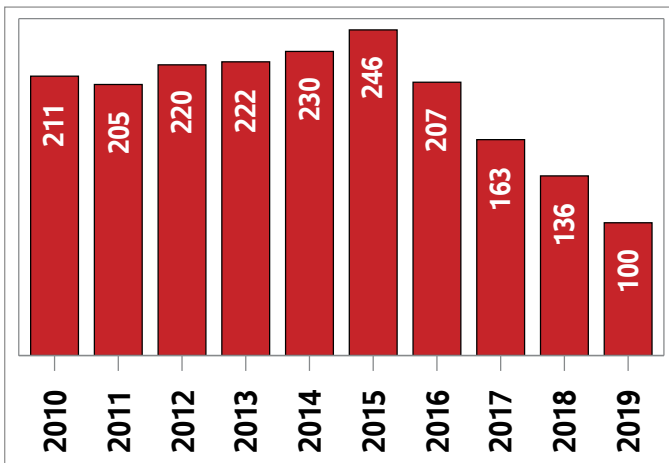
Sales Activity (July Year-to-date)



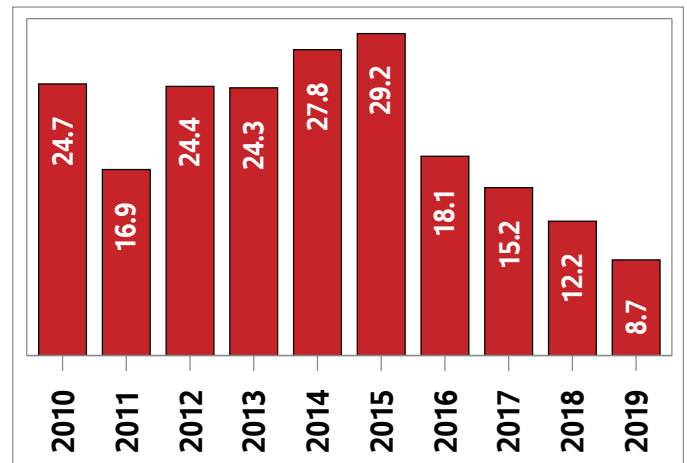
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Western PEI MLS® Single Family Market Activity

Actual	July 2019	Compared to ⁶					
		July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	15	-31.8	-6.3	15.4	50.0	114.3	50.0
Dollar Volume	\$1,865,000	-28.0	7.4	65.8	80.0	169.4	65.9
New Listings	11	-65.6	-57.7	-54.2	-76.6	-74.4	-42.1
Active Listings	100	-34.2	-39.0	-53.5	-64.4	-60.9	-53.7
Sales to New Listings Ratio ¹	136.4	68.8	61.5	54.2	21.3	16.3	52.6
Months of Inventory ²	6.7	6.9	10.3	16.5	28.1	36.6	21.6
Average Price	\$124,333	5.5	14.6	43.7	20.0	25.7	10.6
Median Price	\$95,000	-10.8	-1.6	46.2	-1.8	18.9	23.5
Sales to List Price Ratio	94.3	91.5	89.5	88.9	88.9	94.3	88.1
Median Days on Market	69.0	131.0	207.0	56.0	156.5	62.0	116.5

Year-to-date	July 2019	Compared to ⁶					
		July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	81	3.8	8.0	1.2	39.7	28.6	44.6
Dollar Volume	\$11,090,125	17.7	44.3	41.4	106.8	115.6	106.5
New Listings	121	-23.4	-16.6	-29.7	-50.6	-42.9	-30.9
Active Listings ³	100	-26.1	-38.5	-51.4	-56.3	-54.3	-48.5
Sales to New Listings Ratio ⁴	66.9	49.4	51.7	46.5	23.7	29.7	32.0
Months of Inventory ⁵	8.7	12.2	15.2	18.1	27.8	24.4	24.4
Average Price	\$136,915	13.4	33.6	39.6	48.1	67.7	42.8
Median Price	\$118,000	12.4	43.0	51.8	34.9	68.6	47.5
Sales to List Price Ratio	93.6	91.1	89.2	89.5	89.7	91.8	90.9
Median Days on Market	112.0	98.5	147.0	128.5	112.0	137.0	112.5

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

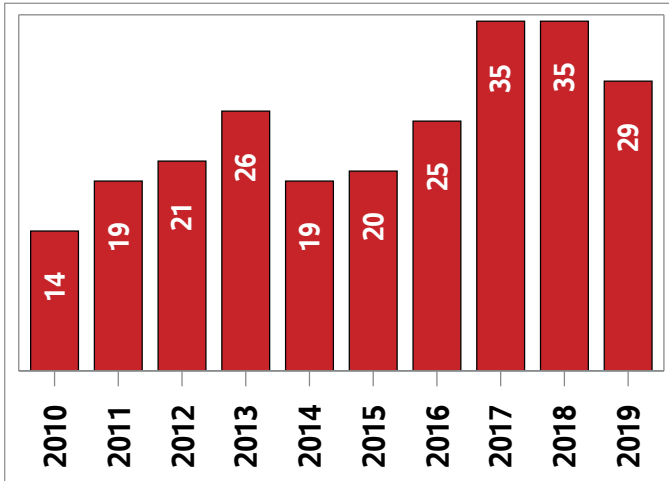
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

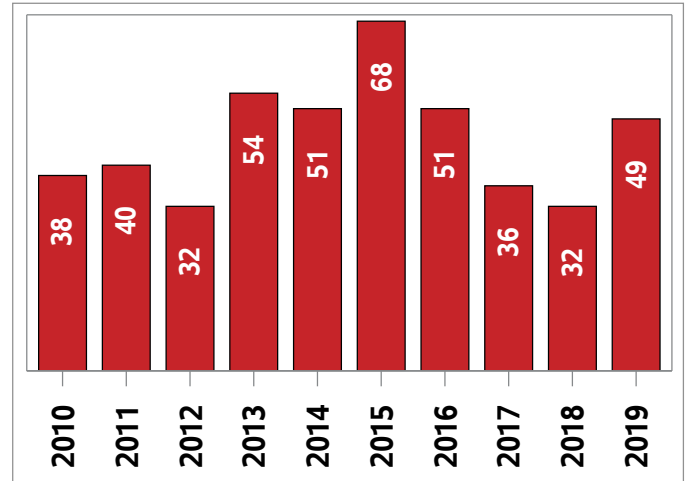
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

Summerside MLS® Residential Market Activity

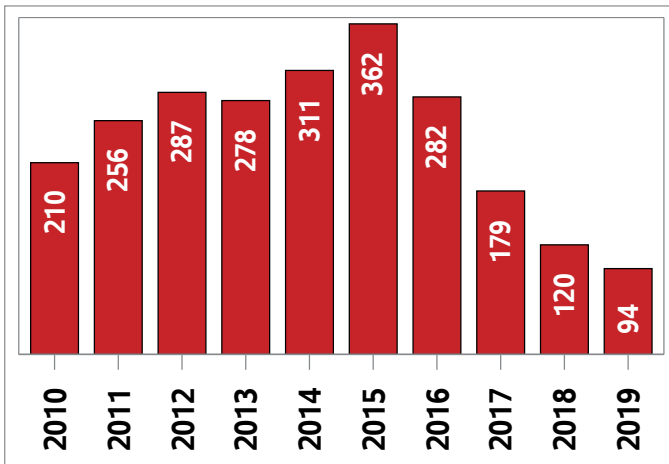
Sales Activity (July only)



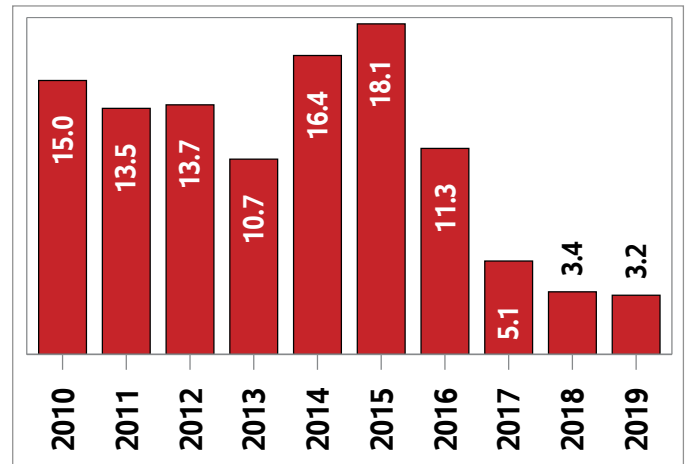
New Listings (July only)



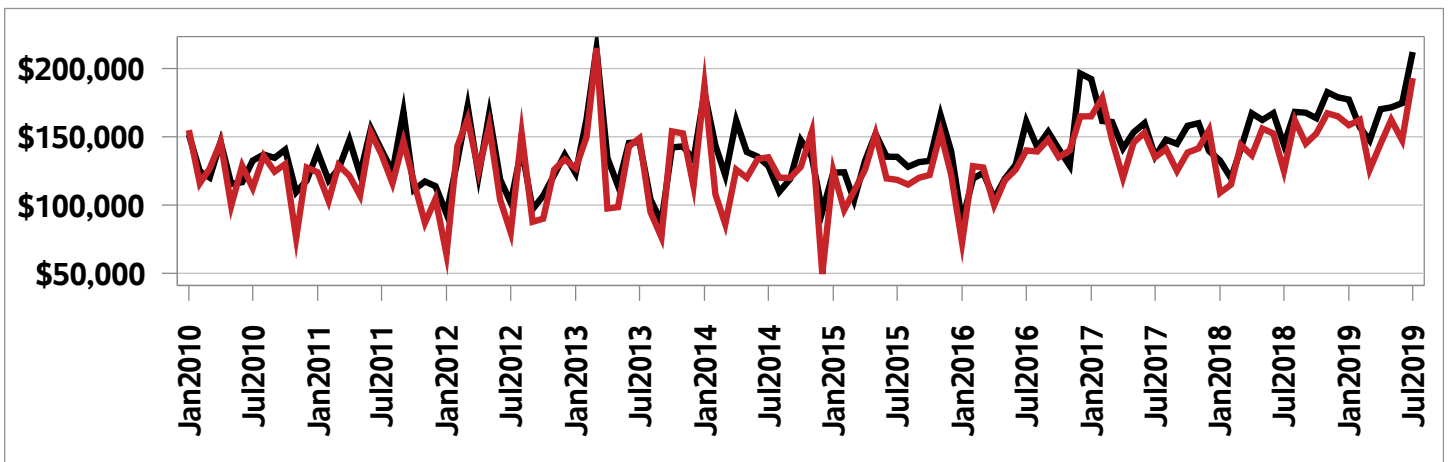
Active Listings (July only)



Months of Inventory (July only)



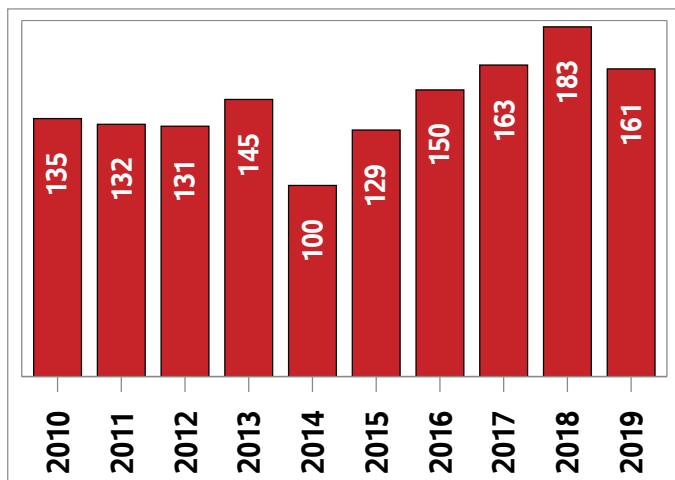
Average Price and Median Price



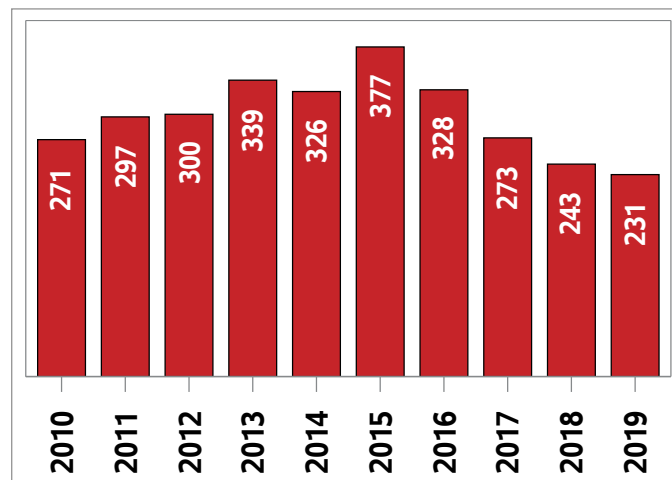
Summerside

MLS® Residential Market Activity

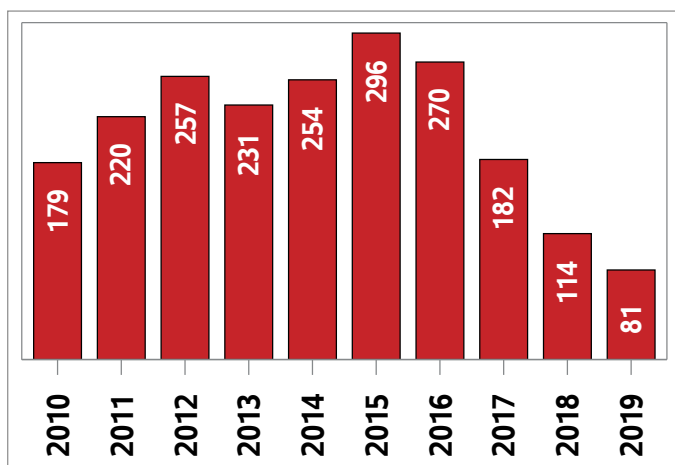
Sales Activity (July Year-to-date)



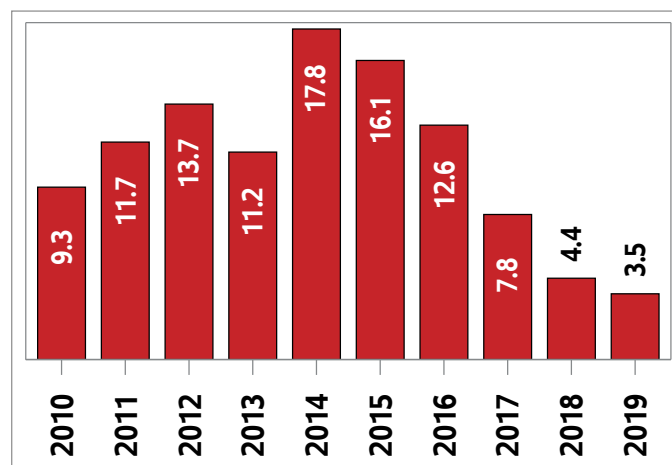
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Summerside MLS® Residential Market Activity

Actual	July 2019	Compared to ⁶					
		July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	29	-17.1	-17.1	16.0	52.6	38.1	20.8
Dollar Volume	\$6,151,500	21.8	29.5	52.6	151.5	187.9	82.4
New Listings	49	53.1	36.1	-3.9	-3.9	53.1	-16.9
Active Listings	94	-21.7	-47.5	-66.7	-69.8	-67.2	-61.2
Sales to New Listings Ratio ¹	59.2	109.4	97.2	49.0	37.3	65.6	40.7
Months of Inventory ²	3.2	3.4	5.1	11.3	16.4	13.7	10.1
Average Price	\$212,121	47.0	56.3	31.6	64.8	108.5	51.0
Median Price	\$193,000	54.4	43.0	37.9	43.0	141.6	52.0
Sales to List Price Ratio	97.9	95.0	94.2	94.1	94.8	92.6	94.2
Median Days on Market	28.0	27.0	47.0	103.0	79.0	59.0	71.0

Year-to-date	July 2019	Compared to ⁶					
		July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	161	-12.0	-1.2	7.3	61.0	22.9	26.8
Dollar Volume	\$28,250,500	1.8	13.0	50.5	98.4	66.3	61.3
New Listings	231	-4.9	-15.4	-29.6	-29.1	-23.0	-19.8
Active Listings ³	81	-28.9	-55.2	-69.9	-68.0	-68.4	-60.8
Sales to New Listings Ratio ⁴	69.7	75.3	59.7	45.7	30.7	43.7	44.1
Months of Inventory ⁵	3.5	4.4	7.8	12.6	17.8	13.7	11.4
Average Price	\$175,469	15.7	14.4	40.2	23.2	35.3	27.3
Median Price	\$164,000	17.1	12.6	31.2	26.2	32.8	26.6
Sales to List Price Ratio	96.3	94.9	94.0	91.4	93.4	94.6	92.5
Median Days on Market	28.0	43.0	56.0	107.5	74.0	96.0	64.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

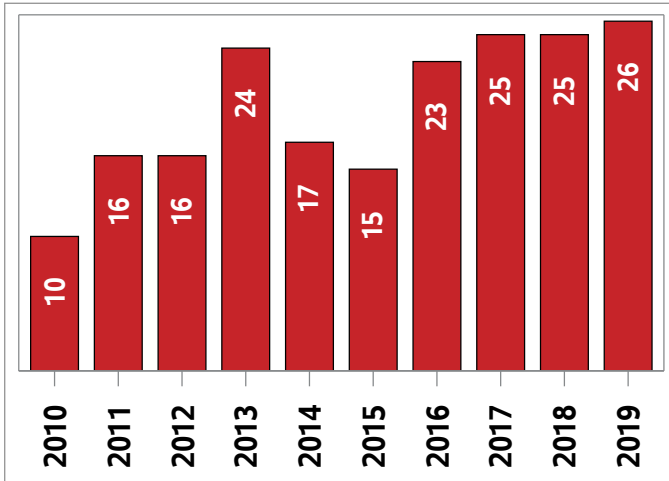
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

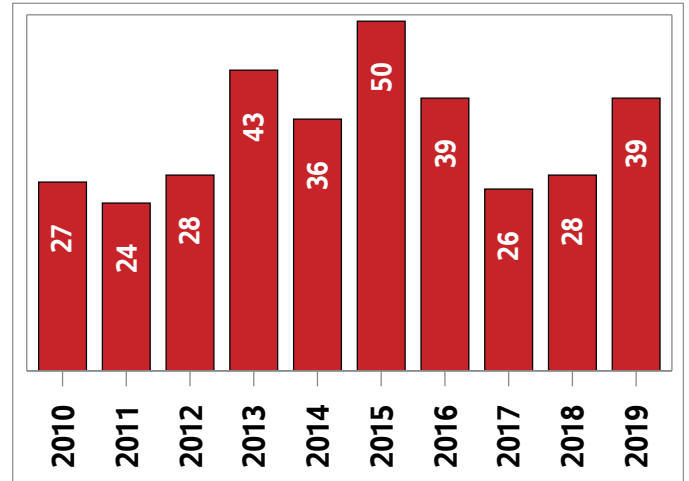
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

Summerside MLS® Single Family Market Activity

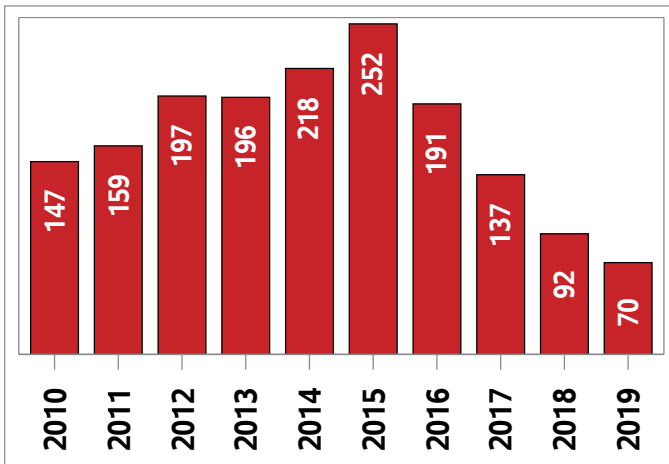
Sales Activity (July only)



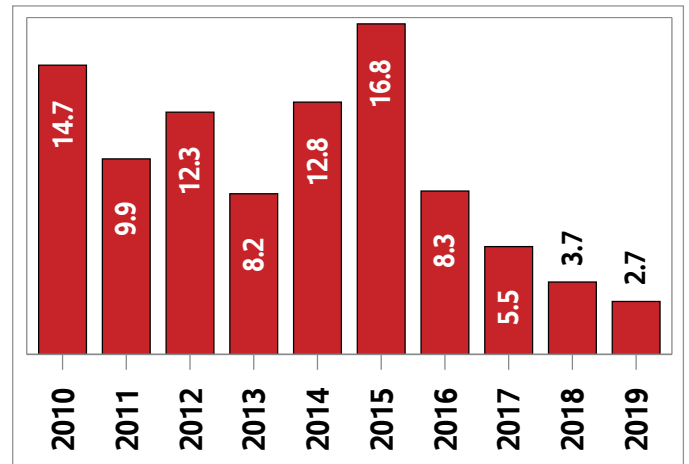
New Listings (July only)



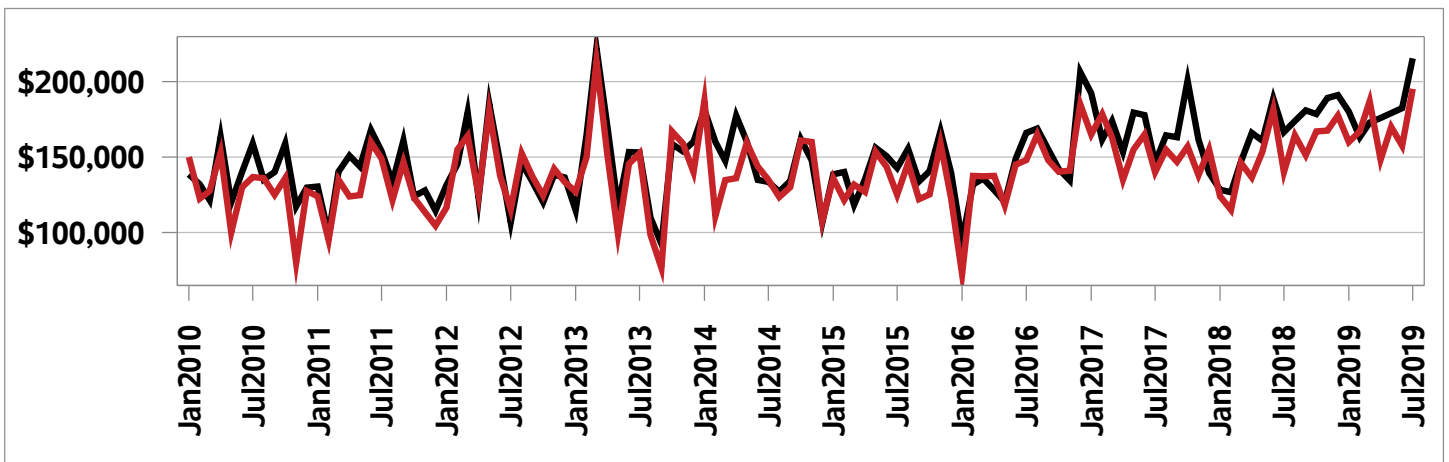
Active Listings (July only)



Months of Inventory (July only)

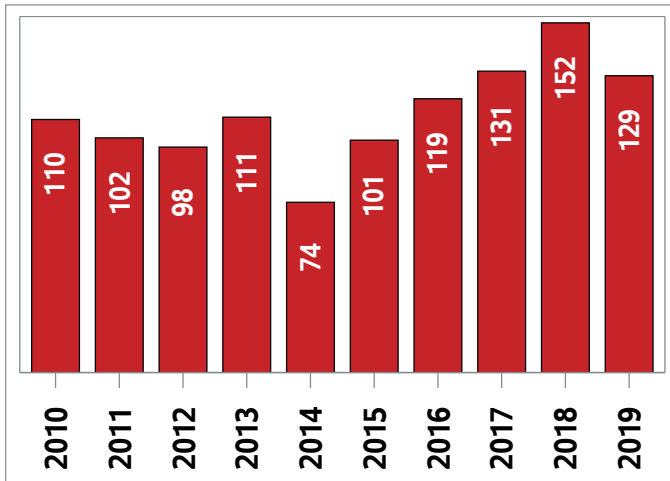


Average Price and Median Price

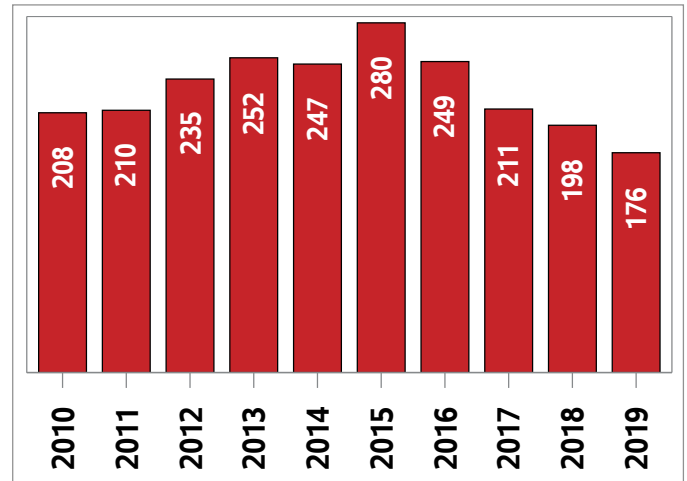


Summerside MLS® Single Family Market Activity

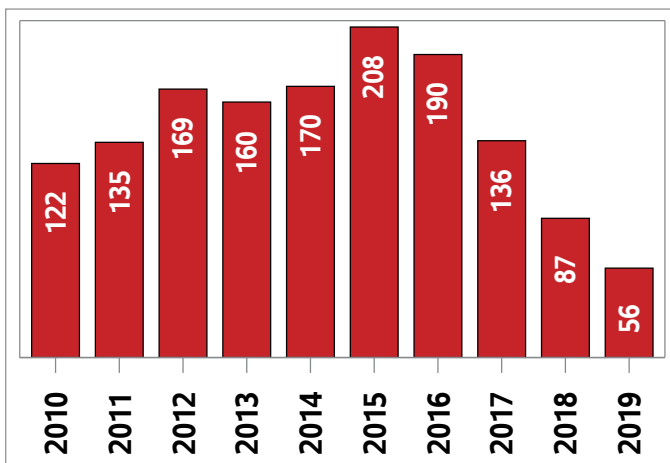
Sales Activity (July Year-to-date)



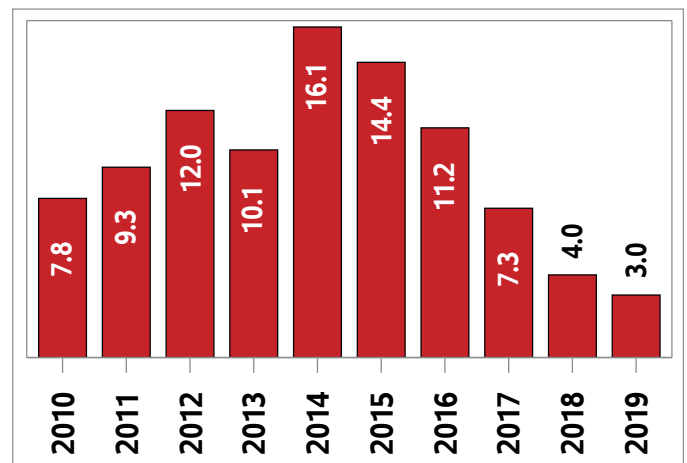
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Summerside MLS® Single Family Market Activity

Actual	July 2019	Compared to ⁶					
		July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	26	4.0	4.0	13.0	52.9	62.5	23.8
Dollar Volume	\$5,601,600	34.5	53.2	46.7	146.7	228.2	88.2
New Listings	39	39.3	50.0	0.0	8.3	39.3	-7.1
Active Listings	70	-23.9	-48.9	-63.4	-67.9	-64.5	-59.1
Sales to New Listings Ratio ¹	66.7	89.3	96.2	59.0	47.2	57.1	50.0
Months of Inventory ²	2.7	3.7	5.5	8.3	12.8	12.3	8.1
Average Price	\$215,446	29.4	47.3	29.7	61.3	101.9	52.0
Median Price	\$195,250	39.5	39.5	31.9	44.6	69.4	57.5
Sales to List Price Ratio	97.1	93.8	95.3	94.0	95.5	91.8	94.1
Median Days on Market	28.5	23.0	54.0	98.0	37.0	55.5	73.0

Year-to-date	July 2019	Compared to ⁶					
		July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	129	-15.1	-1.5	8.4	74.3	31.6	31.6
Dollar Volume	\$23,784,400	-2.2	8.1	44.5	109.0	65.1	77.2
New Listings	176	-11.1	-16.6	-29.3	-28.7	-25.1	-17.0
Active Listings ³	56	-35.8	-58.8	-70.5	-67.0	-66.7	-61.8
Sales to New Listings Ratio ⁴	73.3	76.8	62.1	47.8	30.0	41.7	46.2
Months of Inventory ⁵	3.0	4.0	7.3	11.2	16.1	12.0	10.5
Average Price	\$184,375	15.3	9.8	33.3	19.9	25.4	34.6
Median Price	\$172,000	16.0	11.0	27.4	25.3	17.4	27.9
Sales to List Price Ratio	96.0	95.1	95.1	92.9	93.9	95.1	93.0
Median Days on Market	26.0	42.5	59.0	112.0	63.5	94.5	69.5

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

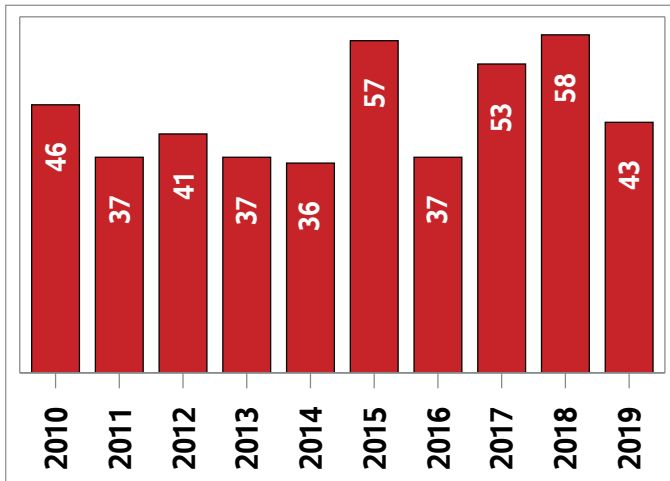
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

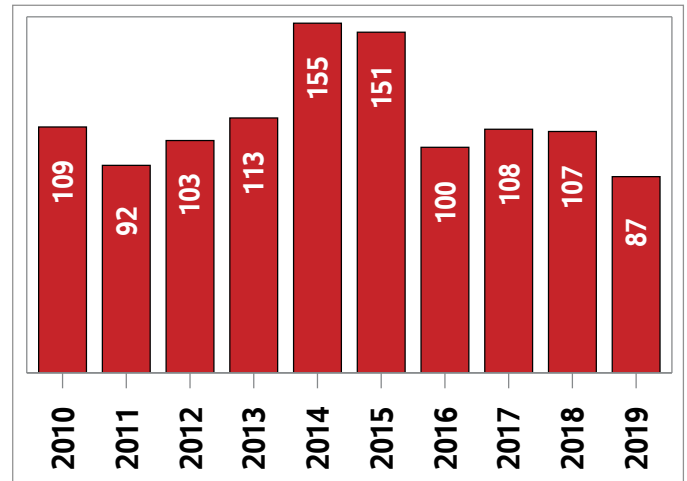
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

North and South Shore MLS® Residential Market Activity

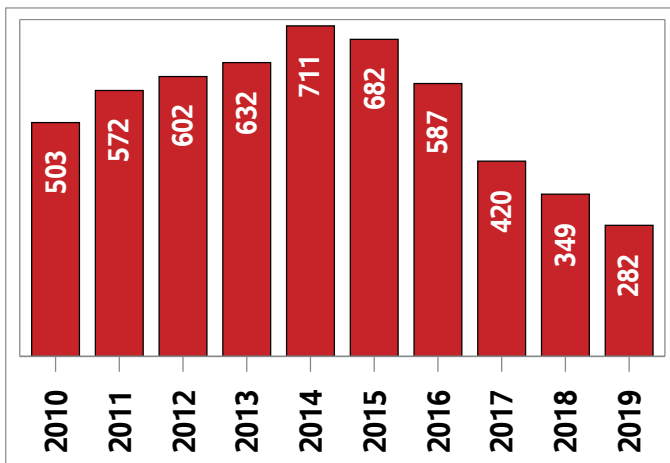
Sales Activity (July only)



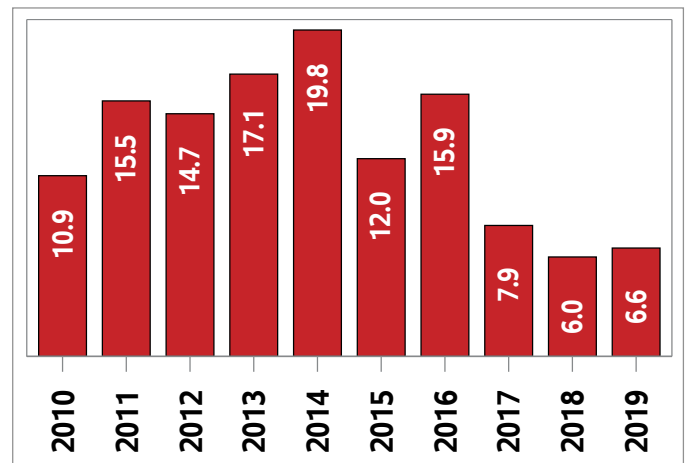
New Listings (July only)



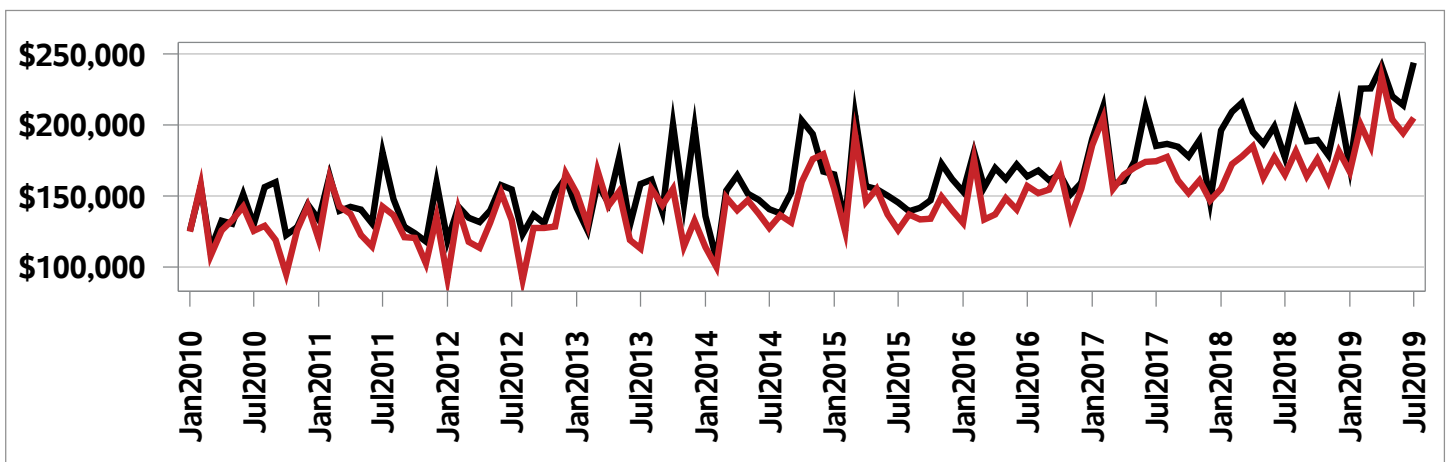
Active Listings (July only)



Months of Inventory (July only)

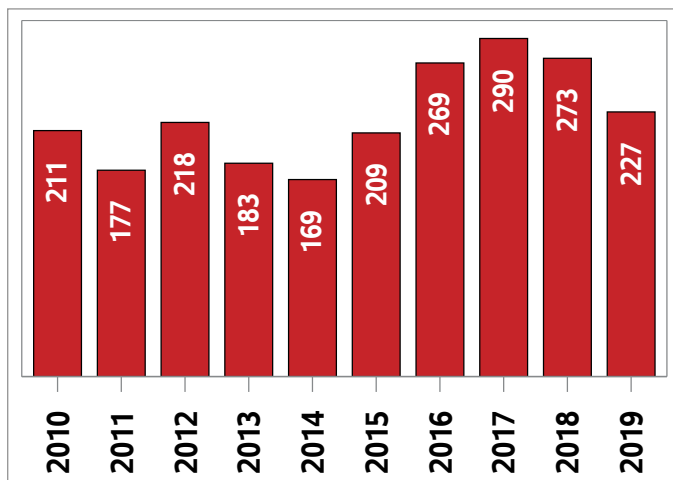


Average Price and Median Price

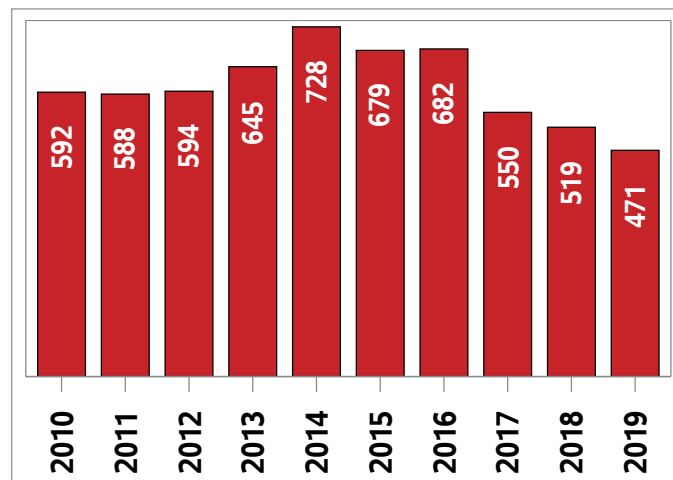


North and South Shore MLS® Residential Market Activity

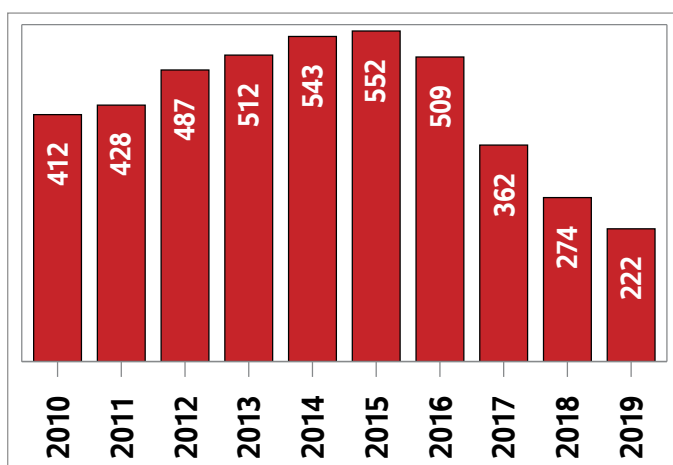
Sales Activity (July Year-to-date)



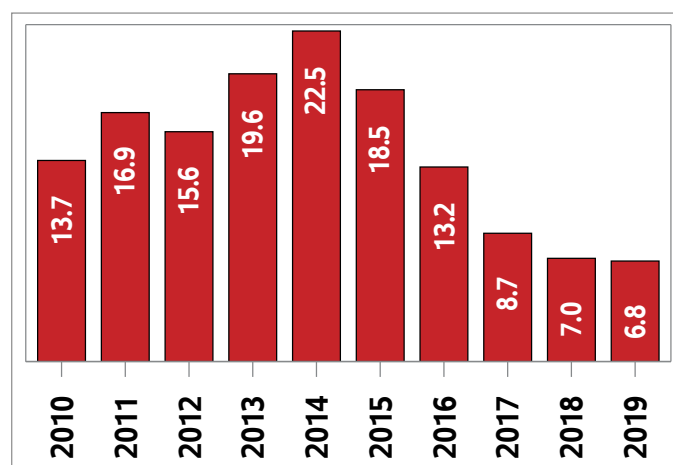
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

North and South Shore MLS® Residential Market Activity

Actual	July 2019	Compared to ⁶					
		July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	43	-25.9	-18.9	16.2	19.4	4.9	7.5
Dollar Volume	\$10,484,900	2.1	6.8	73.1	107.0	65.4	99.6
New Listings	87	-18.7	-19.4	-13.0	-43.9	-15.5	-5.4
Active Listings	282	-19.2	-32.9	-52.0	-60.3	-53.2	-46.2
Sales to New Listings Ratio ¹	49.4	54.2	49.1	37.0	23.2	39.8	43.5
Months of Inventory ²	6.6	6.0	7.9	15.9	19.8	14.7	13.1
Average Price	\$243,835	37.7	31.6	48.9	73.3	57.7	85.7
Median Price	\$205,000	24.2	17.5	30.6	60.8	54.1	50.2
Sales to List Price Ratio	95.1	97.0	95.0	94.5	92.9	94.4	91.4
Median Days on Market	52.0	39.0	55.0	62.0	93.0	61.0	96.5

Year-to-date	July 2019	Compared to ⁶					
		July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	227	-16.8	-21.7	-15.6	34.3	4.1	20.7
Dollar Volume	\$50,924,301	-4.0	-4.5	13.7	105.3	63.3	102.0
New Listings	471	-9.2	-14.4	-30.9	-35.3	-20.7	-7.5
Active Listings ³	222	-19.0	-38.7	-56.4	-59.2	-54.5	-51.4
Sales to New Listings Ratio ⁴	48.2	52.6	52.7	39.4	23.2	36.7	36.9
Months of Inventory ⁵	6.8	7.0	8.7	13.2	22.5	15.6	17.0
Average Price	\$224,336	15.4	22.1	34.8	52.9	56.9	67.3
Median Price	\$197,000	17.6	15.5	39.2	45.9	51.5	53.0
Sales to List Price Ratio	96.3	95.7	94.2	92.7	93.3	93.6	93.2
Median Days on Market	43.0	49.0	55.0	76.0	102.0	87.0	86.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

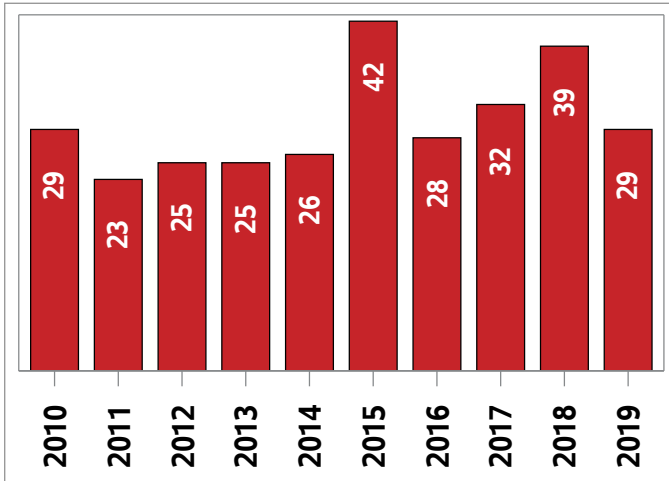
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

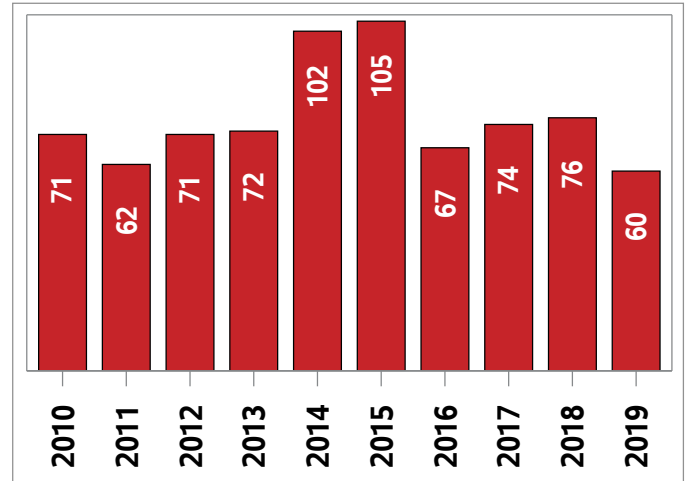
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

North and South Shore MLS® Single Family Market Activity

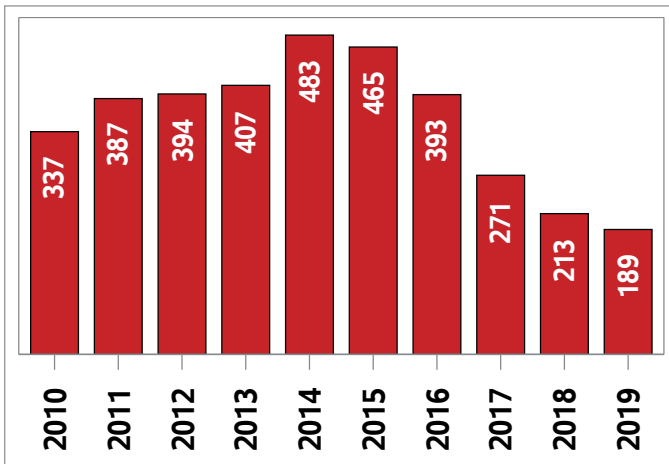
Sales Activity (July only)



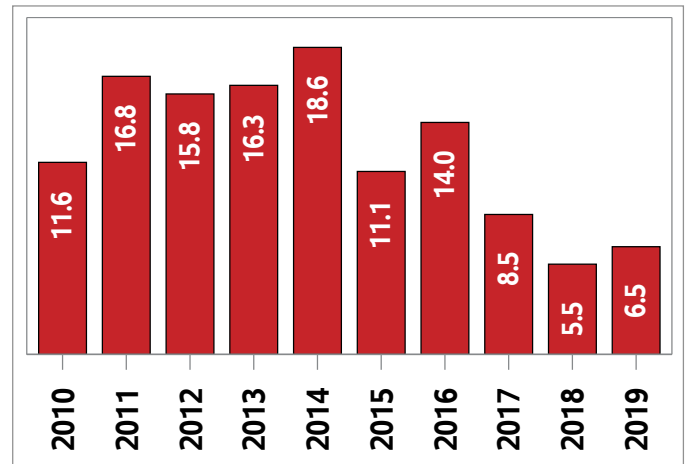
New Listings (July only)



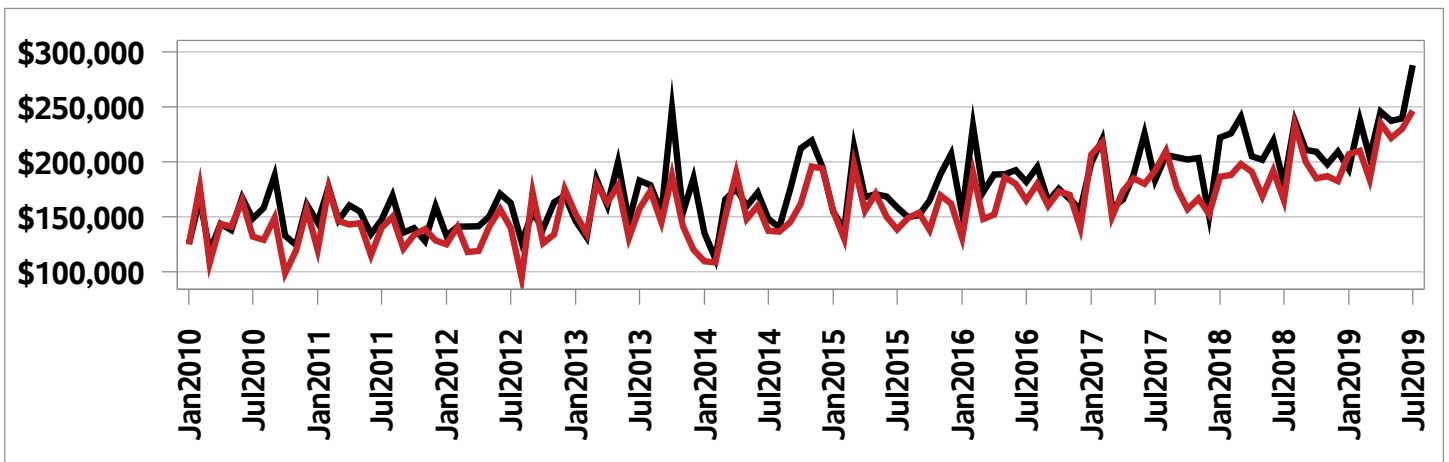
Active Listings (July only)



Months of Inventory (July only)

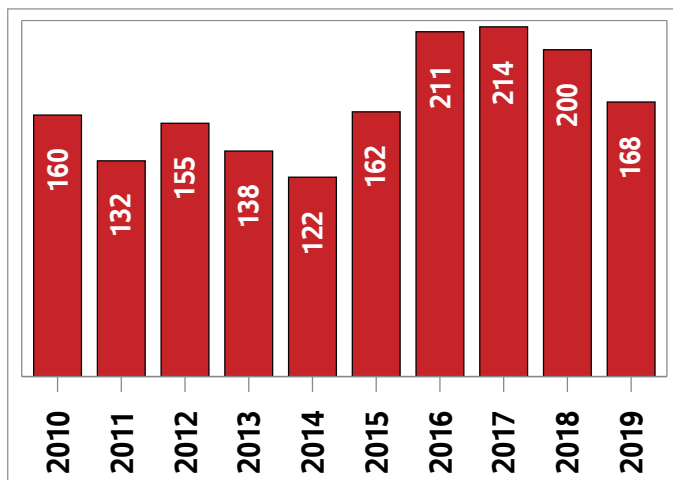


Average Price and Median Price

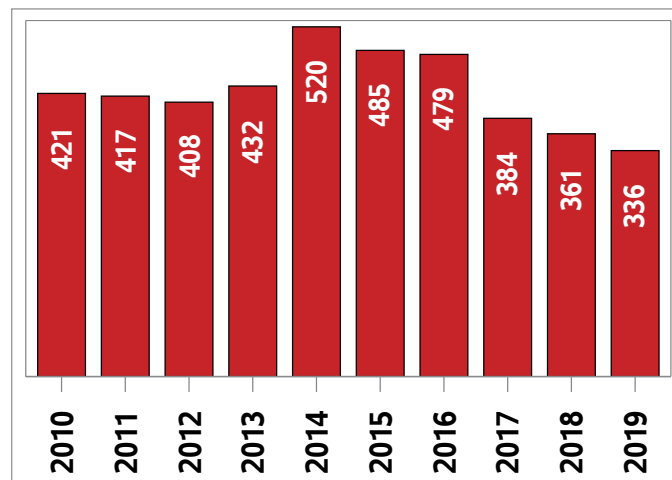


North and South Shore MLS® Single Family Market Activity

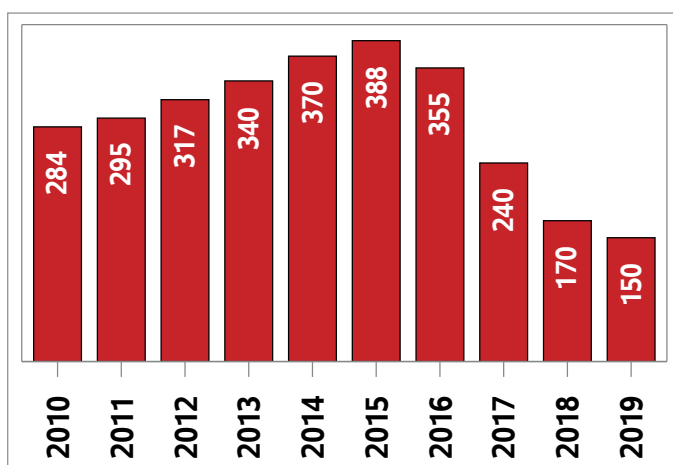
Sales Activity (July Year-to-date)



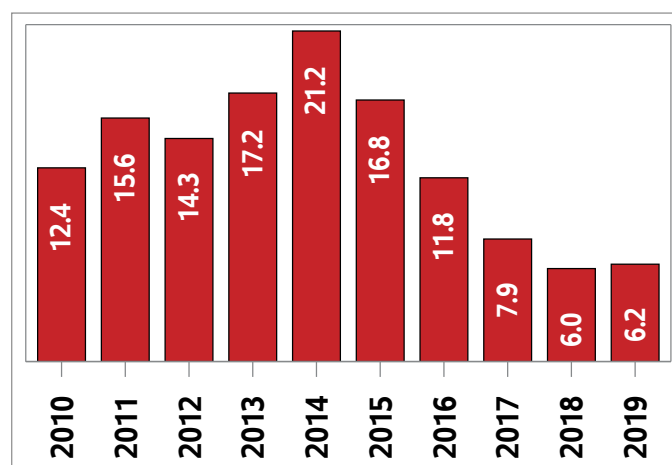
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

North and South Shore MLS® Single Family Market Activity

Actual	July 2019	Compared to ⁶					
		July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	29	-25.6	-9.4	3.6	11.5	16.0	3.6
Dollar Volume	\$8,348,900	19.1	42.2	64.0	116.8	105.4	107.2
New Listings	60	-21.1	-18.9	-10.4	-41.2	-15.5	-18.9
Active Listings	189	-11.3	-30.3	-51.9	-60.9	-52.0	-48.2
Sales to New Listings Ratio ¹	48.3	51.3	43.2	41.8	25.5	35.2	37.8
Months of Inventory ²	6.5	5.5	8.5	14.0	18.6	15.8	13.0
Average Price	\$287,893	60.1	57.0	58.4	94.3	77.1	100.1
Median Price	\$246,500	49.4	28.4	49.4	79.6	76.1	49.8
Sales to List Price Ratio	95.3	93.7	95.5	94.8	92.4	94.2	92.2
Median Days on Market	57.0	44.0	59.0	61.0	93.0	69.0	85.0

Year-to-date	July 2019	Compared to ⁶					
		July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	168	-16.0	-21.5	-20.4	37.7	8.4	15.9
Dollar Volume	\$40,602,201	-2.9	-0.8	2.3	112.8	73.7	89.4
New Listings	336	-6.9	-12.5	-29.9	-35.4	-17.6	-11.1
Active Listings ³	150	-12.1	-37.6	-57.8	-59.5	-52.7	-51.8
Sales to New Listings Ratio ⁴	50.0	55.4	55.7	44.1	23.5	38.0	38.4
Months of Inventory ⁵	6.2	6.0	7.9	11.8	21.2	14.3	15.0
Average Price	\$241,680	15.6	26.4	28.5	54.5	60.3	63.5
Median Price	\$226,500	25.9	25.8	34.0	54.1	67.5	61.8
Sales to List Price Ratio	96.6	95.2	94.6	94.1	93.7	94.2	93.7
Median Days on Market	44.0	50.5	58.0	77.0	106.5	106.0	90.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

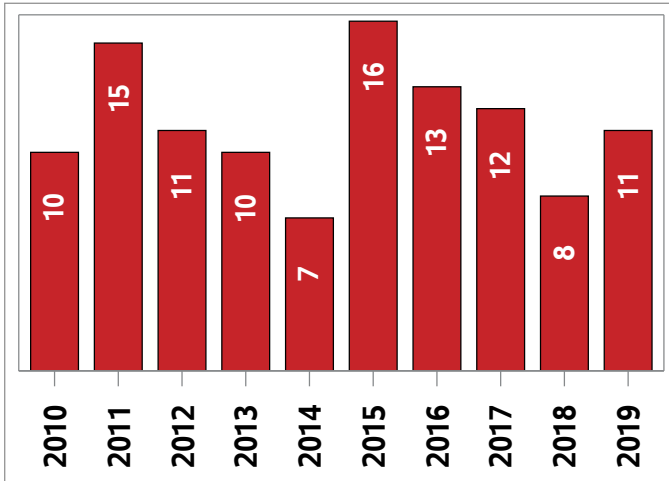
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

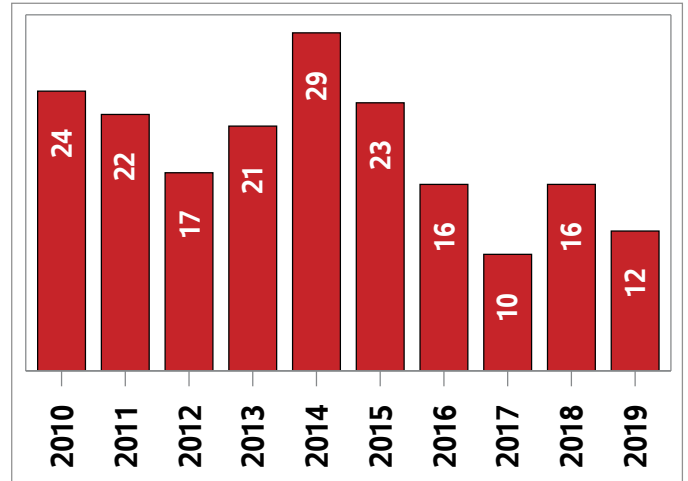
Cornwall

MLS® Residential Market Activity

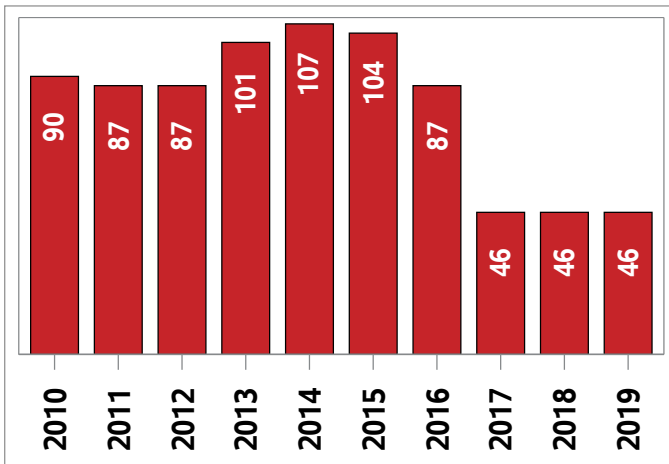
Sales Activity (July only)



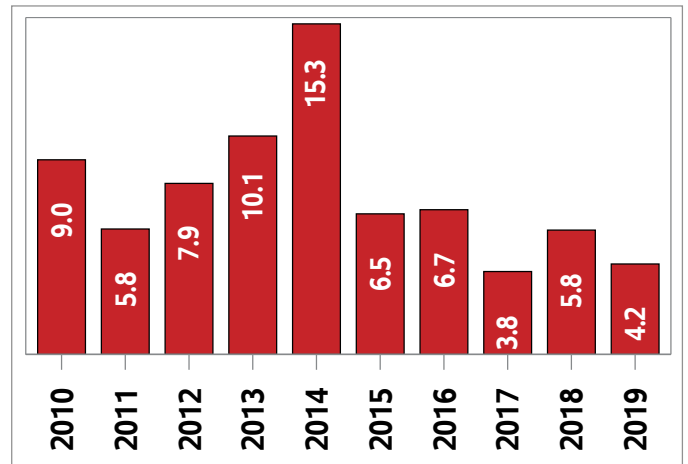
New Listings (July only)



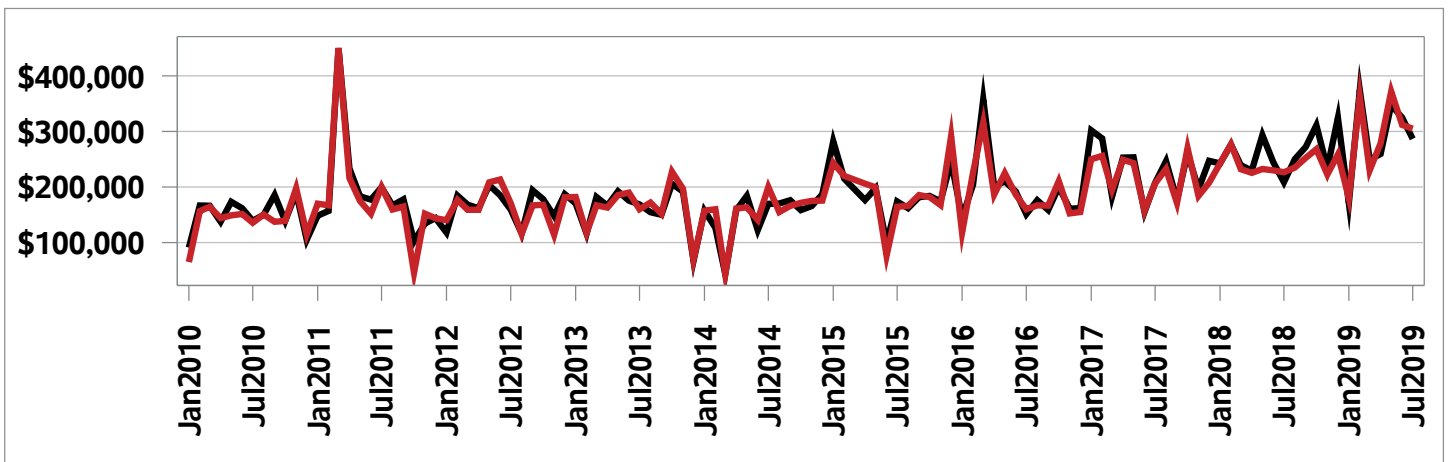
Active Listings (July only)



Months of Inventory (July only)



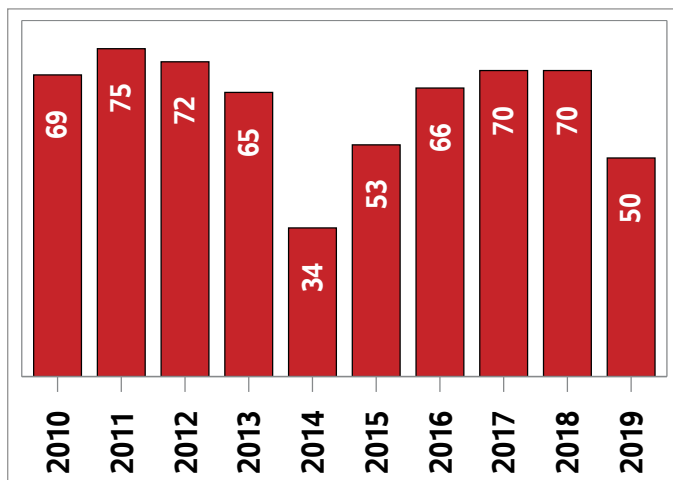
Average Price and Median Price



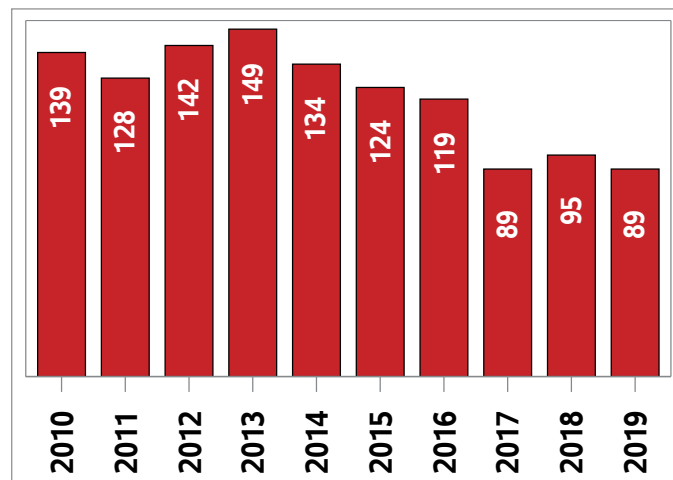
Cornwall

MLS® Residential Market Activity

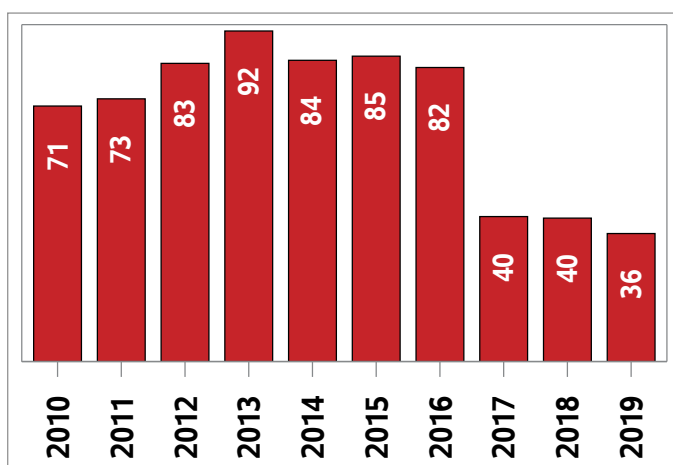
Sales Activity (July Year-to-date)



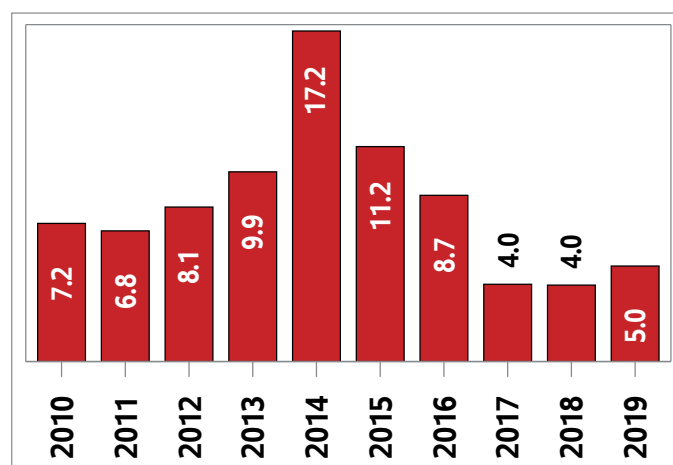
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Cornwall MLS® Residential Market Activity

Actual	July 2019	Compared to ⁶					
		July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	11	37.5	-8.3	-15.4	57.1	0.0	-15.4
Dollar Volume	\$3,153,030	88.9	26.7	60.5	165.4	79.9	109.4
New Listings	12	-25.0	20.0	-25.0	-58.6	-29.4	-57.1
Active Listings	46	0.0	0.0	-47.1	-57.0	-47.1	-43.2
Sales to New Listings Ratio ¹	91.7	50.0	120.0	81.3	24.1	64.7	46.4
Months of Inventory ²	4.2	5.8	3.8	6.7	15.3	7.9	6.2
Average Price	\$286,639	37.4	38.2	89.7	68.9	79.9	147.5
Median Price	\$305,000	34.7	47.7	90.6	52.6	78.4	150.0
Sales to List Price Ratio	100.1	95.5	97.6	96.4	96.9	92.5	95.9
Median Days on Market	55.0	30.5	49.0	79.0	77.0	56.0	29.0

Year-to-date	July 2019	Compared to ⁶					
		July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	50	-28.6	-28.6	-24.2	47.1	-30.6	-5.7
Dollar Volume	\$15,010,630	-14.7	-6.3	17.8	191.8	23.4	93.7
New Listings	89	-6.3	0.0	-25.2	-33.6	-37.3	-19.8
Active Listings ³	36	-10.8	-11.7	-56.5	-57.5	-57.1	-47.9
Sales to New Listings Ratio ⁴	56.2	73.7	78.7	55.5	25.4	50.7	47.7
Months of Inventory ⁵	5.0	4.0	4.0	8.7	17.2	8.1	9.0
Average Price	\$300,213	19.4	31.1	55.5	98.4	77.7	105.3
Median Price	\$283,250	20.0	27.3	52.3	83.0	69.8	113.8
Sales to List Price Ratio	97.9	97.3	98.0	95.7	95.3	95.2	95.2
Median Days on Market	54.5	36.5	54.0	62.5	68.5	50.5	58.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

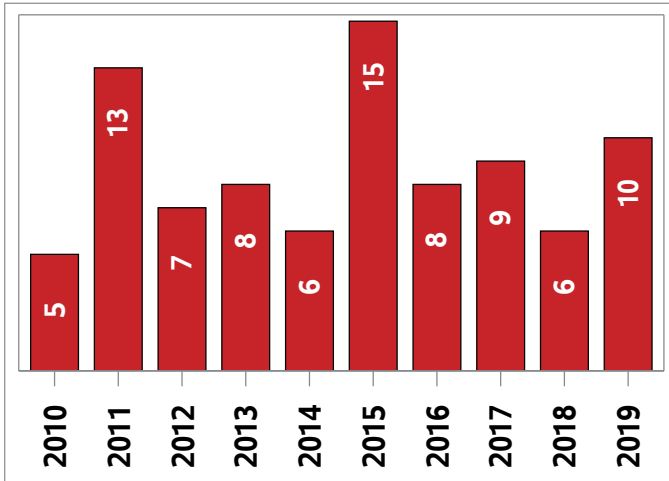
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

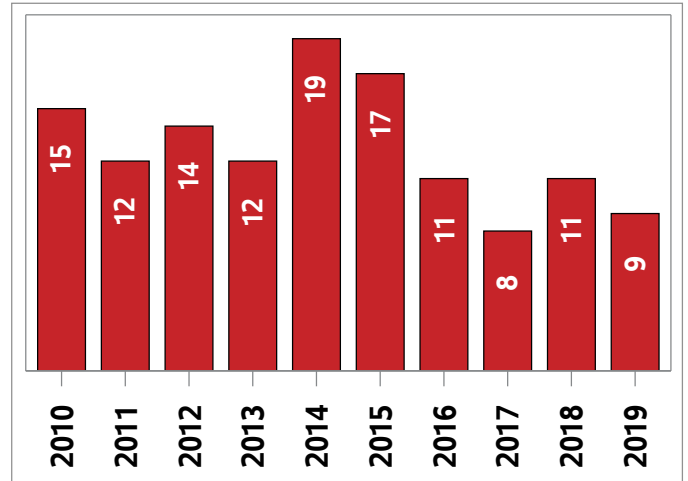
Cornwall

MLS® Single Family Market Activity

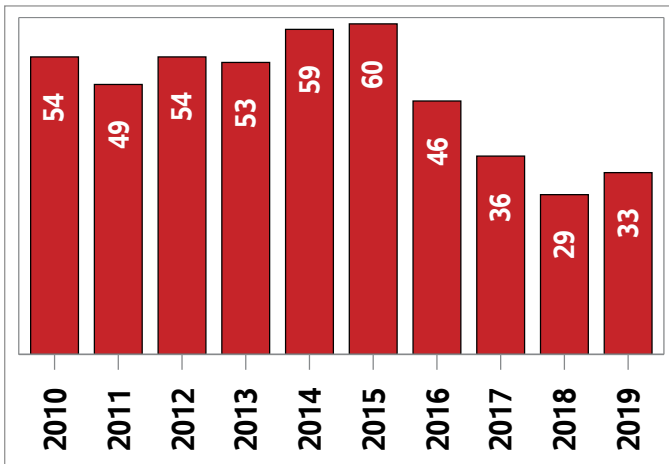
Sales Activity (July only)



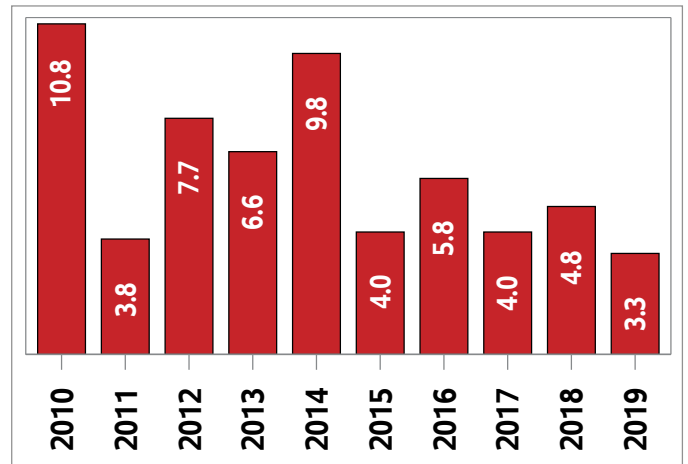
New Listings (July only)



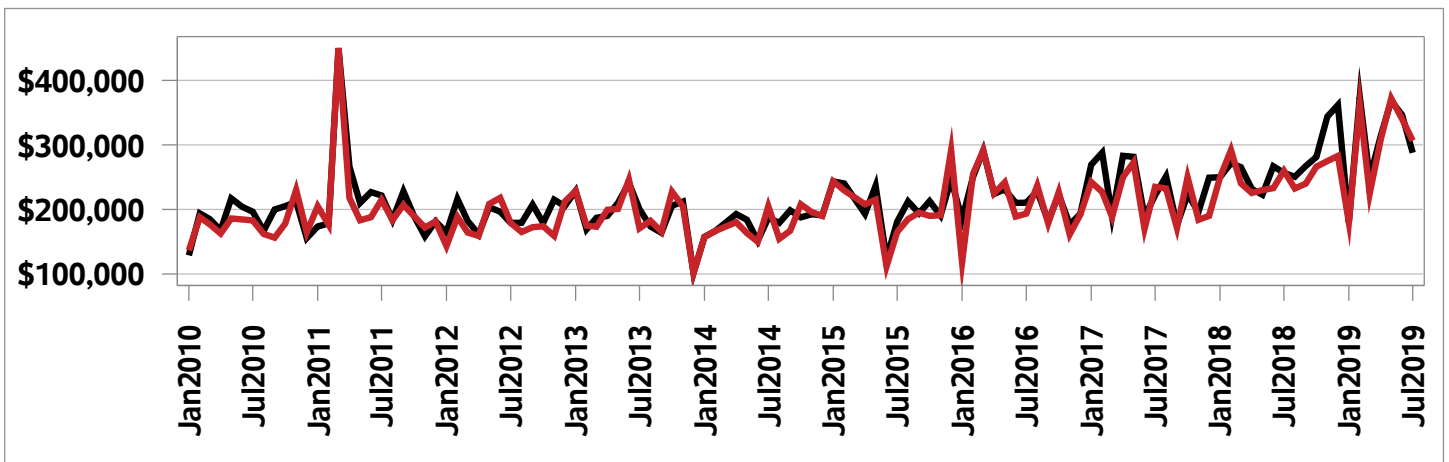
Active Listings (July only)



Months of Inventory (July only)



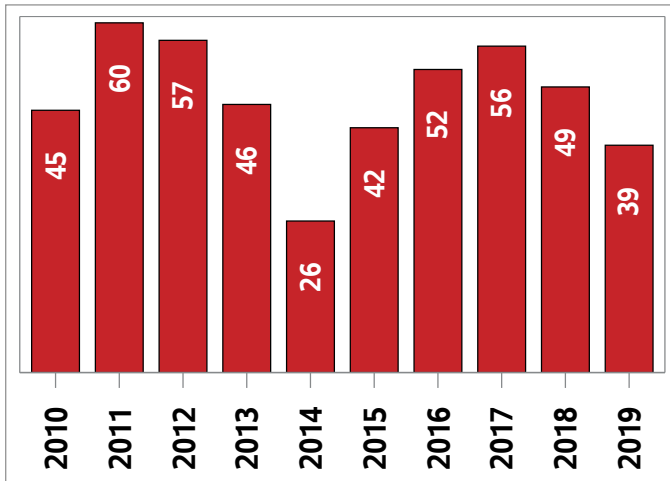
Average Price and Median Price



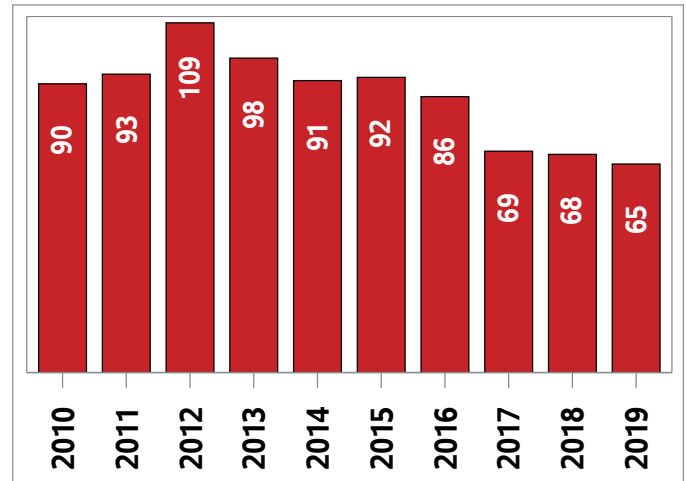
Cornwall

MLS® Single Family Market Activity

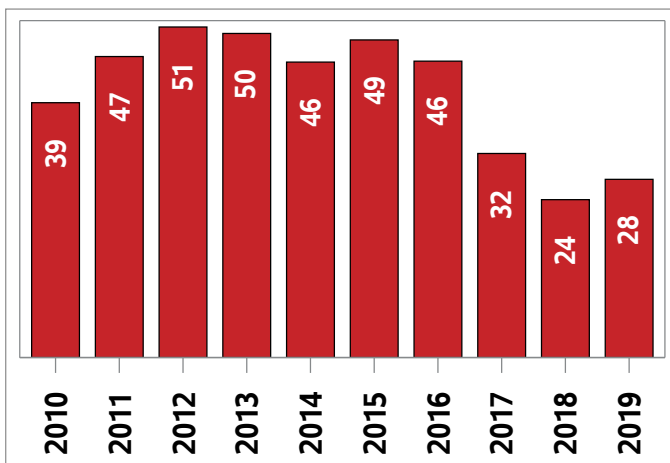
Sales Activity (July Year-to-date)



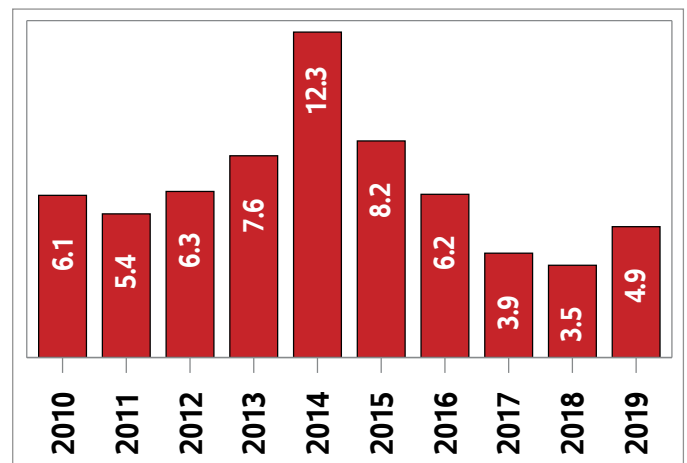
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Cornwall MLS® Single Family Market Activity

Actual	July 2019	Compared to ⁶					
		July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	10	66.7	11.1	25.0	66.7	42.9	25.0
Dollar Volume	\$2,878,200	86.9	44.1	71.0	156.5	129.5	164.4
New Listings	9	-18.2	12.5	-18.2	-52.6	-35.7	-50.0
Active Listings	33	13.8	-8.3	-28.3	-44.1	-38.9	-31.3
Sales to New Listings Ratio ¹	111.1	54.5	112.5	72.7	31.6	50.0	44.4
Months of Inventory ²	3.3	4.8	4.0	5.8	9.8	7.7	6.0
Average Price	\$287,820	12.1	29.7	36.8	53.9	60.7	111.5
Median Price	\$306,500	17.9	30.4	58.4	49.5	71.2	140.9
Sales to List Price Ratio	100.1	97.8	98.0	98.1	97.3	93.2	95.5
Median Days on Market	54.5	30.5	34.0	82.0	89.5	56.0	19.5

Year-to-date	July 2019	Compared to ⁶					
		July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	39	-20.4	-30.4	-25.0	50.0	-31.6	0.0
Dollar Volume	\$12,599,700	2.5	-8.2	9.0	174.6	18.3	95.6
New Listings	65	-4.4	-5.8	-24.4	-28.6	-40.4	-13.3
Active Listings ³	28	12.9	-12.7	-39.9	-39.7	-46.1	-34.8
Sales to New Listings Ratio ⁴	60.0	72.1	81.2	60.5	28.6	52.3	52.0
Months of Inventory ⁵	4.9	3.5	3.9	6.2	12.3	6.3	7.6
Average Price	\$323,069	28.7	31.8	45.3	83.1	72.9	95.6
Median Price	\$319,000	30.2	39.0	43.4	89.1	78.2	119.2
Sales to List Price Ratio	97.4	98.2	98.9	97.0	96.0	95.8	96.2
Median Days on Market	54.0	30.0	51.0	73.5	90.5	46.0	52.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

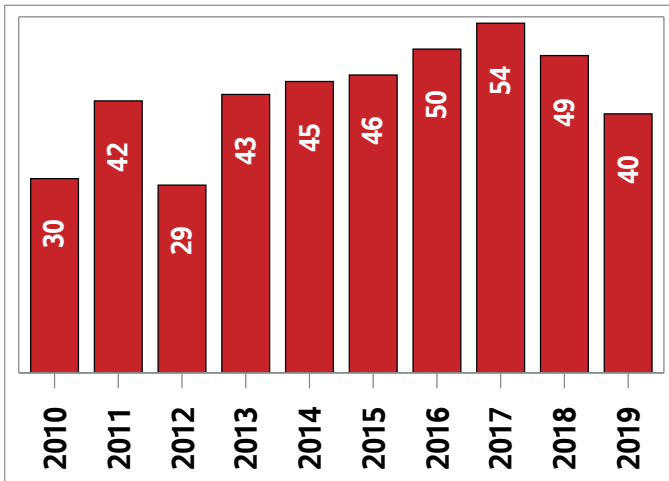
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

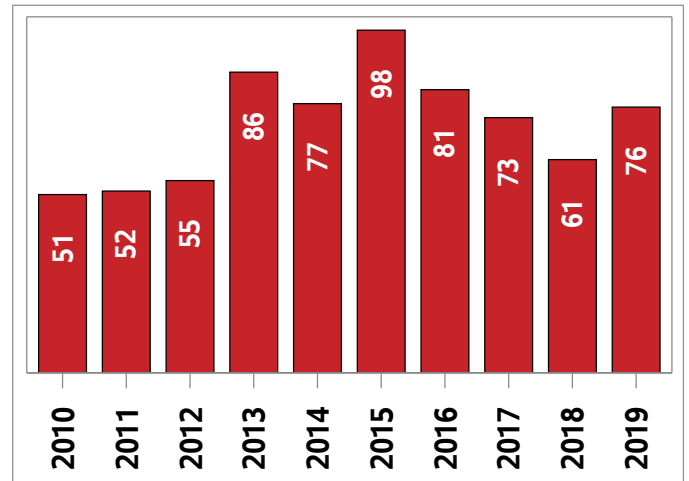
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

Charlottetown MLS® Residential Market Activity

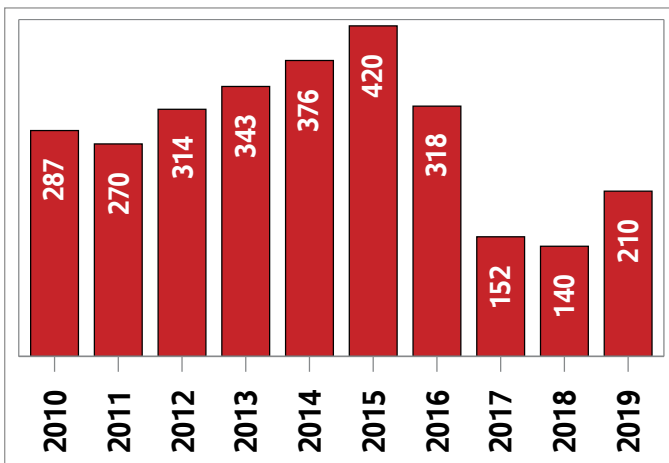
Sales Activity (July only)



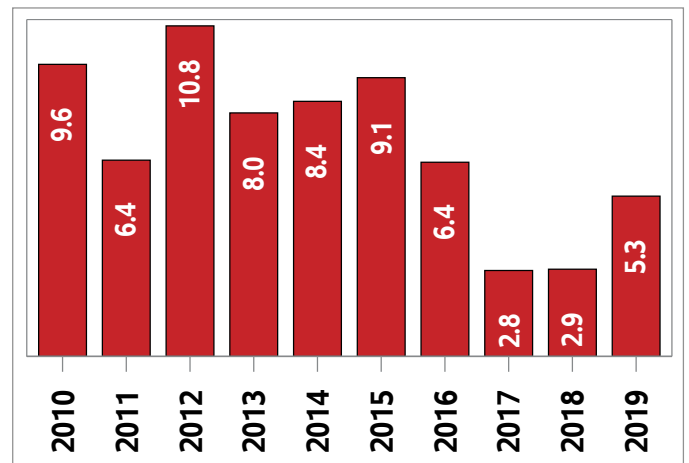
New Listings (July only)



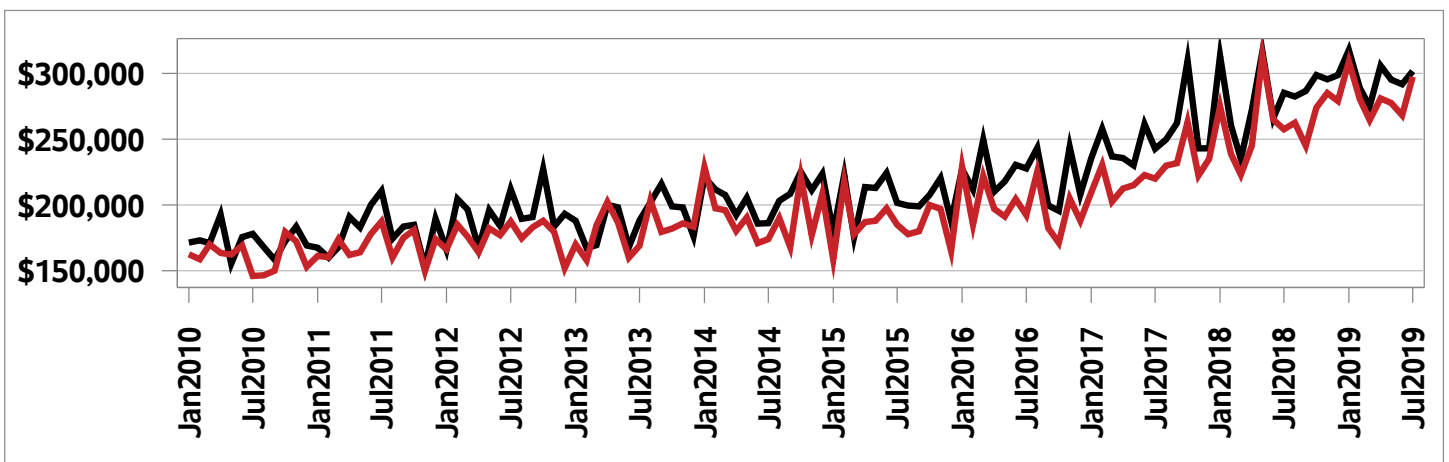
Active Listings (July only)



Months of Inventory (July only)

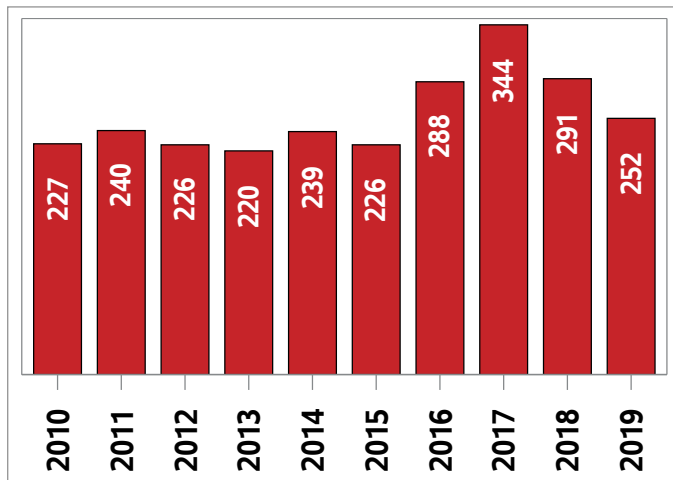


Average Price and Median Price

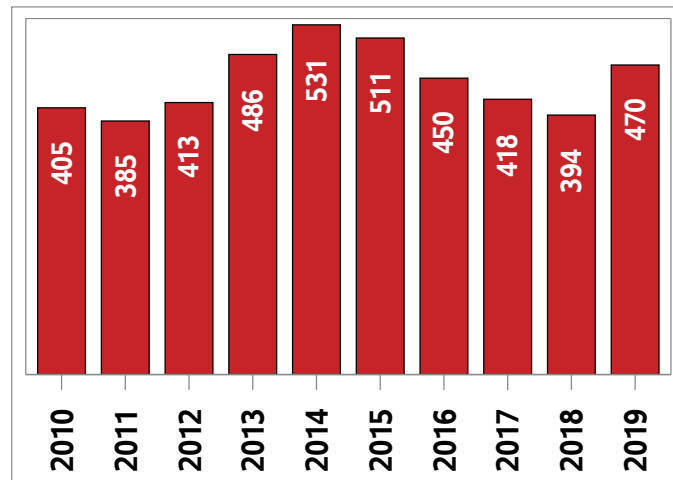


Charlottetown MLS® Residential Market Activity

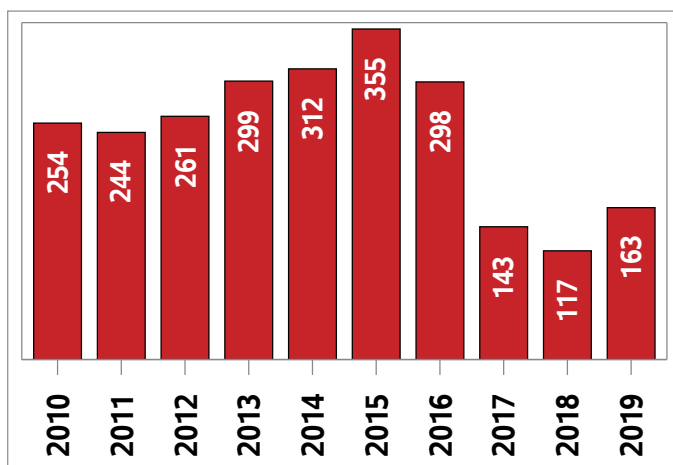
Sales Activity (July Year-to-date)



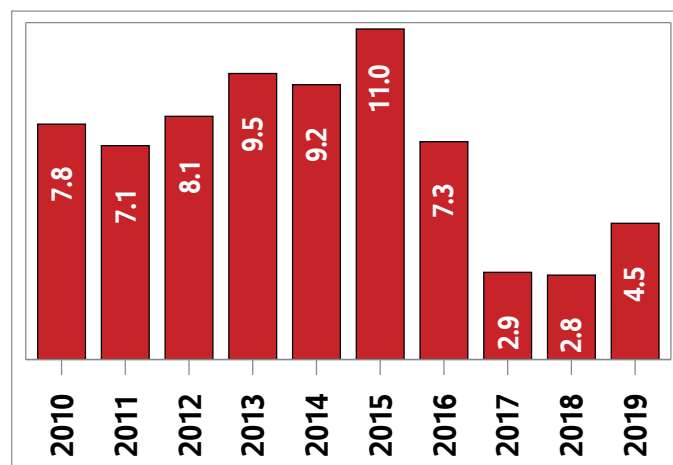
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Charlottetown MLS® Residential Market Activity

Actual	July 2019	Compared to ⁶					
		July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	40	-18.4	-25.9	-20.0	-11.1	37.9	33.3
Dollar Volume	\$12,069,900	-13.6	-7.9	6.0	44.1	96.3	101.2
New Listings	76	24.6	4.1	-6.2	-1.3	38.2	40.7
Active Listings	210	50.0	38.2	-34.0	-44.1	-33.1	-8.3
Sales to New Listings Ratio ¹	52.6	80.3	74.0	61.7	58.4	52.7	55.6
Months of Inventory ²	5.3	2.9	2.8	6.4	8.4	10.8	7.6
Average Price	\$301,748	5.8	24.3	32.5	62.1	42.3	50.9
Median Price	\$297,450	15.5	35.2	54.7	70.9	58.6	70.2
Sales to List Price Ratio	97.9	97.9	97.7	95.2	95.6	95.2	95.5
Median Days on Market	41.0	44.0	34.5	56.5	42.0	58.0	46.0

Year-to-date	July 2019	Compared to ⁶					
		July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	252	-13.4	-26.7	-12.5	5.4	11.5	10.0
Dollar Volume	\$74,786,284	-8.6	-10.5	15.1	57.3	73.7	86.2
New Listings	470	19.3	12.4	4.4	-11.5	13.8	37.4
Active Listings ³	163	39.7	14.4	-45.3	-47.7	-37.5	-29.7
Sales to New Listings Ratio ⁴	53.6	73.9	82.3	64.0	45.0	54.7	67.0
Months of Inventory ⁵	4.5	2.8	2.9	7.3	9.2	8.1	7.1
Average Price	\$296,771	5.6	22.1	31.5	49.2	55.8	69.2
Median Price	\$278,250	10.0	26.8	39.1	50.8	59.0	70.7
Sales to List Price Ratio	97.5	98.6	96.2	95.6	95.7	95.5	95.3
Median Days on Market	35.5	31.0	35.0	54.5	48.0	48.0	53.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

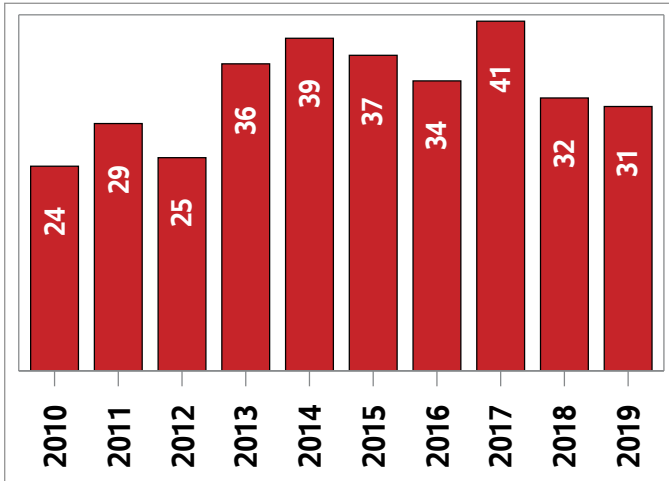
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

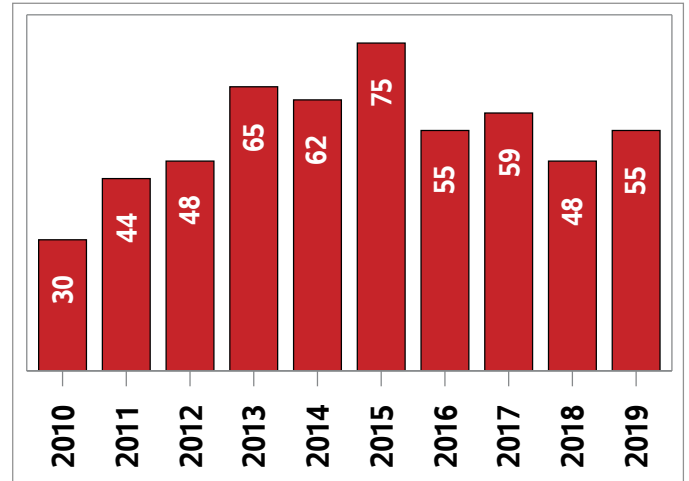
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

Charlottetown MLS® Single Family Market Activity

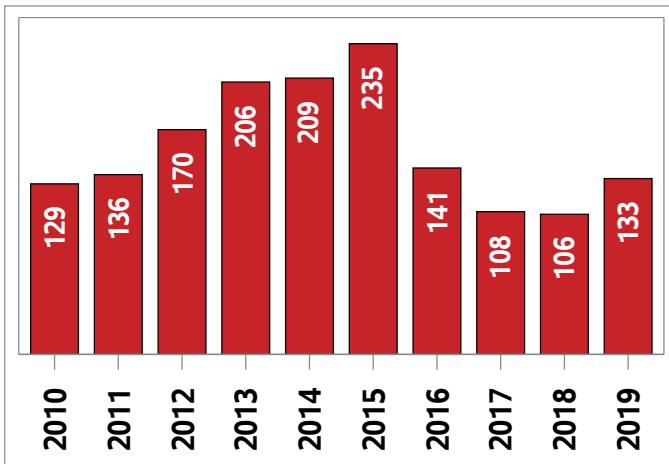
Sales Activity (July only)



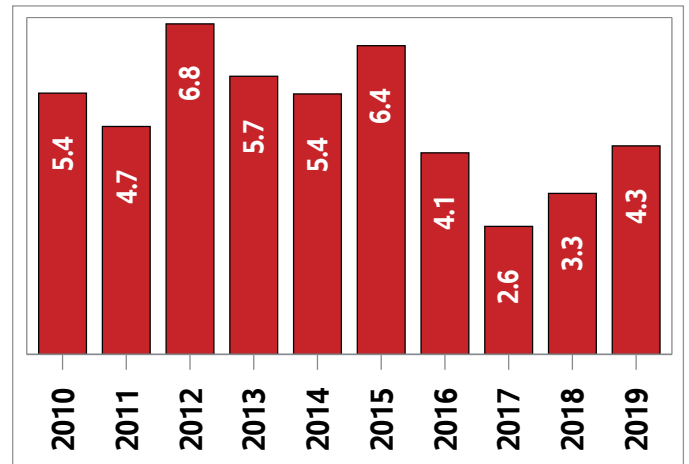
New Listings (July only)



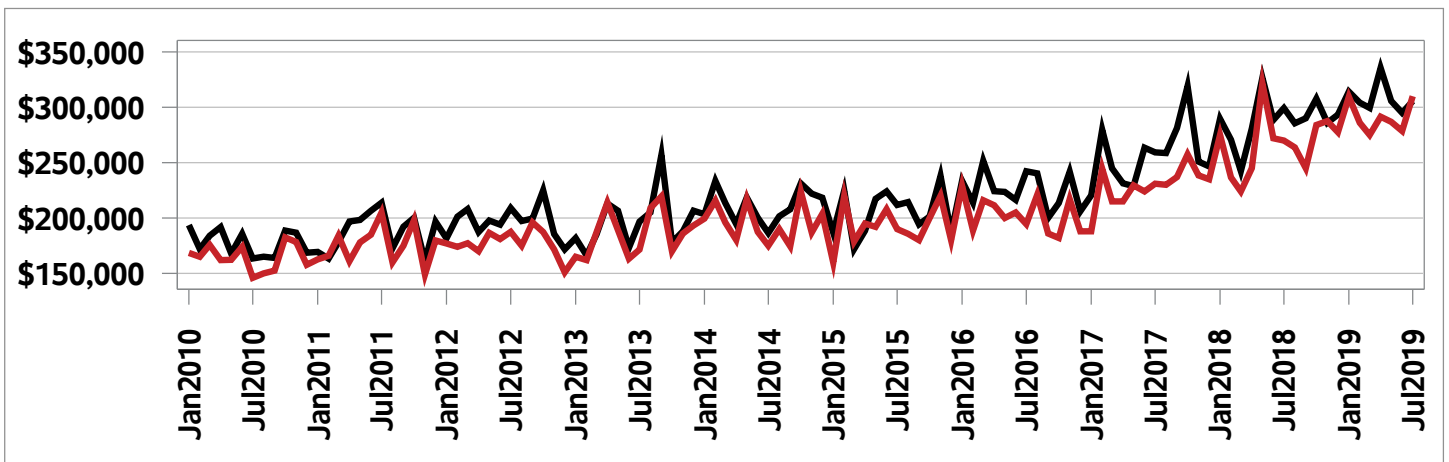
Active Listings (July only)



Months of Inventory (July only)

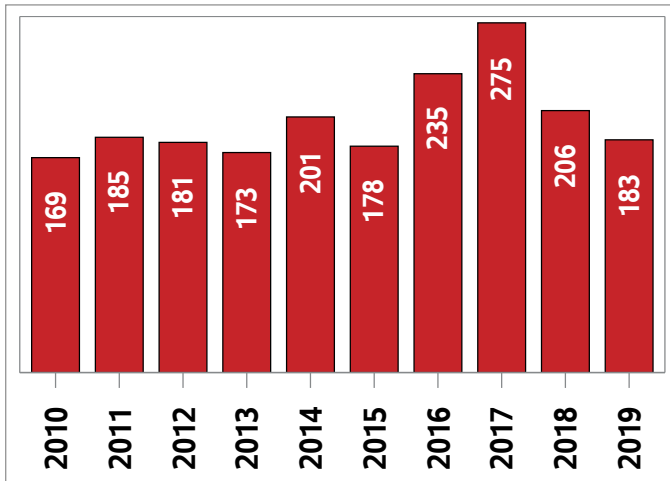


Average Price and Median Price

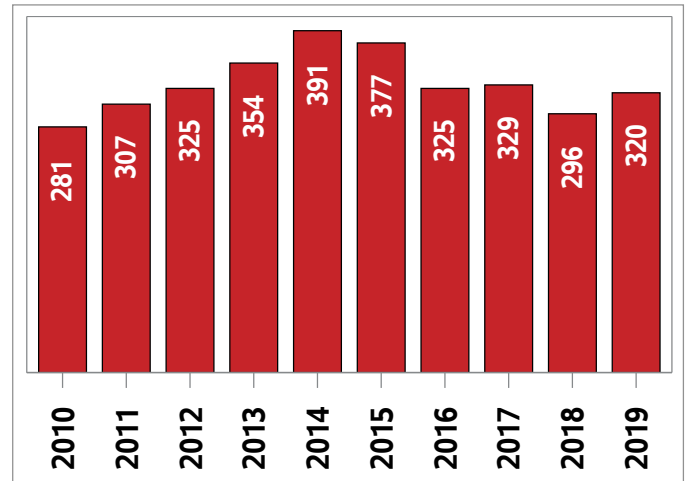


Charlottetown MLS® Single Family Market Activity

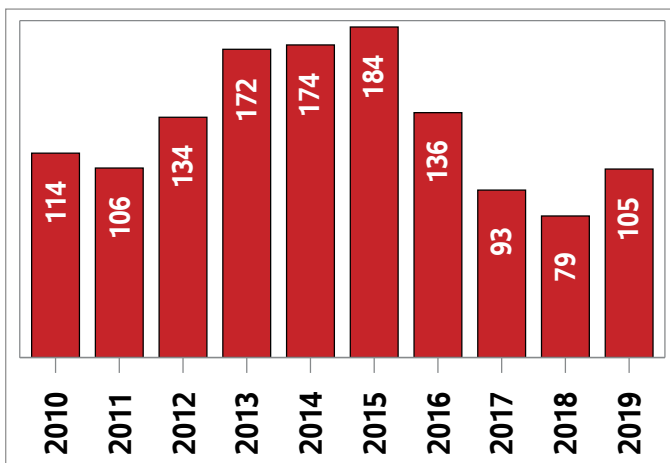
Sales Activity (July Year-to-date)



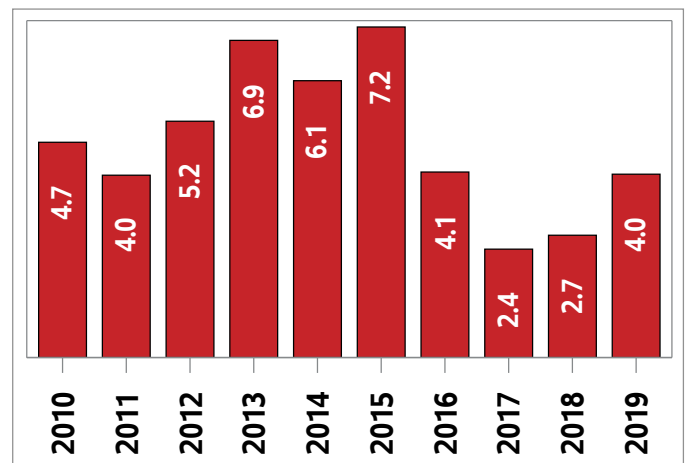
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Charlottetown MLS® Single Family Market Activity

Actual	July 2019	Compared to ⁶					
		July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	31	-3.1	-24.4	-8.8	-20.5	24.0	24.0
Dollar Volume	\$9,473,900	-1.1	-10.9	15.0	30.3	81.3	81.9
New Listings	55	14.6	-6.8	0.0	-11.3	14.6	25.0
Active Listings	133	25.5	23.1	-5.7	-36.4	-21.8	8.1
Sales to New Listings Ratio ¹	56.4	66.7	69.5	61.8	62.9	52.1	56.8
Months of Inventory ²	4.3	3.3	2.6	4.1	5.4	6.8	4.9
Average Price	\$305,610	2.1	17.9	26.2	63.9	46.2	46.7
Median Price	\$310,000	14.8	34.2	59.4	77.1	65.3	76.1
Sales to List Price Ratio	97.5	97.5	97.7	96.1	95.5	95.9	95.2
Median Days on Market	40.0	37.0	34.0	48.0	42.0	58.0	38.0

Year-to-date	July 2019	Compared to ⁶					
		July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	183	-11.2	-33.5	-22.1	-9.0	1.1	-1.1
Dollar Volume	\$56,495,020	-4.7	-17.0	5.2	36.4	57.6	69.5
New Listings	320	8.1	-2.7	-1.5	-18.2	-1.5	20.8
Active Listings ³	105	33.2	12.6	-23.0	-39.7	-21.6	-17.4
Sales to New Listings Ratio ⁴	57.2	69.6	83.6	72.3	51.4	55.7	69.8
Months of Inventory ⁵	4.0	2.7	2.4	4.1	6.1	5.2	4.8
Average Price	\$308,716	7.3	24.7	35.1	49.8	55.9	71.4
Median Price	\$289,000	10.1	30.8	41.7	50.5	61.5	75.2
Sales to List Price Ratio	97.3	98.3	96.5	95.9	95.8	95.9	95.5
Median Days on Market	33.0	28.0	32.0	48.0	48.0	42.0	48.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

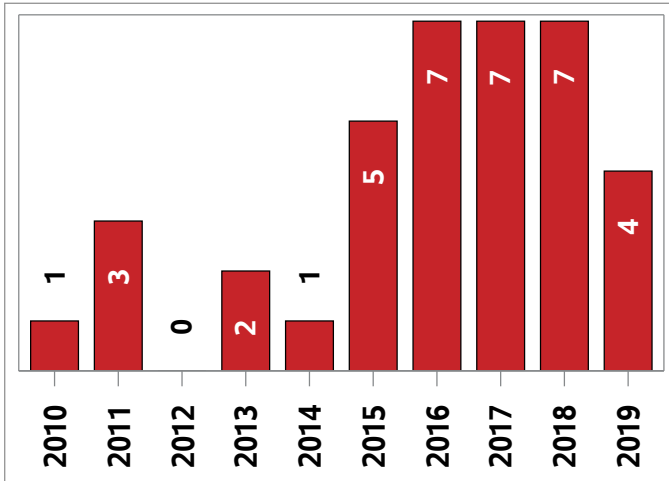
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

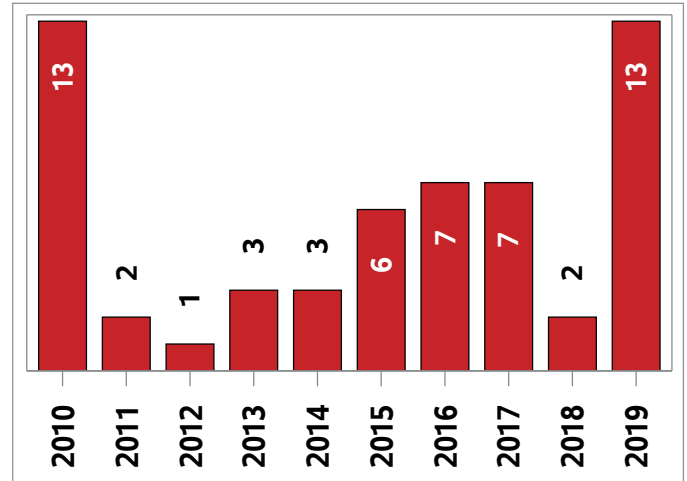
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

Charlottetown MLS® Condo Market Activity

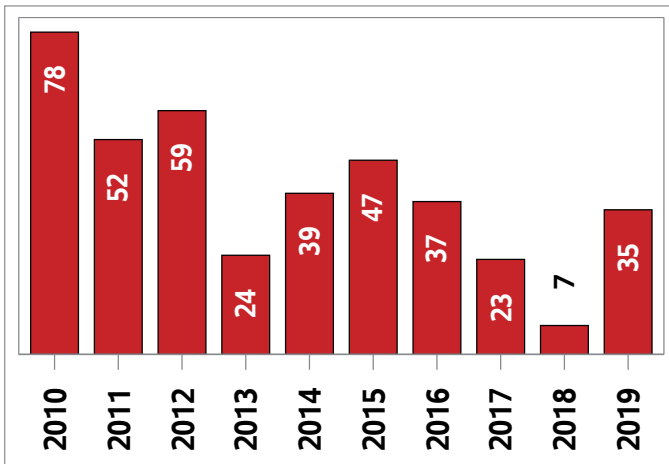
Sales Activity (July only)



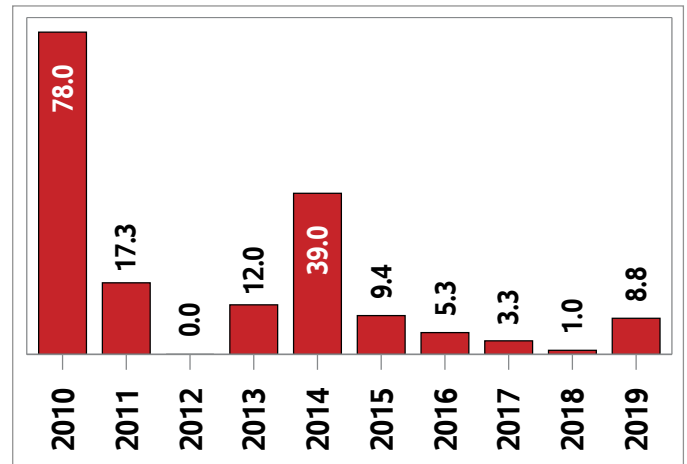
New Listings (July only)



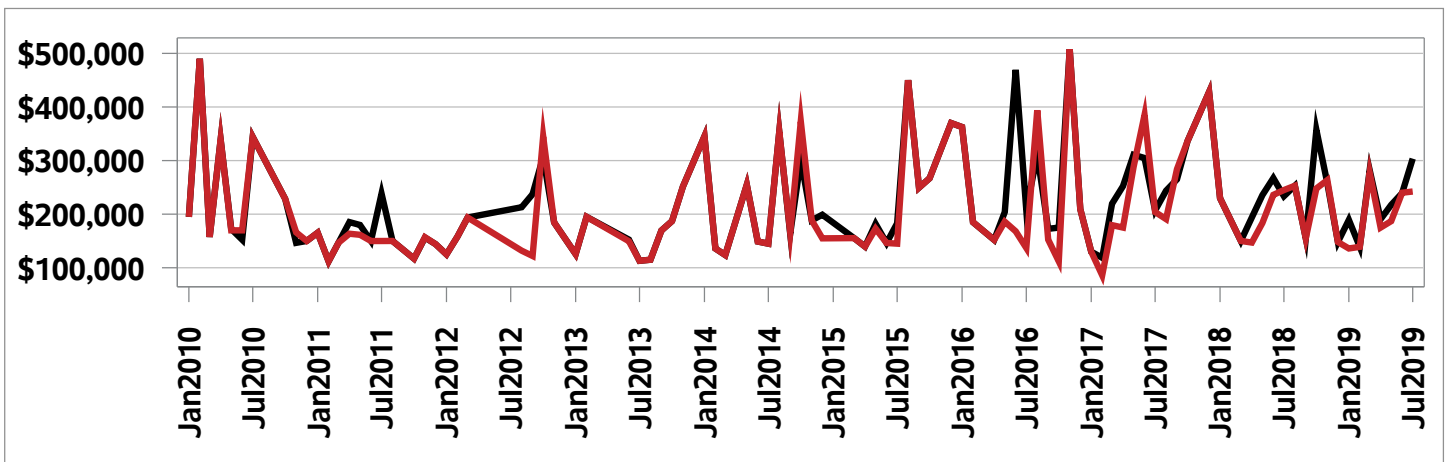
Active Listings (July only)



Months of Inventory (July only)

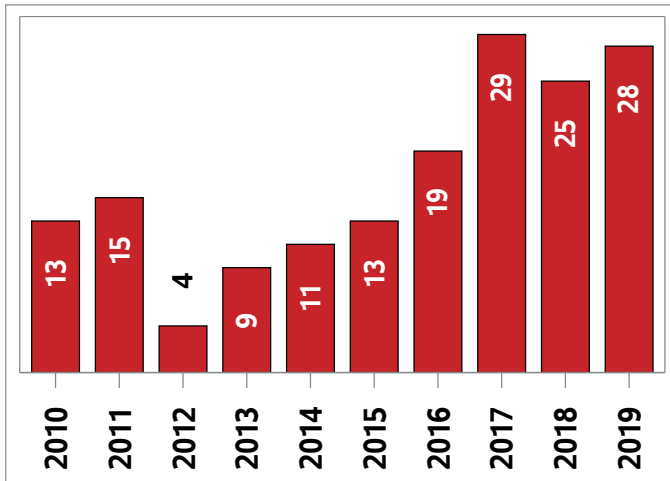


Average Price and Median Price

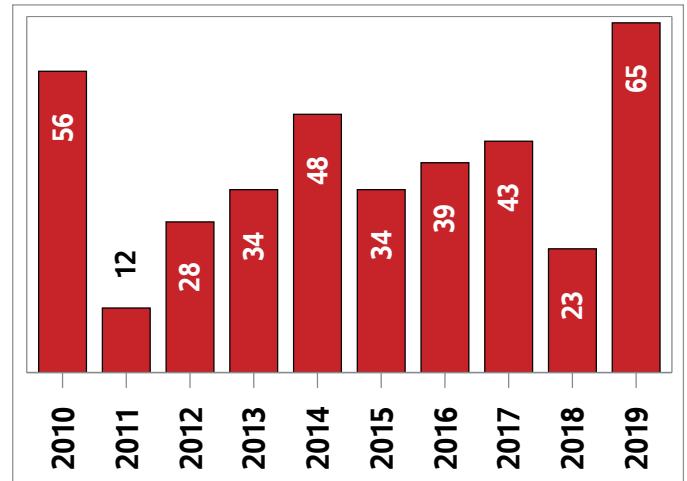


Charlottetown MLS® Condo Market Activity

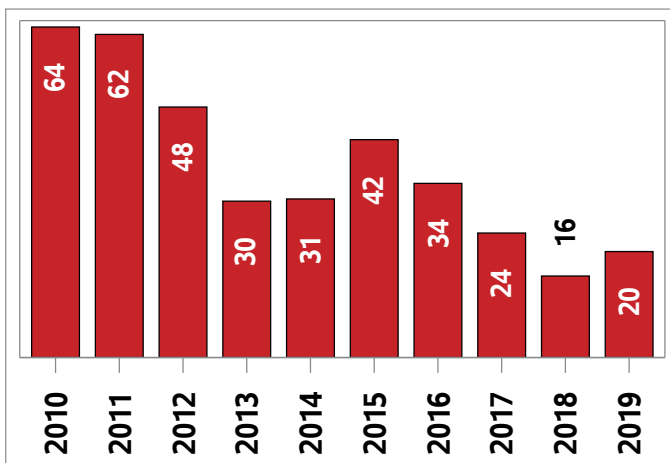
Sales Activity (July Year-to-date)



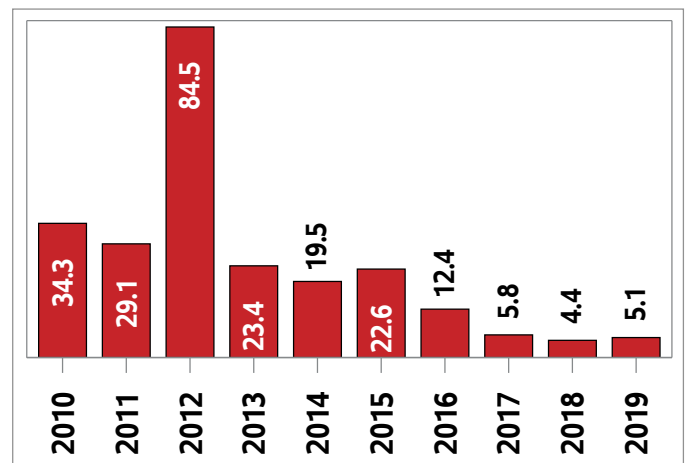
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Charlottetown MLS® Condo Market Activity

Actual	July 2019	Compared to ⁶					
		July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	4	-42.9	-42.9	-42.9	300.0		33.3
Dollar Volume	\$1,214,500	-25.7	-16.1	-16.5	737.6		115.4
New Listings	13	550.0	85.7	85.7	333.3	1,200.0	225.0
Active Listings	35	400.0	52.2	-5.4	-10.3	-40.7	-10.3
Sales to New Listings Ratio ¹	30.8	350.0	100.0	100.0	33.3		75.0
Months of Inventory ²	8.8	1.0	3.3	5.3	39.0		13.0
Average Price	\$303,625	30.0	46.7	46.2	109.4		61.5
Median Price	\$242,250	-1.1	18.8	76.8	67.1		78.9
Sales to List Price Ratio	97.5	99.5	97.9	94.0	96.7		97.8
Median Days on Market	111.0	176.0	62.0	262.0	19.0		97.0

Year-to-date	July 2019	Compared to ⁶					
		July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	28	12.0	-3.4	47.4	154.5	600.0	211.1
Dollar Volume	\$6,612,788	17.6	-2.7	33.8	205.8	886.2	236.3
New Listings	65	182.6	51.2	66.7	35.4	132.1	140.7
Active Listings ³	20	30.0	-14.9	-39.1	-33.2	-57.7	-42.8
Sales to New Listings Ratio ⁴	43.1	108.7	67.4	48.7	22.9	14.3	33.3
Months of Inventory ⁵	5.1	4.4	5.8	12.4	19.5	84.5	27.8
Average Price	\$236,171	5.0	0.7	-9.2	20.1	40.9	8.1
Median Price	\$230,000	1.3	27.9	24.3	56.7	47.2	39.4
Sales to List Price Ratio	97.4	100.4	96.2	95.0	96.0	96.9	96.5
Median Days on Market	50.5	100.0	62.0	126.0	49.0	361.0	97.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

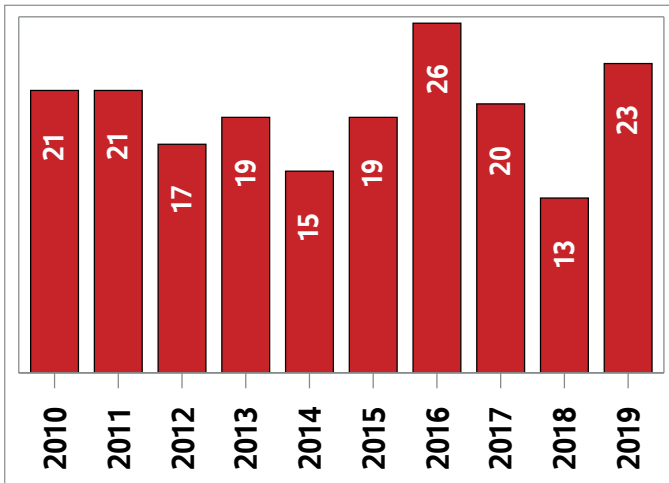
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

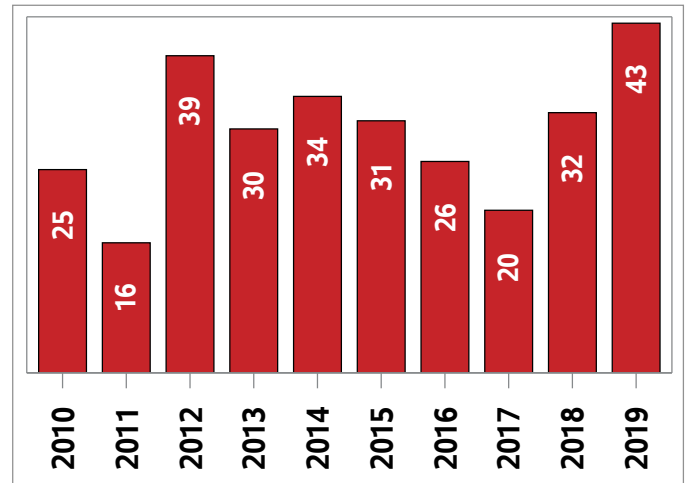
Stratford

MLS® Residential Market Activity

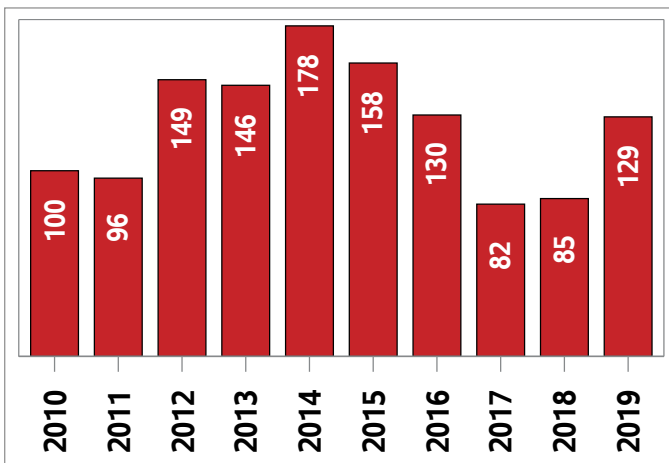
Sales Activity (July only)



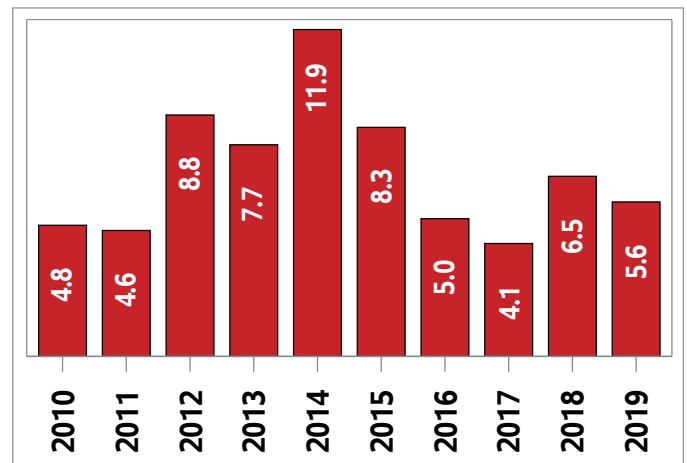
New Listings (July only)



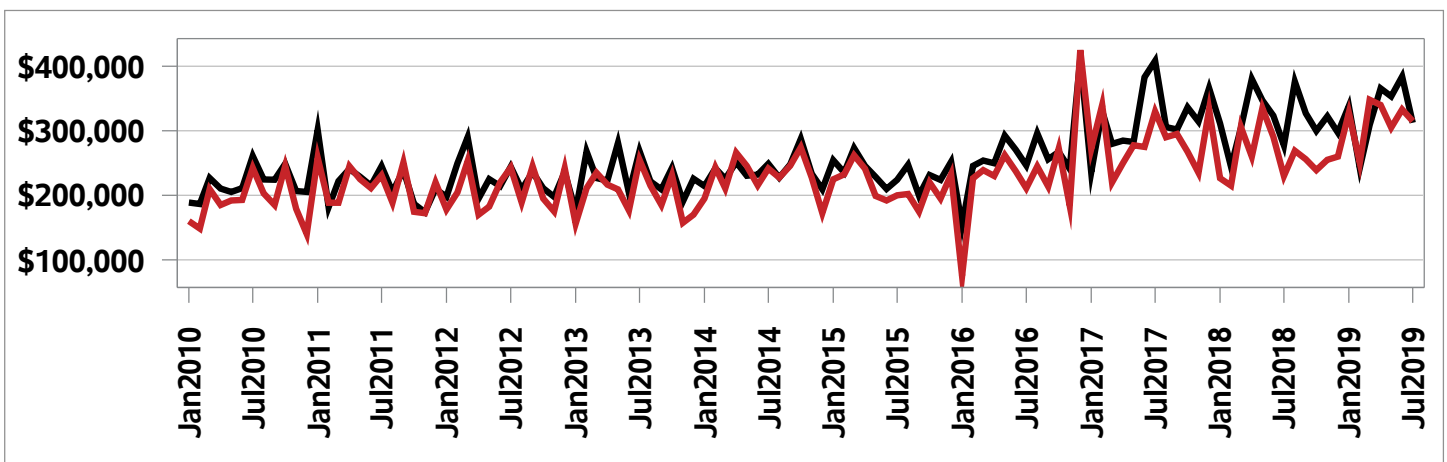
Active Listings (July only)



Months of Inventory (July only)



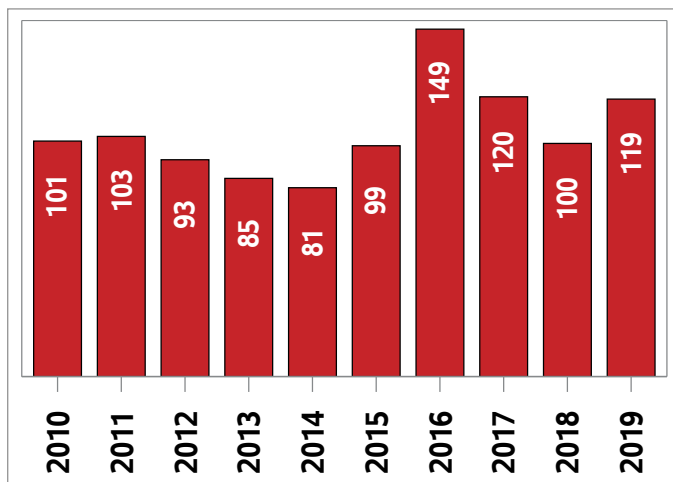
Average Price and Median Price



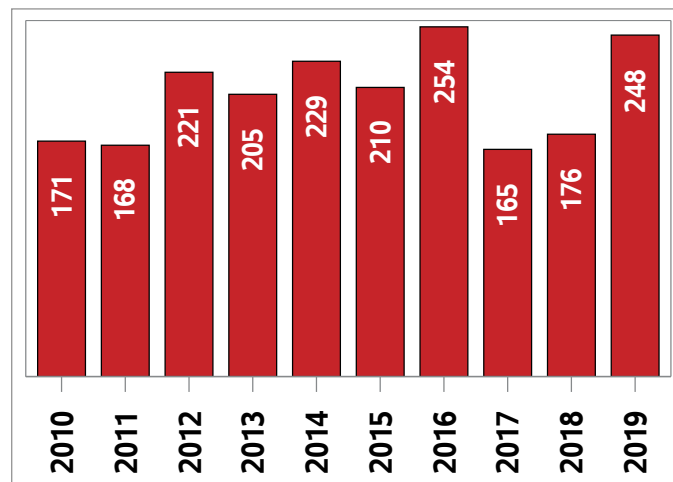
Stratford

MLS® Residential Market Activity

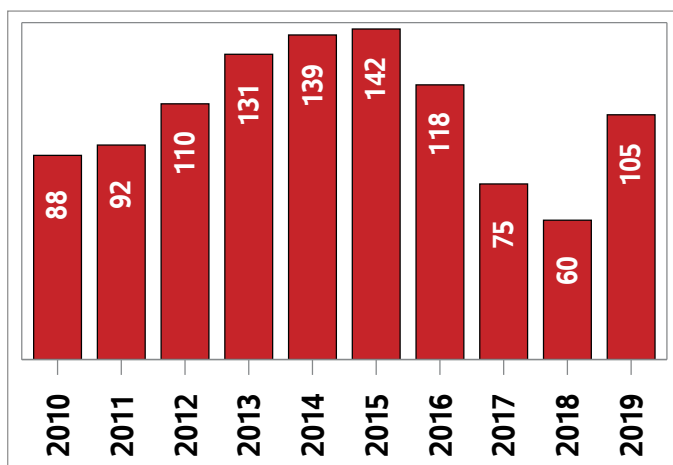
Sales Activity (July Year-to-date)



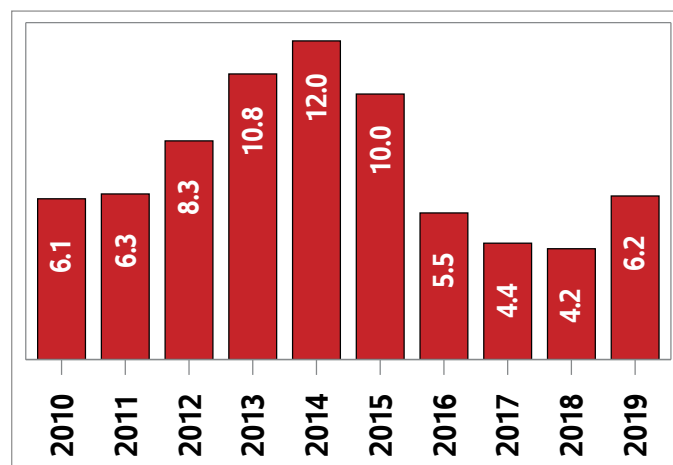
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Stratford MLS® Residential Market Activity

Actual	July 2019	Compared to ⁶					
		July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	23	76.9	15.0	-11.5	53.3	35.3	130.0
Dollar Volume	\$7,184,600	99.2	-12.0	12.2	92.5	73.0	276.4
New Listings	43	34.4	115.0	65.4	26.5	10.3	53.6
Active Listings	129	51.8	57.3	-0.8	-27.5	-13.4	40.2
Sales to New Listings Ratio ¹	53.5	40.6	100.0	100.0	44.1	43.6	35.7
Months of Inventory ²	5.6	6.5	4.1	5.0	11.9	8.8	9.2
Average Price	\$312,374	12.6	-23.5	26.8	25.5	27.9	63.6
Median Price	\$315,000	37.0	-4.5	49.3	30.4	29.6	56.4
Sales to List Price Ratio	97.1	98.8	97.1	94.8	96.4	96.7	96.2
Median Days on Market	52.0	44.0	56.0	69.5	35.0	59.0	24.0

Year-to-date	July 2019	Compared to ⁶					
		July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	119	19.0	-0.8	-20.1	46.9	28.0	40.0
Dollar Volume	\$40,600,500	26.6	5.0	6.4	110.6	87.3	130.8
New Listings	248	40.9	50.3	-2.4	8.3	12.2	52.1
Active Listings ³	105	75.7	39.4	-10.9	-24.6	-4.3	39.7
Sales to New Listings Ratio ⁴	48.0	56.8	72.7	58.7	35.4	42.1	52.1
Months of Inventory ⁵	6.2	4.2	4.4	5.5	12.0	8.3	6.2
Average Price	\$341,181	6.4	5.9	33.2	43.3	46.4	64.8
Median Price	\$312,000	17.7	13.5	31.1	32.8	56.0	72.4
Sales to List Price Ratio	96.9	97.6	97.3	95.8	95.2	96.5	96.7
Median Days on Market	49.0	37.5	48.5	44.0	79.0	51.0	40.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

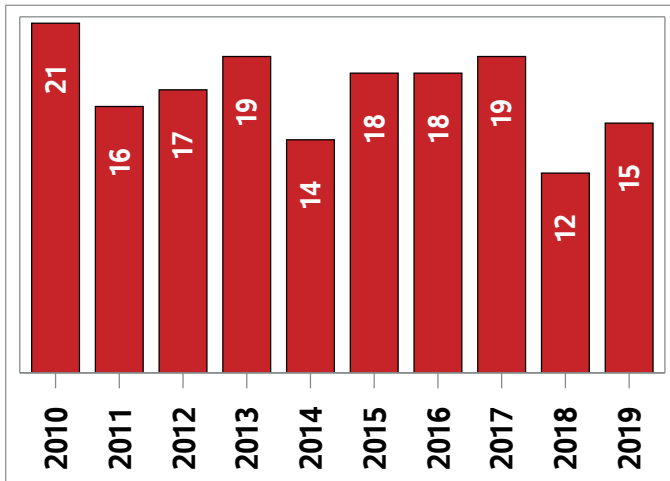
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

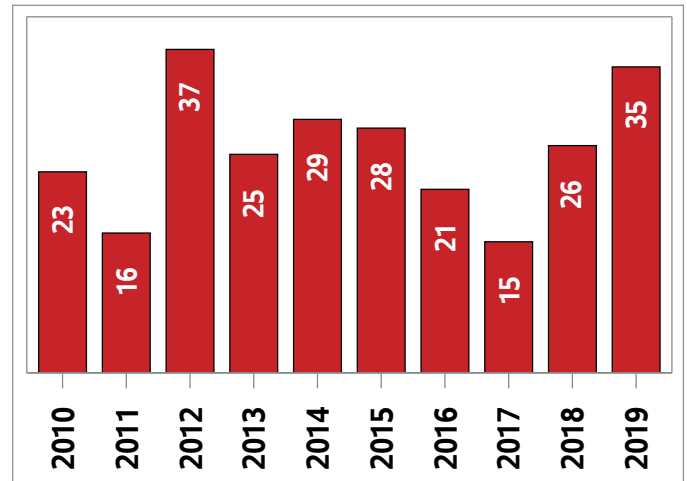
Stratford

MLS® Single Family Market Activity

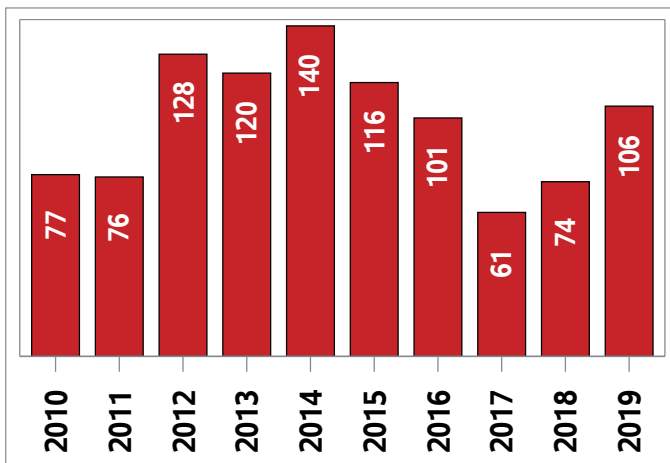
Sales Activity (July only)



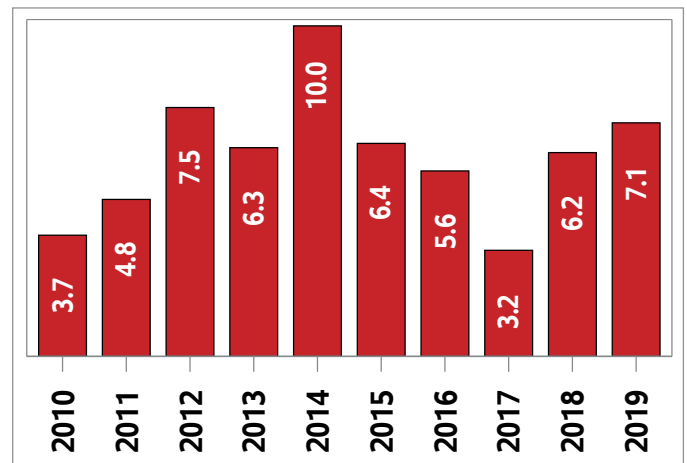
New Listings (July only)



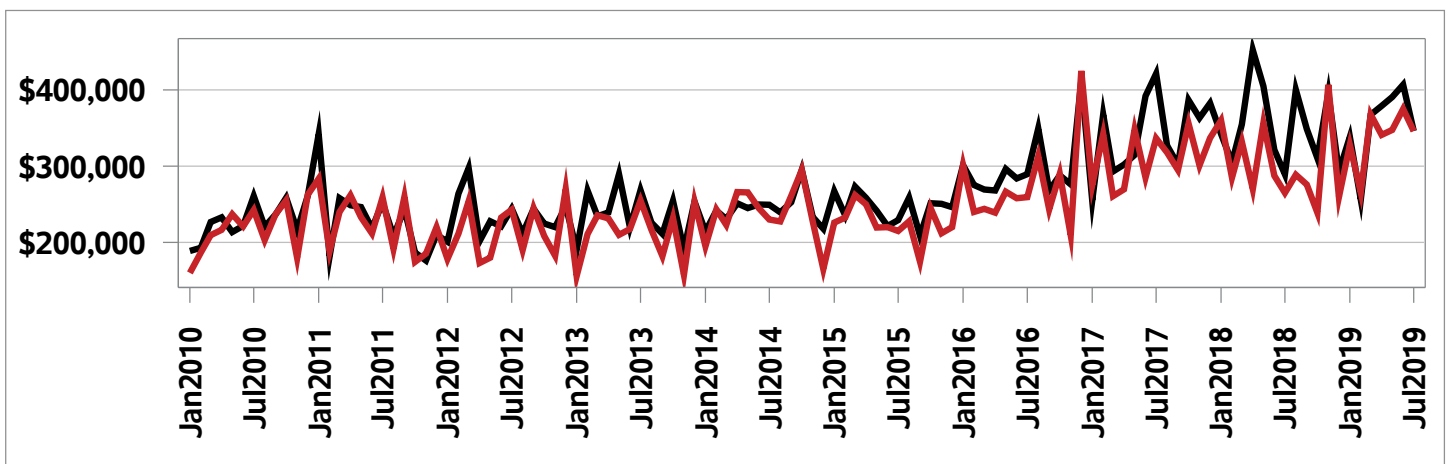
Active Listings (July only)



Months of Inventory (July only)



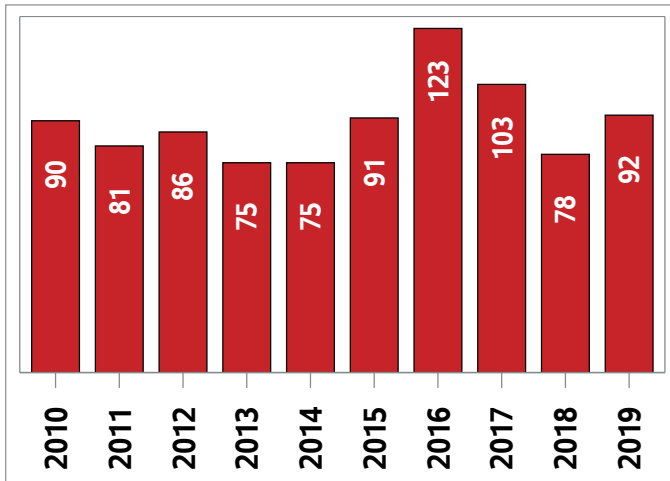
Average Price and Median Price



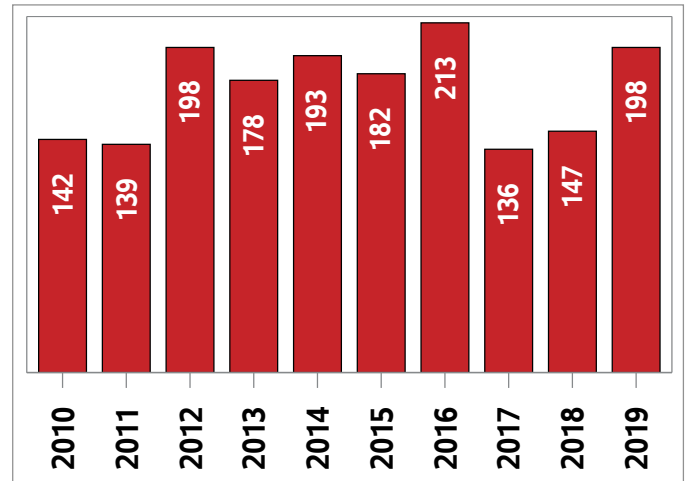
Stratford

MLS® Single Family Market Activity

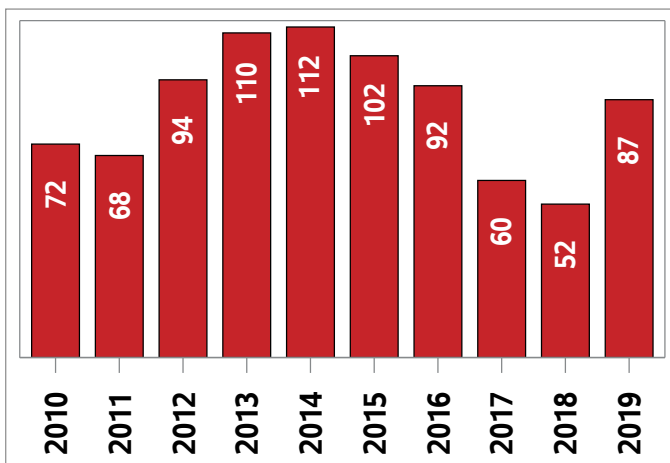
Sales Activity (July Year-to-date)



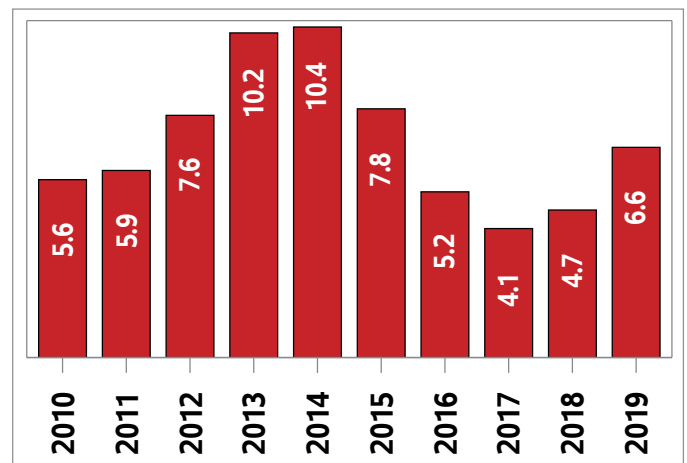
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Stratford MLS® Single Family Market Activity

Actual	July 2019	Compared to ⁶					
		July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	15	25.0	-21.1	-16.7	7.1	-11.8	50.0
Dollar Volume	\$5,192,200	49.5	-35.1	-0.4	48.7	25.0	172.0
New Listings	35	34.6	133.3	66.7	20.7	-5.4	52.2
Active Listings	106	43.2	73.8	5.0	-24.3	-17.2	29.3
Sales to New Listings Ratio ¹	42.9	46.2	126.7	85.7	48.3	45.9	43.5
Months of Inventory ²	7.1	6.2	3.2	5.6	10.0	7.5	8.2
Average Price	\$346,147	19.6	-17.8	19.6	38.8	41.7	81.3
Median Price	\$346,000	30.6	2.8	33.4	50.4	42.4	71.8
Sales to List Price Ratio	96.5	98.1	97.1	95.3	96.2	96.7	96.2
Median Days on Market	50.0	49.5	58.0	79.0	32.5	59.0	24.0

Year-to-date	July 2019	Compared to ⁶					
		July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	92	17.9	-10.7	-25.2	22.7	7.0	21.1
Dollar Volume	\$33,785,100	22.8	-4.4	-2.6	84.5	64.4	108.5
New Listings	198	34.7	45.6	-7.0	2.6	0.0	33.8
Active Listings ³	87	68.0	45.6	-5.1	-22.0	-7.2	27.9
Sales to New Listings Ratio ⁴	46.5	53.1	75.7	57.7	38.9	43.4	51.4
Months of Inventory ⁵	6.6	4.7	4.1	5.2	10.4	7.6	6.3
Average Price	\$367,229	4.2	7.0	30.2	50.4	53.6	72.3
Median Price	\$344,500	12.6	16.8	37.8	40.3	56.6	81.3
Sales to List Price Ratio	96.6	97.1	97.2	96.2	95.1	96.4	96.6
Median Days on Market	52.5	42.5	48.0	48.0	79.0	50.0	36.5

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

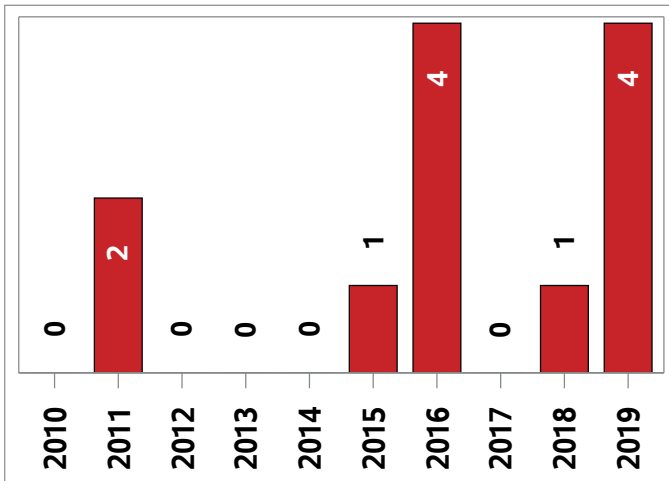
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

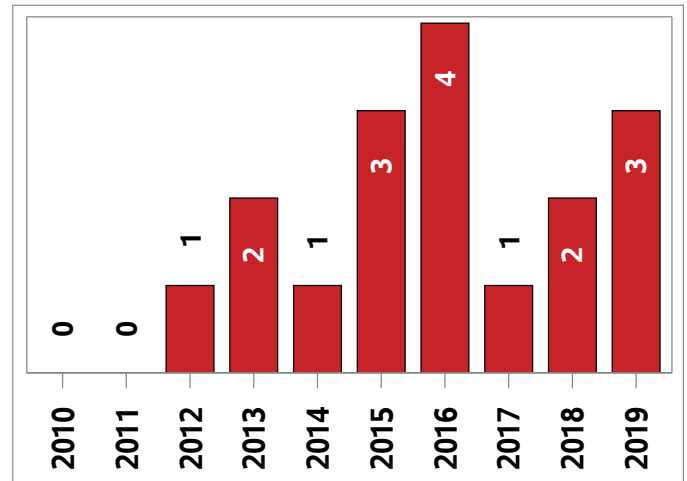
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

Stratford MLS® Condo Market Activity

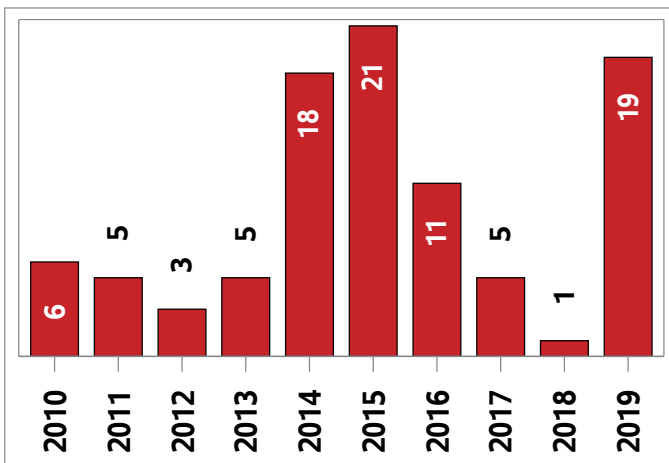
Sales Activity (July only)



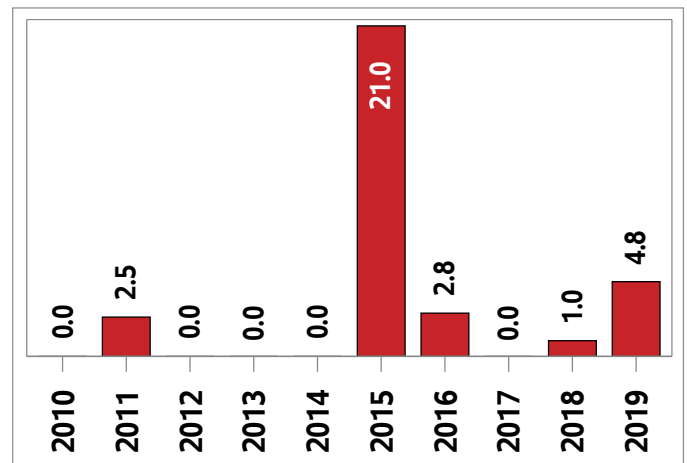
New Listings (July only)



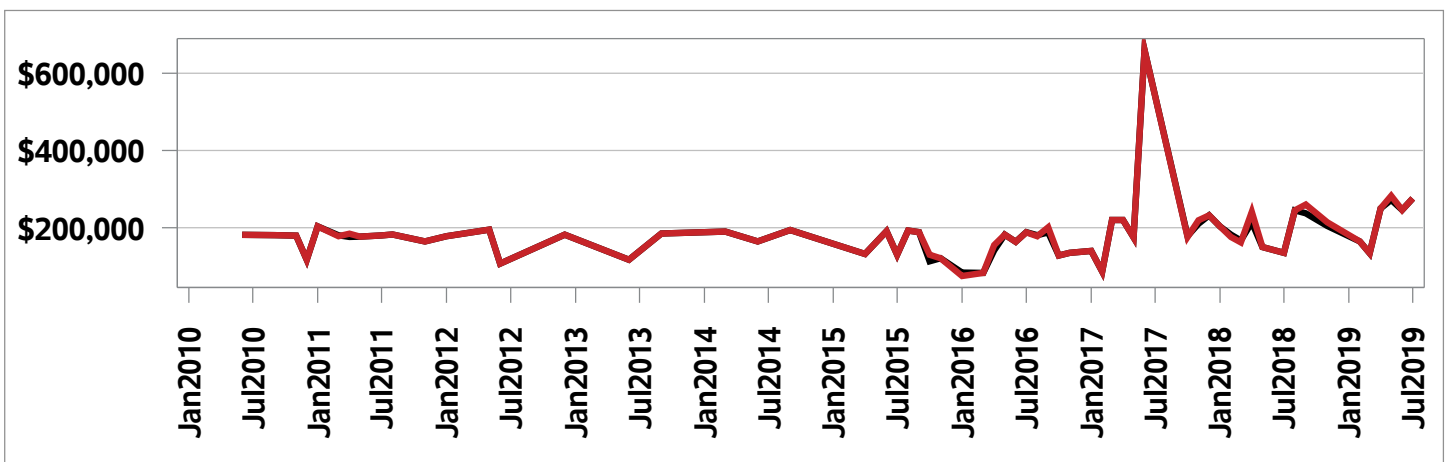
Active Listings (July only)



Months of Inventory (July only)

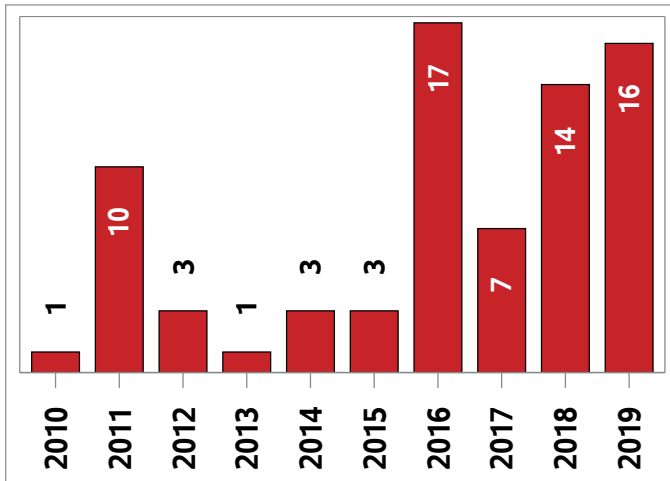


Average Price and Median Price

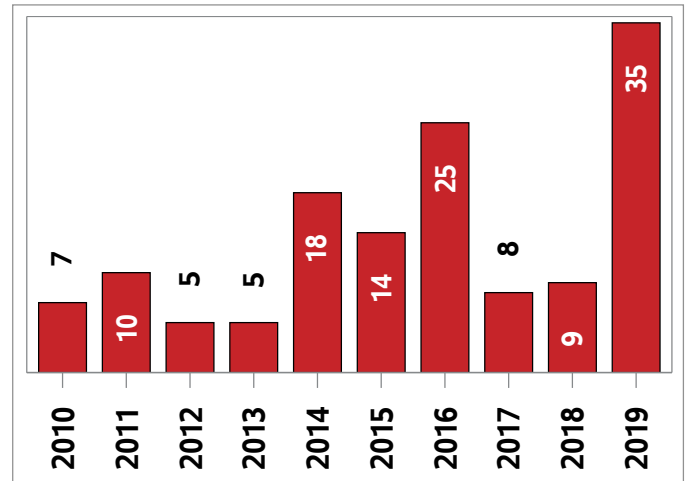


Stratford MLS® Condo Market Activity

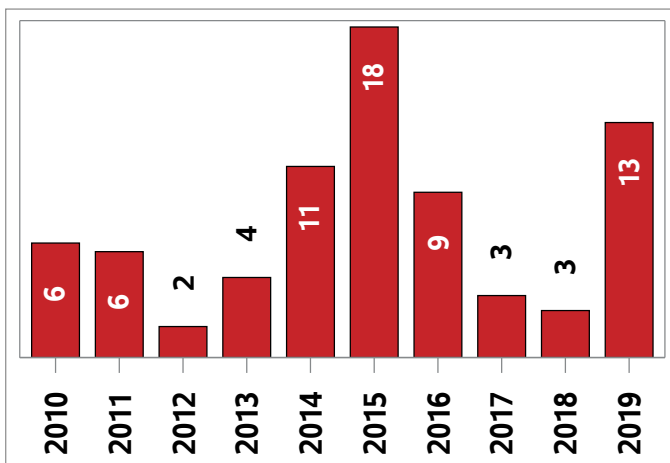
Sales Activity (July Year-to-date)



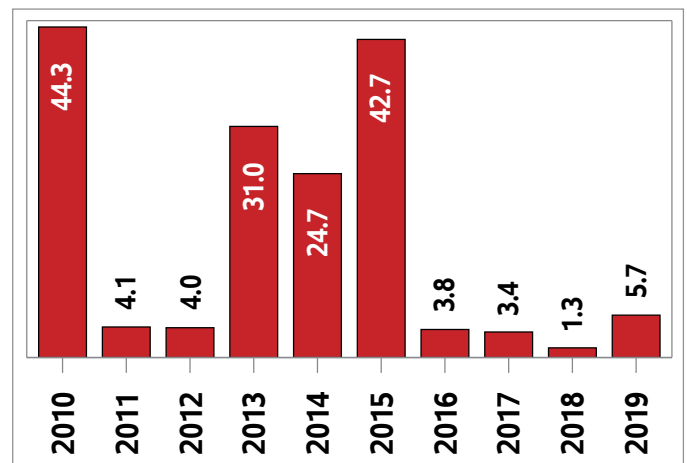
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Stratford MLS® Condo Market Activity

Actual	July 2019	Compared to ⁶					
		July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	4	300.0		0.0			
Dollar Volume	\$1,103,000	717.0		46.3			
New Listings	3	50.0	200.0	-25.0	200.0	200.0	50.0
Active Listings	19	1,800.0	280.0	72.7	5.6	533.3	850.0
Sales to New Listings Ratio ¹	133.3	50.0		100.0			
Months of Inventory ²	4.8	1.0		2.8			
Average Price	\$275,750	104.3		46.3			
Median Price	\$276,000	104.4		46.8			
Sales to List Price Ratio	99.2	107.2		98.8			
Median Days on Market	84.0	14.0		21.0			

Year-to-date	July 2019	Compared to ⁶					
		July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	16	14.3	128.6	-5.9	433.3	433.3	
Dollar Volume	\$3,909,500	50.7	133.2	78.3	653.3	714.5	
New Listings	35	288.9	337.5	40.0	94.4	600.0	1,650.0
Active Listings ³	13	400.0	279.2	42.2	23.0	658.3	550.0
Sales to New Listings Ratio ⁴	45.7	155.6	87.5	68.0	16.7	60.0	
Months of Inventory ⁵	5.7	1.3	3.4	3.8	24.7	4.0	
Average Price	\$244,344	31.8	2.0	89.4	41.2	52.7	
Median Price	\$259,500	45.8	47.4	102.7	36.6	45.8	
Sales to List Price Ratio	98.3	100.4	100.6	95.8	96.5	94.7	
Median Days on Market	27.0	42.0	136.0	21.0	131.0	163.0	

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

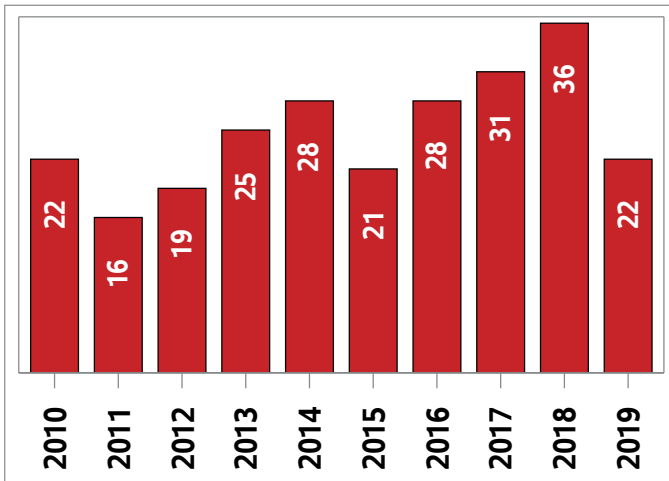
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

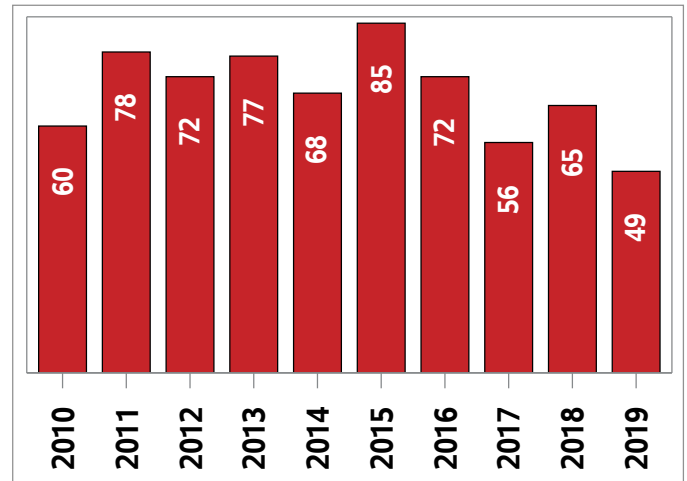
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

Eastern PEI MLS® Residential Market Activity

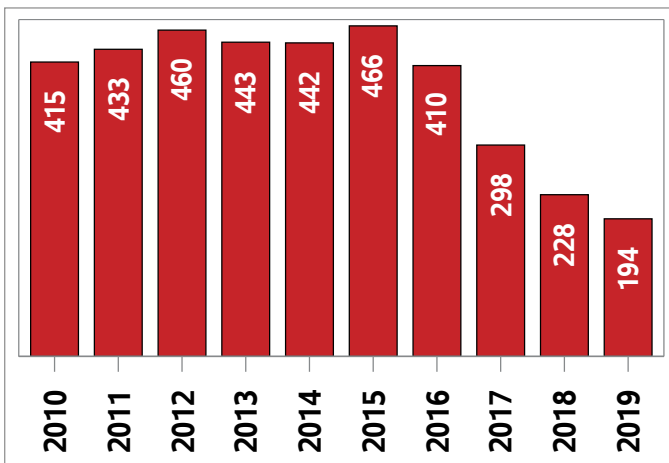
Sales Activity (July only)



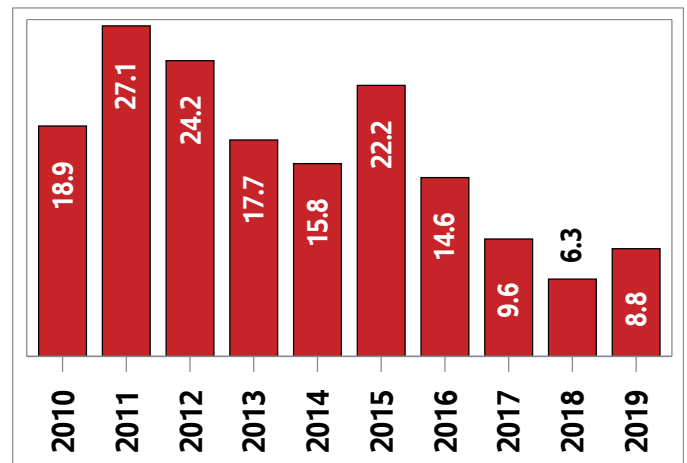
New Listings (July only)



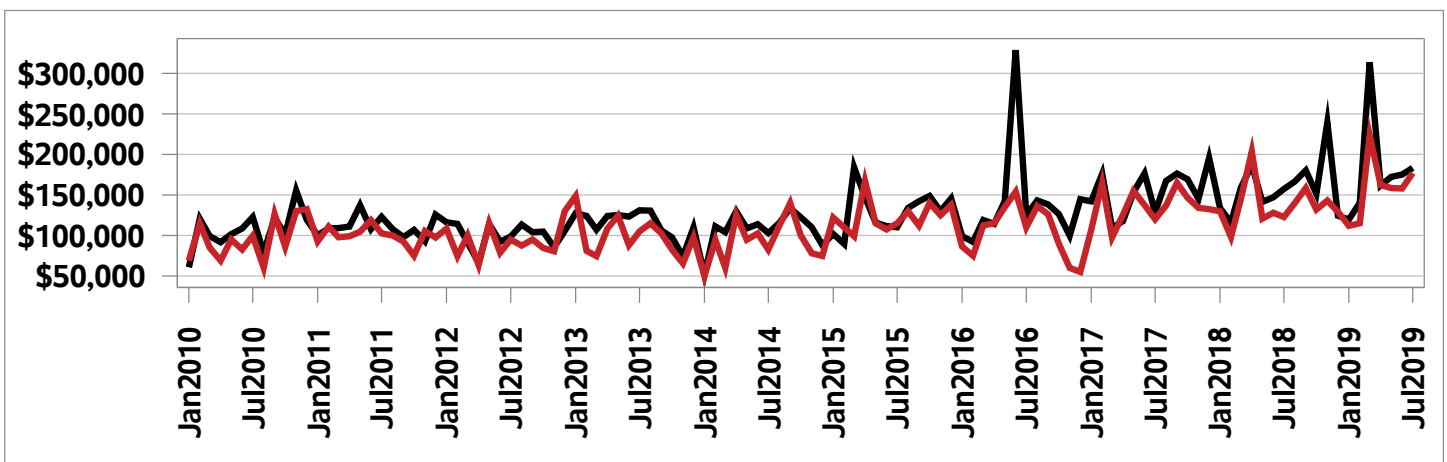
Active Listings (July only)



Months of Inventory (July only)

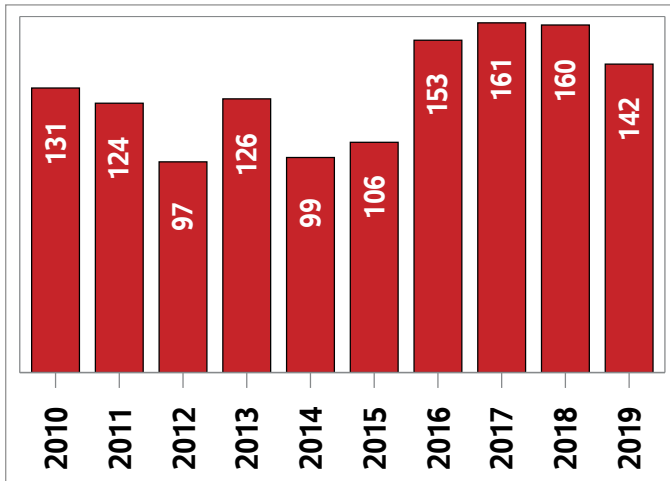


Average Price and Median Price

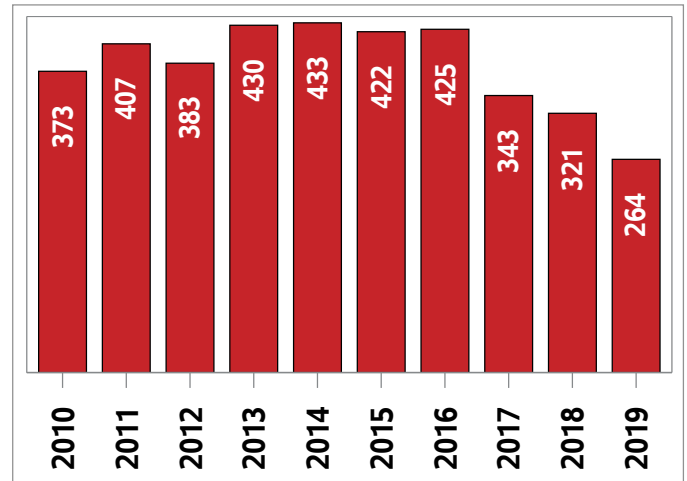


Eastern PEI MLS® Residential Market Activity

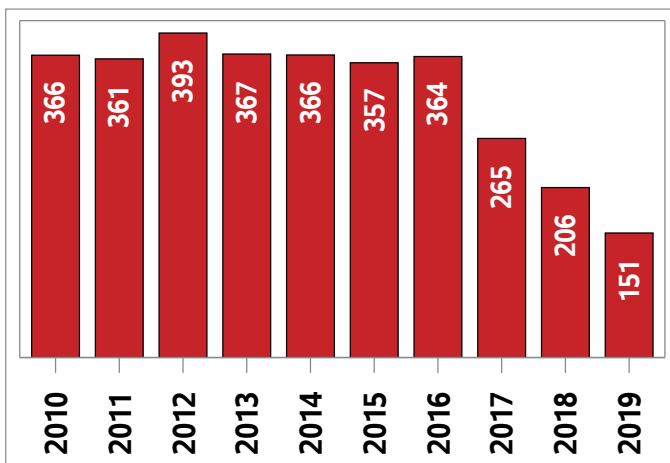
Sales Activity (July Year-to-date)



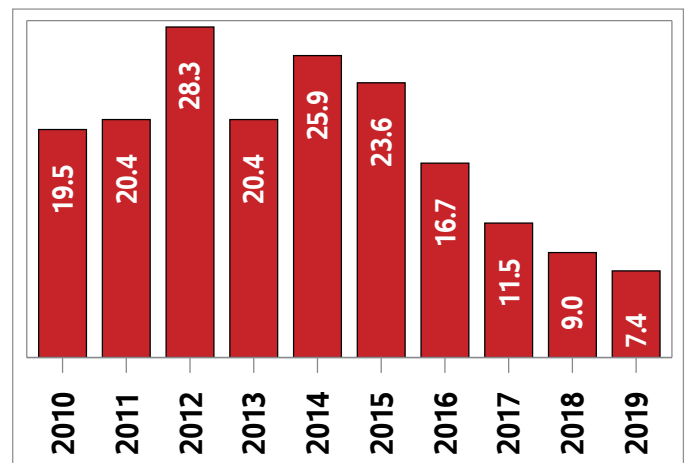
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Eastern PEI MLS® Residential Market Activity

Actual	July 2019	Compared to ⁶					
		July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	22	-38.9	-29.0	-21.4	-21.4	15.8	10.0
Dollar Volume	\$4,035,400	-28.8	1.2	15.3	40.0	115.3	106.3
New Listings	49	-24.6	-12.5	-31.9	-27.9	-31.9	-38.7
Active Listings	194	-14.9	-34.9	-52.7	-56.1	-57.8	-49.3
Sales to New Listings Ratio ¹	44.9	55.4	55.4	38.9	41.2	26.4	25.0
Months of Inventory ²	8.8	6.3	9.6	14.6	15.8	24.2	19.2
Average Price	\$183,427	16.6	42.7	46.8	78.2	85.9	87.6
Median Price	\$177,000	44.2	47.5	61.0	114.5	86.3	125.5
Sales to List Price Ratio	96.0	92.0	92.7	92.6	95.6	93.3	91.0
Median Days on Market	30.0	71.0	60.0	74.5	93.0	76.0	64.0

Year-to-date	July 2019	Compared to ⁶					
		July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	142	-11.3	-11.8	-7.2	43.4	46.4	44.9
Dollar Volume	\$24,562,400	2.3	2.9	1.9	130.4	159.2	159.4
New Listings	264	-17.8	-23.0	-37.9	-39.0	-31.1	-21.7
Active Listings ³	151	-26.7	-43.2	-58.6	-58.8	-61.6	-51.9
Sales to New Listings Ratio ⁴	53.8	49.8	46.9	36.0	22.9	25.3	29.1
Months of Inventory ⁵	7.4	9.0	11.5	16.7	25.9	28.3	22.4
Average Price	\$172,975	15.3	16.6	9.8	60.6	77.0	79.0
Median Price	\$157,500	17.2	26.0	41.8	53.7	81.0	98.1
Sales to List Price Ratio	94.2	91.8	92.1	91.3	92.7	91.4	90.8
Median Days on Market	56.5	84.0	92.0	119.0	95.0	103.0	69.5

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

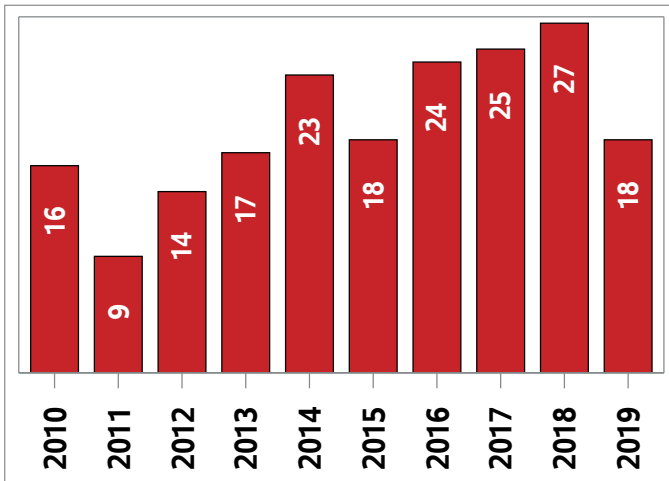
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

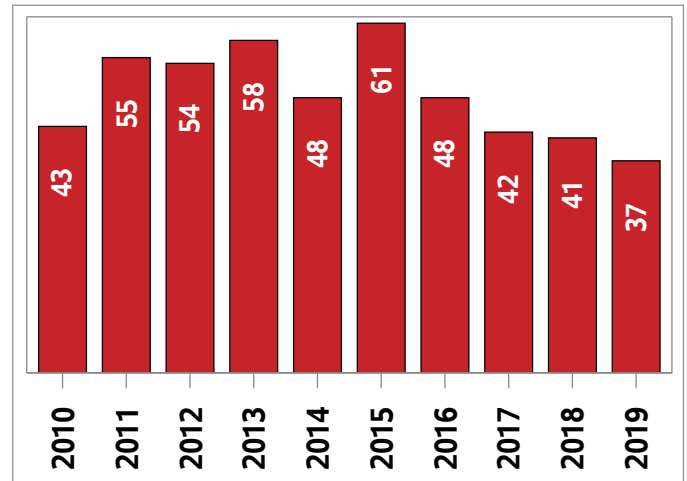
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

Eastern PEI MLS® Single Family Market Activity

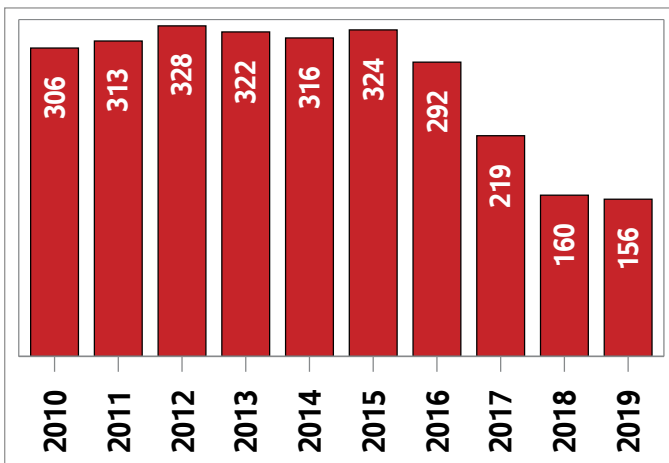
Sales Activity (July only)



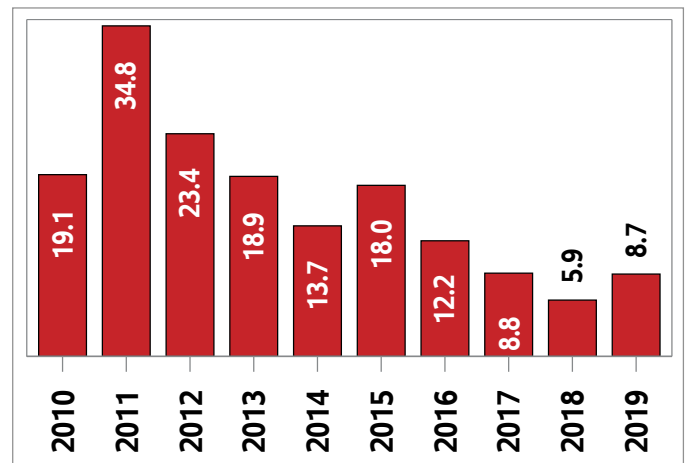
New Listings (July only)



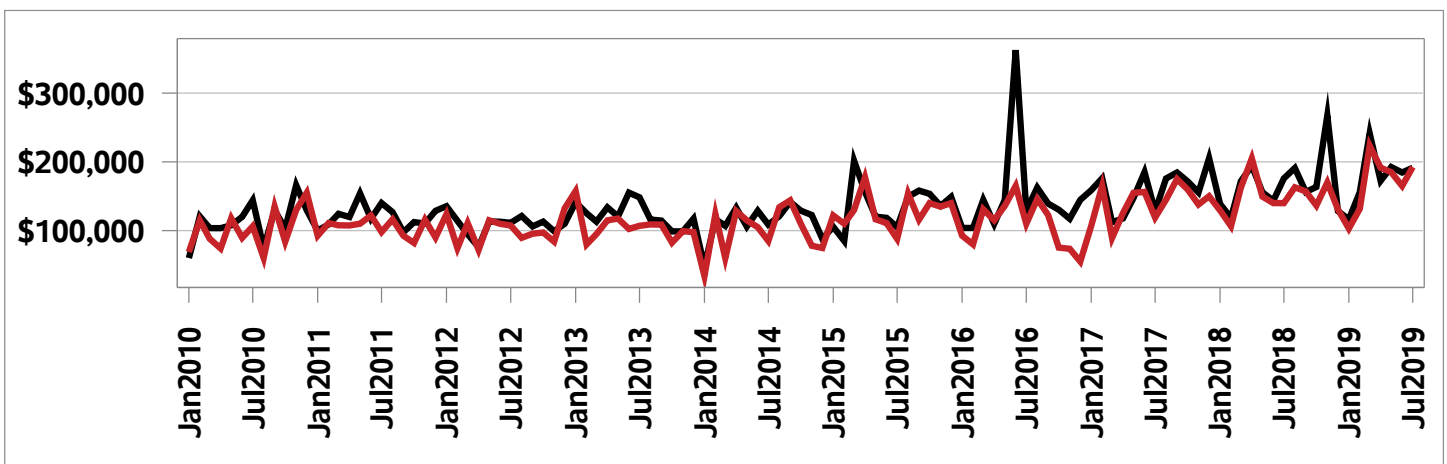
Active Listings (July only)



Months of Inventory (July only)

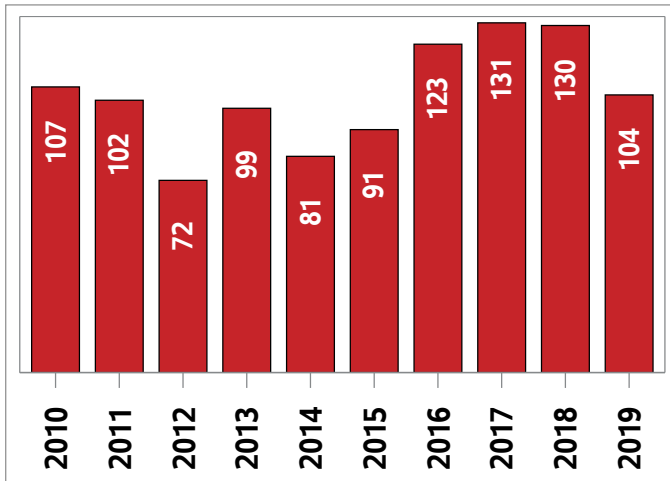


Average Price and Median Price

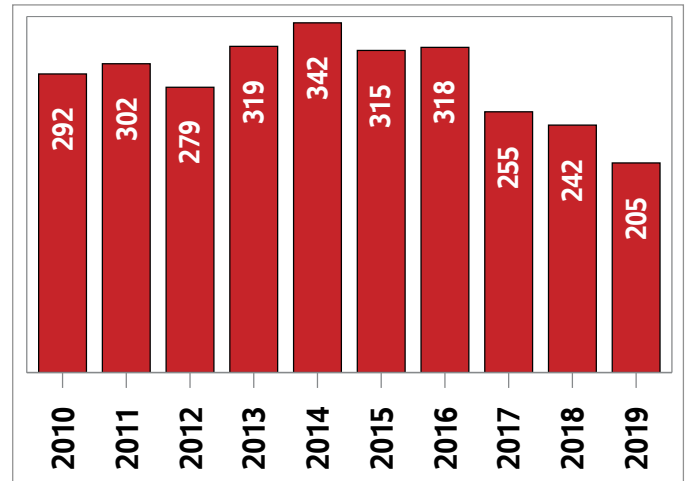


Eastern PEI MLS® Single Family Market Activity

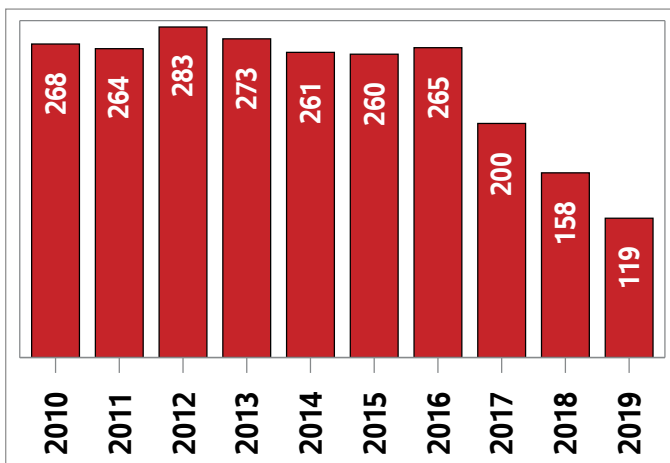
Sales Activity (July Year-to-date)



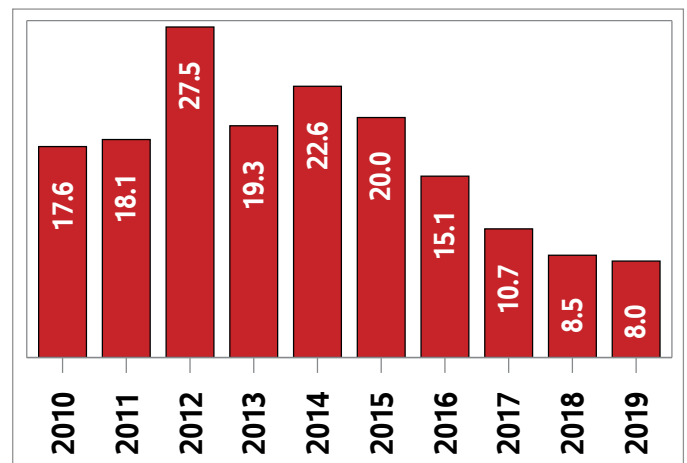
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Eastern PEI MLS® Single Family Market Activity

Actual	July 2019	Compared to ⁶					
		July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	18	-33.3	-28.0	-25.0	-21.7	28.6	28.6
Dollar Volume	\$3,446,400	-27.5	7.7	11.1	37.8	121.1	136.9
New Listings	37	-9.8	-11.9	-22.9	-22.9	-31.5	-30.2
Active Listings	156	-2.5	-28.8	-46.6	-50.6	-52.4	-43.7
Sales to New Listings Ratio ¹	48.6	65.9	59.5	50.0	47.9	25.9	26.4
Months of Inventory ²	8.7	5.9	8.8	12.2	13.7	23.4	19.8
Average Price	\$191,467	8.8	49.5	48.1	76.1	72.0	84.3
Median Price	\$192,500	37.5	61.8	75.1	126.5	79.1	126.5
Sales to List Price Ratio	95.7	91.8	92.0	92.2	97.3	92.7	91.5
Median Days on Market	31.5	64.0	70.0	73.0	90.0	152.0	61.5

Year-to-date	July 2019	Compared to ⁶					
		July 2018	July 2017	July 2016	July 2014	July 2012	July 2009
Sales Activity	104	-20.0	-20.6	-15.4	28.4	44.4	25.3
Dollar Volume	\$18,715,700	-9.3	-4.7	-11.0	104.6	139.9	126.3
New Listings	205	-15.3	-19.6	-35.5	-40.1	-26.5	-18.7
Active Listings ³	119	-24.6	-40.5	-55.0	-54.3	-57.8	-49.1
Sales to New Listings Ratio ⁴	50.7	53.7	51.4	38.7	23.7	25.8	32.9
Months of Inventory ⁵	8.0	8.5	10.7	15.1	22.6	27.5	19.7
Average Price	\$179,959	13.4	20.0	5.3	59.4	66.1	80.6
Median Price	\$167,500	19.6	34.0	37.3	59.5	55.9	109.4
Sales to List Price Ratio	94.9	91.8	91.6	91.6	93.2	91.5	91.0
Median Days on Market	53.5	84.5	101.0	115.0	88.0	101.0	74.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes